

Local Market Update through January 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 40.9%

- 36.1%

+ 5.3%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

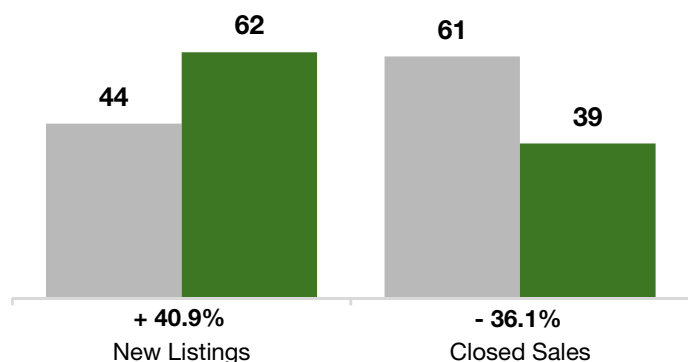
Year to Date

	Thru 1-2018	Thru 1-2019	+ / -	Thru 1-2018	Thru 1-2019	+ / -
New Listings	44	62	+ 40.9%	21	21	0.0%
Pending Sales	42	36	- 14.3%	10	14	+ 40.0%
Closed Sales	61	39	- 36.1%	27	9	- 66.7%
Lowest Sale Price*	\$239,000	\$360,000	+ 50.6%	\$349,000	\$410,000	+ 17.5%
Median Sales Price*	\$760,000	\$800,000	+ 5.3%	\$815,000	\$850,000	+ 4.3%
Highest Sale Price*	\$2,100,000	\$2,750,000	+ 31.0%	\$1,630,000	\$2,425,000	+ 48.8%
Percent of Original List Price Received*	92.4%	90.8%	- 1.7%	92.9%	93.2%	+ 0.3%
Inventory of Homes for Sale	90	114	+ 27.0%	--	--	--
Months Supply of Inventory	6.0	8.5	+ 41.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

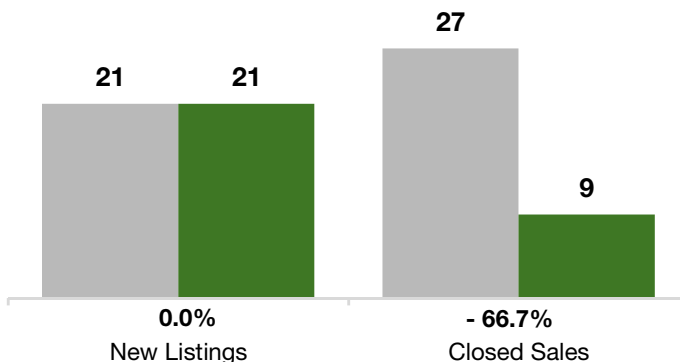
Last 3 Months

■ Thru 1-2018
■ Thru 1-2019



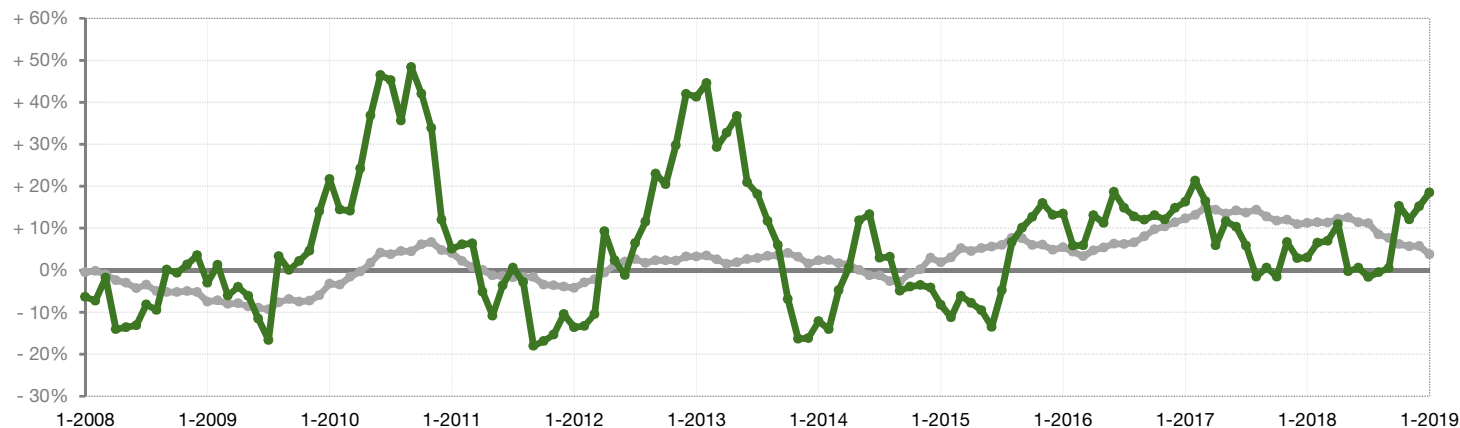
Year to Date

■ Thru 1-2018
■ Thru 1-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.