

# Local Market Update through December 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**+ 51.1%**

**- 9.6%**

**+ 21.2%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

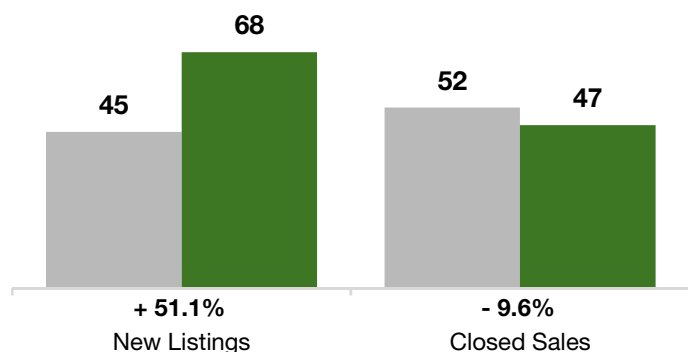
### Year to Date

	Thru 12-2017	Thru 12-2018	+ / -	Thru 12-2017	Thru 12-2018	+ / -
New Listings	45	68	+ 51.1%	274	319	+ 16.4%
Pending Sales	52	38	- 26.9%	179	161	- 10.1%
Closed Sales	52	47	- 9.6%	177	175	- 1.1%
Lowest Sale Price*	\$185,000	\$290,000	+ 56.8%	\$185,000	\$290,000	+ 56.8%
Median Sales Price*	\$660,000	\$800,000	+ 21.2%	\$720,000	\$755,000	+ 4.9%
Highest Sale Price*	\$2,100,000	\$2,750,000	+ 31.0%	\$2,100,000	\$2,750,000	+ 31.0%
Percent of Original List Price Received*	92.2%	89.9%	- 2.6%	92.6%	92.2%	- 0.4%
Inventory of Homes for Sale	101	118	+ 17.5%	--	--	--
Months Supply of Inventory	6.7	8.6	+ 28.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

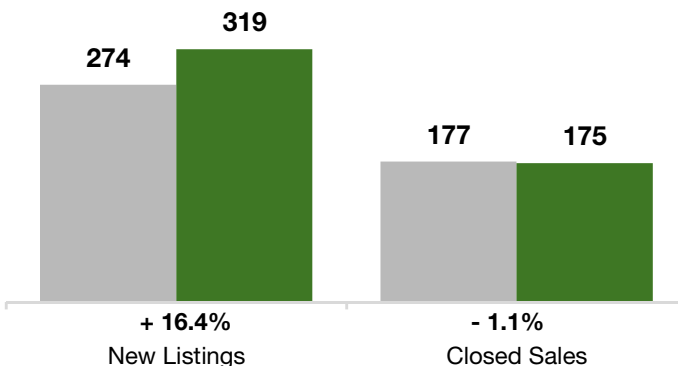
### Last 3 Months

■ Thru 12-2017  
■ Thru 12-2018



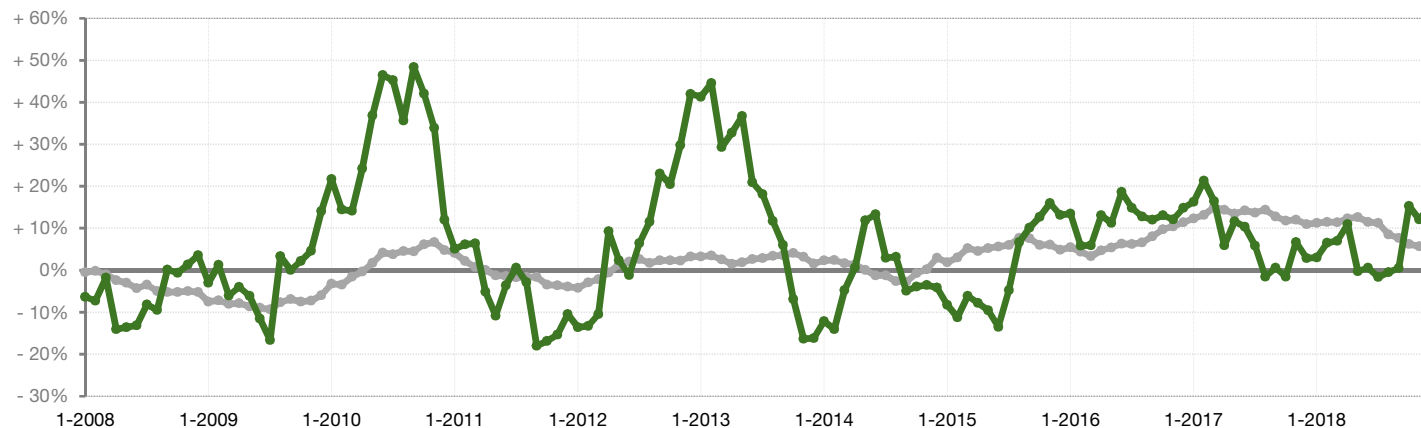
### Year to Date

■ Thru 12-2017  
■ Thru 12-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.