

Local Market Update through January 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 8.9%

Year-Over-Year Change in New Listings

- 1.8%

Year-Over-Year Change in Closed Sales

+ 14.9%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2018	Thru 1-2019	+ / -	Thru 1-2018	Thru 1-2019	+ / -
New Listings	269	245	- 8.9%	124	110	- 11.3%
Pending Sales	187	159	- 15.0%	56	49	- 12.5%
Closed Sales	220	216	- 1.8%	54	58	+ 7.4%
Lowest Sale Price*	\$235,000	\$244,000	+ 3.8%	\$313,000	\$302,500	- 3.4%
Median Sales Price*	\$537,000	\$617,000	+ 14.9%	\$557,500	\$611,000	+ 9.6%
Highest Sale Price*	\$1,700,000	\$1,872,500	+ 10.1%	\$1,362,500	\$1,452,500	+ 6.6%
Percent of Original List Price Received*	95.4%	94.2%	- 1.2%	95.0%	94.4%	- 0.7%
Inventory of Homes for Sale	328	362	+ 10.3%	--	--	--
Months Supply of Inventory	4.5	4.9	+ 6.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 1-2018
■ Thru 1-2019

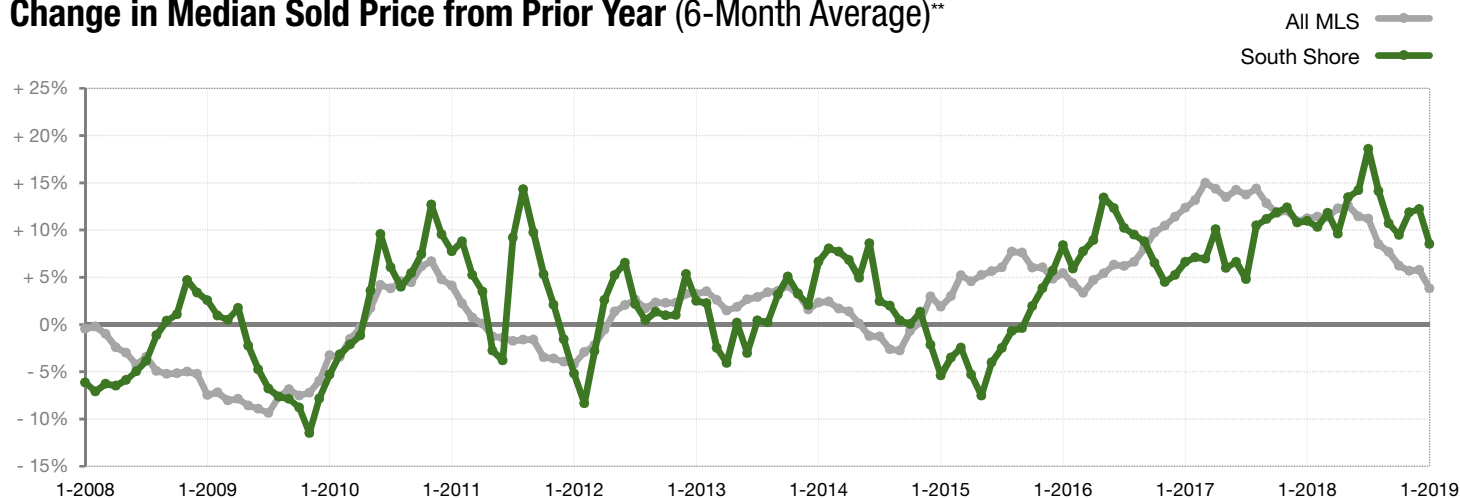


Year to Date

■ Thru 1-2018
■ Thru 1-2019



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.