

Local Market Update through January 2019

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 36.8%

- 15.8%

+ 9.1%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

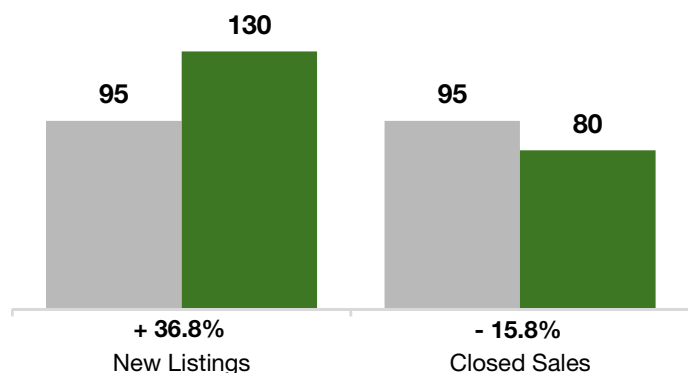
Year to Date

	Thru 1-2018	Thru 1-2019	+ / -	Thru 1-2018	Thru 1-2019	+ / -
New Listings	95	130	+ 36.8%	34	59	+ 73.5%
Pending Sales	74	71	- 4.1%	15	27	+ 80.0%
Closed Sales	95	80	- 15.8%	35	29	- 17.1%
Lowest Sale Price*	\$105,000	\$120,000	+ 14.3%	\$225,000	\$120,000	- 46.7%
Median Sales Price*	\$550,000	\$599,950	+ 9.1%	\$550,000	\$525,000	- 4.5%
Highest Sale Price*	\$970,000	\$1,200,000	+ 23.7%	\$970,000	\$985,000	+ 1.5%
Percent of Original List Price Received*	97.3%	93.8%	- 3.7%	95.9%	93.4%	- 2.6%
Inventory of Homes for Sale	123	167	+ 35.9%	--	--	--
Months Supply of Inventory	4.2	6.1	+ 46.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

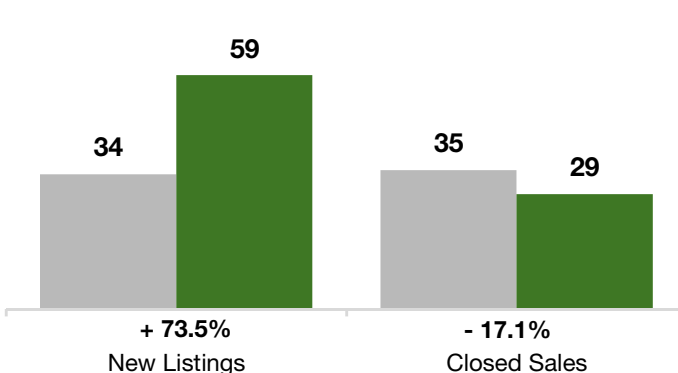
Last 3 Months

■ Thru 1-2018
■ Thru 1-2019



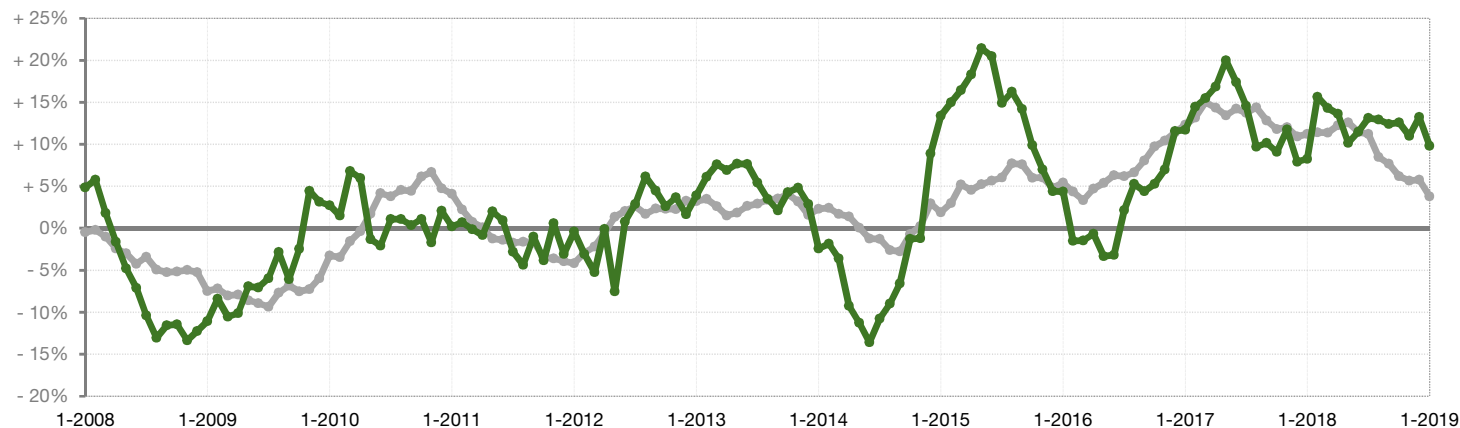
Year to Date

■ Thru 1-2018
■ Thru 1-2019



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.