

Local Market Update through March 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

+ 18.6%

- 29.7%

+ 0.9%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

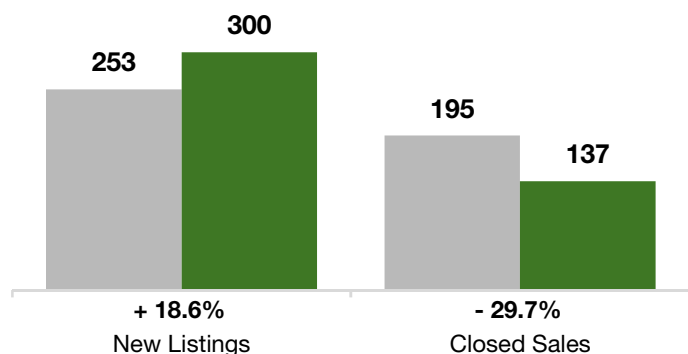
Year to Date

	Thru 3-2018	Thru 3-2019	+ / -	Thru 3-2018	Thru 3-2019	+ / -
New Listings	253	300	+ 18.6%	253	300	+ 18.6%
Pending Sales	153	145	- 5.2%	153	145	- 5.2%
Closed Sales	195	137	- 29.7%	195	137	- 29.7%
Lowest Sale Price*	\$75,000	\$180,000	+ 140.0%	\$75,000	\$180,000	+ 140.0%
Median Sales Price*	\$550,000	\$555,000	+ 0.9%	\$550,000	\$555,000	+ 0.9%
Highest Sale Price*	\$1,350,000	\$978,000	- 27.6%	\$1,350,000	\$978,000	- 27.6%
Percent of Original List Price Received*	95.2%	93.9%	- 1.3%	95.2%	93.9%	- 1.3%
Inventory of Homes for Sale	246	281	+ 14.1%	--	--	--
Months Supply of Inventory	3.4	4.6	+ 37.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

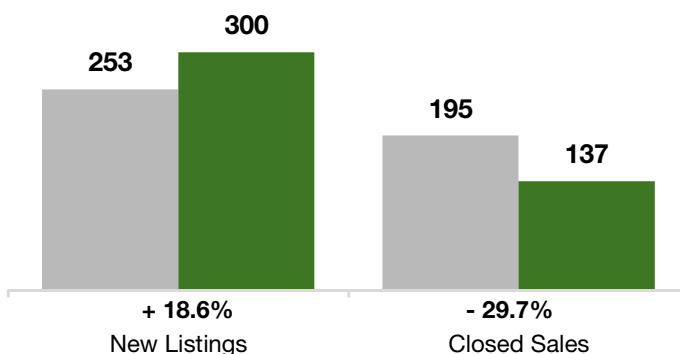
Last 3 Months

■ Thru 3-2018
■ Thru 3-2019



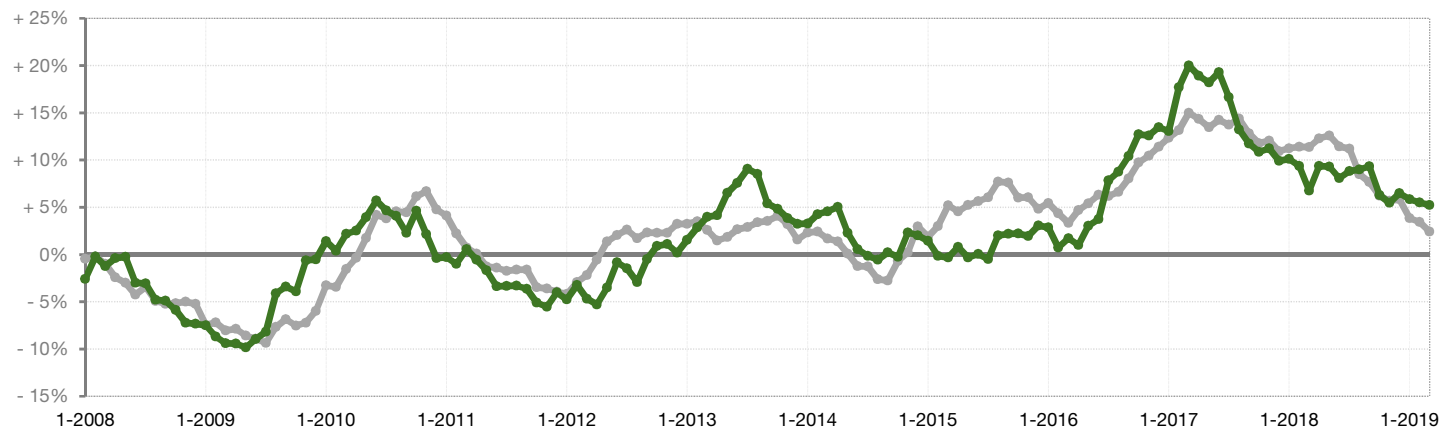
Year to Date

■ Thru 3-2018
■ Thru 3-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.