

Local Market Update through March 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 32.5%

- 22.2%

- 0.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

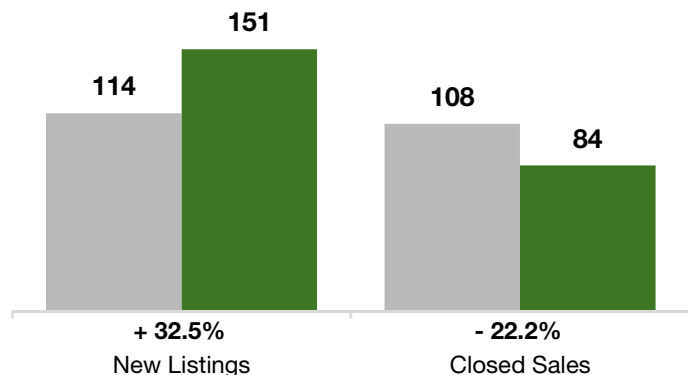
Year to Date

	Thru 3-2018	Thru 3-2019	+ / -	Thru 3-2018	Thru 3-2019	+ / -
New Listings	114	151	+ 32.5%	114	151	+ 32.5%
Pending Sales	52	95	+ 82.7%	52	95	+ 82.7%
Closed Sales	108	84	- 22.2%	108	84	- 22.2%
Lowest Sale Price*	\$159,000	\$120,000	- 24.5%	\$159,000	\$120,000	- 24.5%
Median Sales Price*	\$569,000	\$567,500	- 0.3%	\$569,000	\$567,500	- 0.3%
Highest Sale Price*	\$970,000	\$1,440,000	+ 48.5%	\$970,000	\$1,440,000	+ 48.5%
Percent of Original List Price Received*	96.7%	93.4%	- 3.4%	96.7%	93.4%	- 3.4%
Inventory of Homes for Sale	132	168	+ 27.0%	--	--	--
Months Supply of Inventory	4.6	5.9	+ 26.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

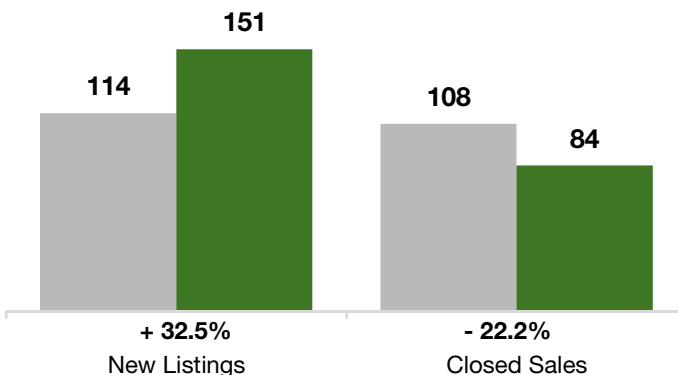
Last 3 Months

■ Thru 3-2018
■ Thru 3-2019



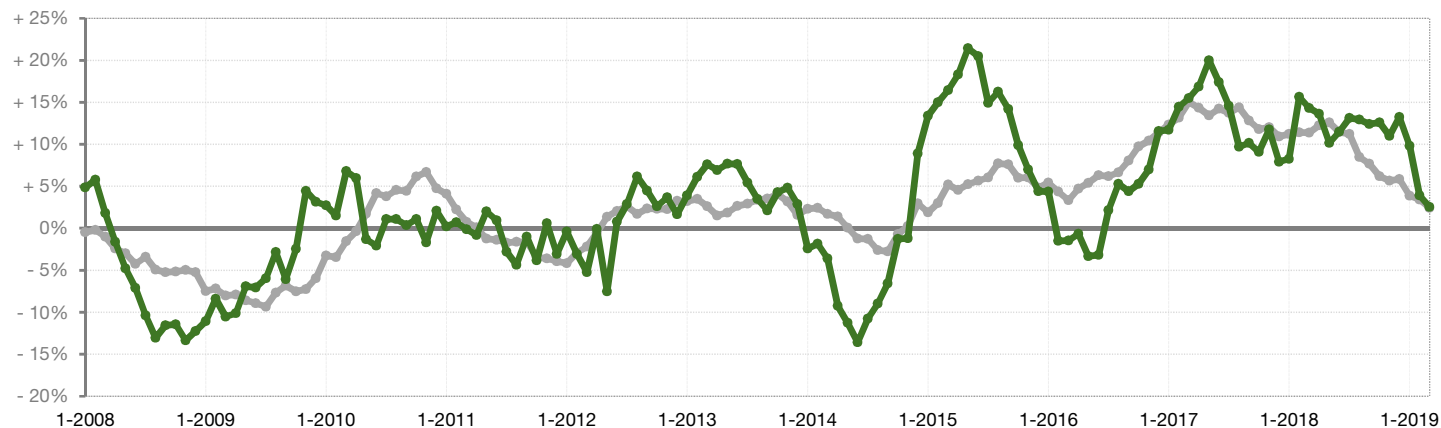
Year to Date

■ Thru 3-2018
■ Thru 3-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2019 ShowingTime.