

Local Market Update through January 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

0.0%

- 10.1%

+ 6.4%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

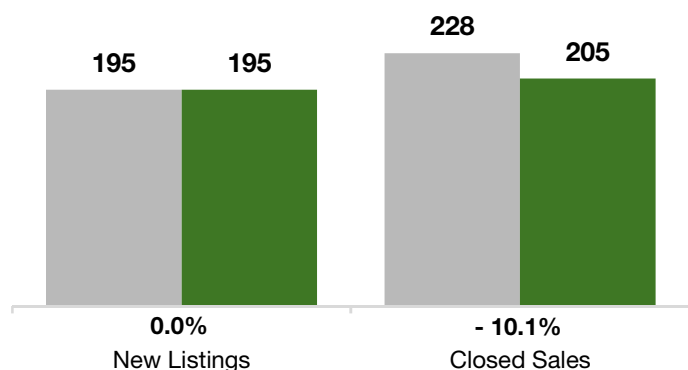
Year to Date

	Thru 1-2018	Thru 1-2019	+ / -	Thru 1-2018	Thru 1-2019	+ / -
New Listings	195	195	0.0%	73	95	+ 30.1%
Pending Sales	175	140	- 20.0%	48	44	- 8.3%
Closed Sales	228	205	- 10.1%	79	55	- 30.4%
Lowest Sale Price*	\$75,000	\$80,000	+ 6.7%	\$75,000	\$180,000	+ 140.0%
Median Sales Price*	\$550,000	\$585,000	+ 6.4%	\$540,000	\$540,000	0.0%
Highest Sale Price*	\$1,350,000	\$995,000	- 26.3%	\$1,350,000	\$978,000	- 27.6%
Percent of Original List Price Received*	95.6%	94.3%	- 1.4%	95.3%	94.3%	- 1.0%
Inventory of Homes for Sale	247	255	+ 3.2%	--	--	--
Months Supply of Inventory	3.3	4.1	+ 24.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

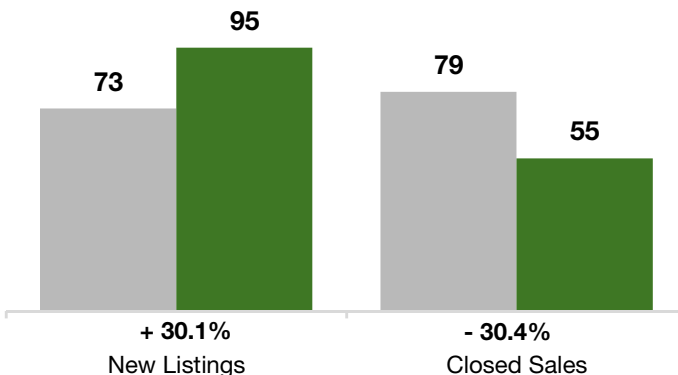
Last 3 Months

■ Thru 1-2018
■ Thru 1-2019



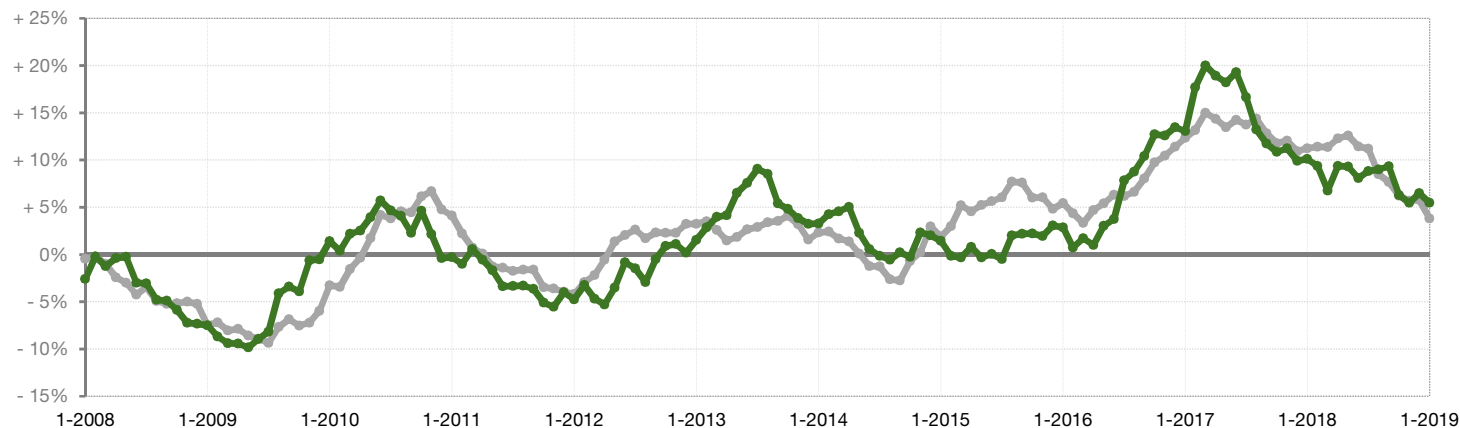
Year to Date

■ Thru 1-2018
■ Thru 1-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.