

Local Market Update through December 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

+ 21.8%

- 20.5%

+ 2.9%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

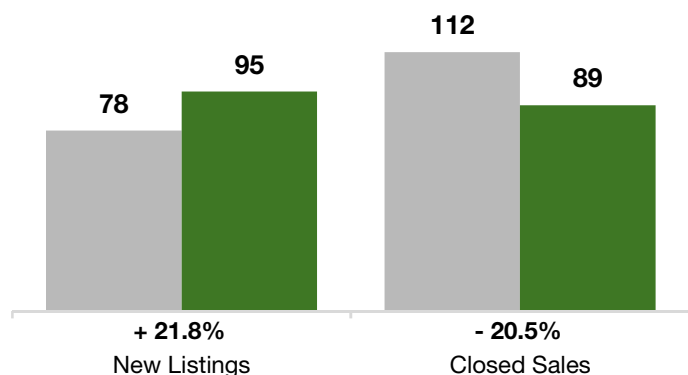
Year to Date

	Thru 12-2017	Thru 12-2018	+ / -	Thru 12-2017	Thru 12-2018	+ / -
New Listings	78	95	+ 21.8%	469	493	+ 5.1%
Pending Sales	88	75	- 14.8%	359	313	- 12.8%
Closed Sales	112	89	- 20.5%	389	307	- 21.1%
Lowest Sale Price*	\$105,000	\$115,000	+ 9.5%	\$80,000	\$115,000	+ 43.8%
Median Sales Price*	\$572,500	\$588,888	+ 2.9%	\$543,000	\$585,000	+ 7.7%
Highest Sale Price*	\$1,150,000	\$980,000	- 14.8%	\$1,188,000	\$1,469,750	+ 23.7%
Percent of Original List Price Received*	97.2%	92.9%	- 4.4%	96.8%	94.4%	- 2.6%
Inventory of Homes for Sale	114	144	+ 27.0%	--	--	--
Months Supply of Inventory	3.7	5.5	+ 51.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

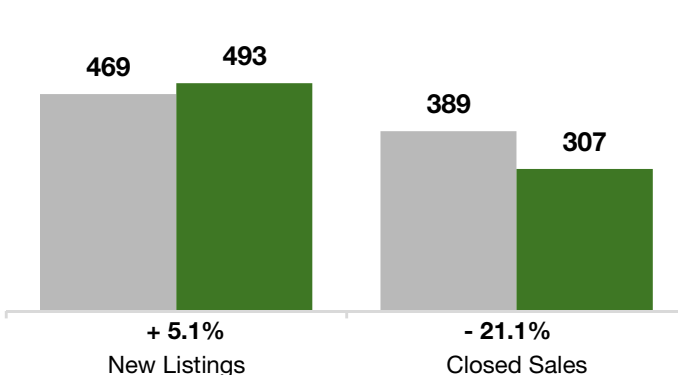
Last 3 Months

■ Thru 12-2017
■ Thru 12-2018



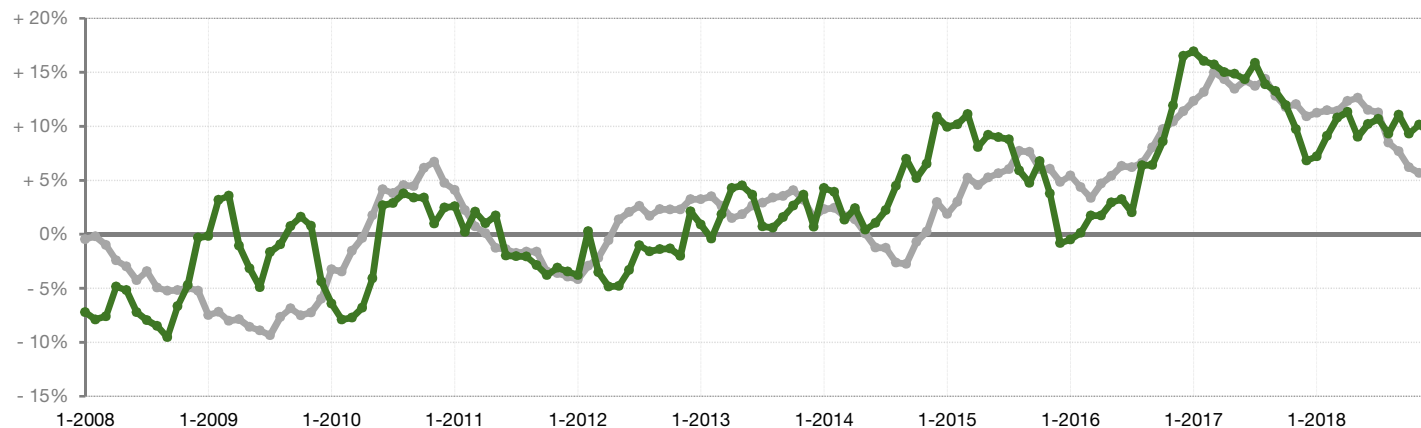
Year to Date

■ Thru 12-2017
■ Thru 12-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Lakes —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.