

Local Market Update through March 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 6.3%

- 36.9%

+ 8.9%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

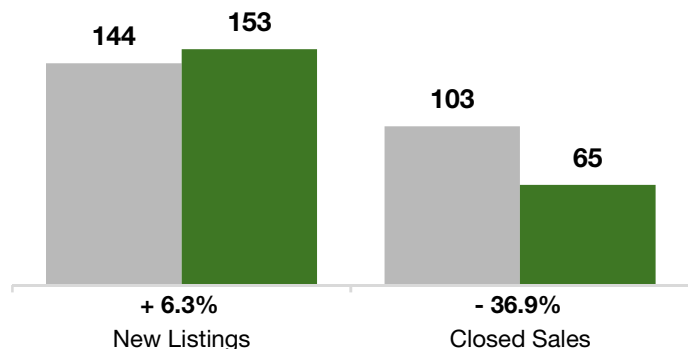
Year to Date

	Thru 3-2018	Thru 3-2019	+ / -	Thru 3-2018	Thru 3-2019	+ / -
New Listings	144	153	+ 6.3%	144	153	+ 6.3%
Pending Sales	76	71	- 6.6%	76	71	- 6.6%
Closed Sales	103	65	- 36.9%	103	65	- 36.9%
Lowest Sale Price*	\$119,000	\$157,000	+ 31.9%	\$119,000	\$157,000	+ 31.9%
Median Sales Price*	\$450,000	\$490,000	+ 8.9%	\$450,000	\$490,000	+ 8.9%
Highest Sale Price*	\$1,130,000	\$1,050,000	- 7.1%	\$1,130,000	\$1,050,000	- 7.1%
Percent of Original List Price Received*	94.8%	94.2%	- 0.6%	94.8%	94.2%	- 0.6%
Inventory of Homes for Sale	163	196	+ 20.0%	--	--	--
Months Supply of Inventory	5.8	6.8	+ 18.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

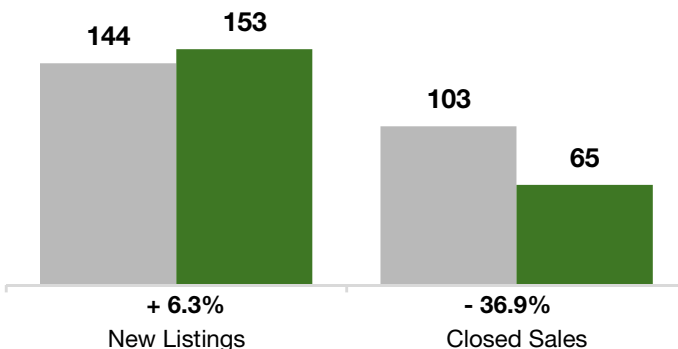
Last 3 Months

■ Thru 3-2018
■ Thru 3-2019



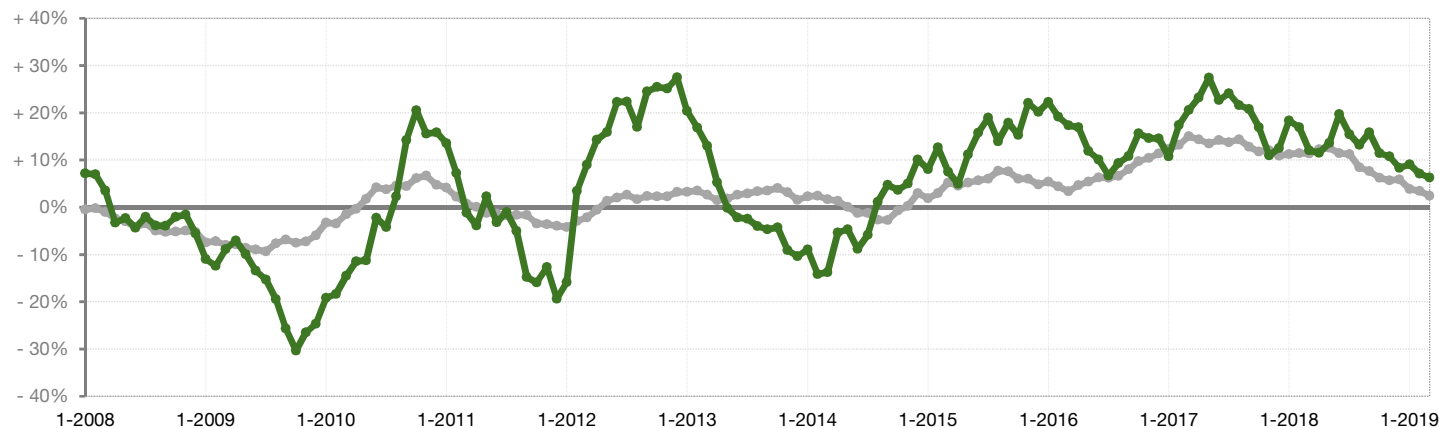
Year to Date

■ Thru 3-2018
■ Thru 3-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.