

Local Market Update through December 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 6.3%

- 7.4%

+ 3.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

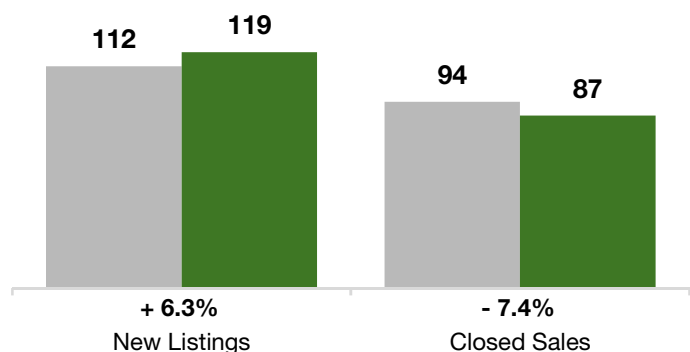
Year to Date

	Last 3 Months			Year to Date		
	Thru 12-2017	Thru 12-2018	+ / -	Thru 12-2017	Thru 12-2018	+ / -
New Listings	112	119	+ 6.3%	518	636	+ 22.8%
Pending Sales	91	87	- 4.4%	332	357	+ 7.5%
Closed Sales	94	87	- 7.4%	327	367	+ 12.2%
Lowest Sale Price*	\$128,000	\$144,500	+ 12.9%	\$125,000	\$119,000	- 4.8%
Median Sales Price*	\$434,950	\$448,050	+ 3.0%	\$429,000	\$465,000	+ 8.4%
Highest Sale Price*	\$1,100,000	\$1,280,000	+ 16.4%	\$1,155,000	\$1,350,000	+ 16.9%
Percent of Original List Price Received*	96.3%	93.9%	- 2.4%	95.9%	94.9%	- 1.1%
Inventory of Homes for Sale	166	200	+ 20.2%	--	--	--
Months Supply of Inventory	6.0	6.7	+ 11.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

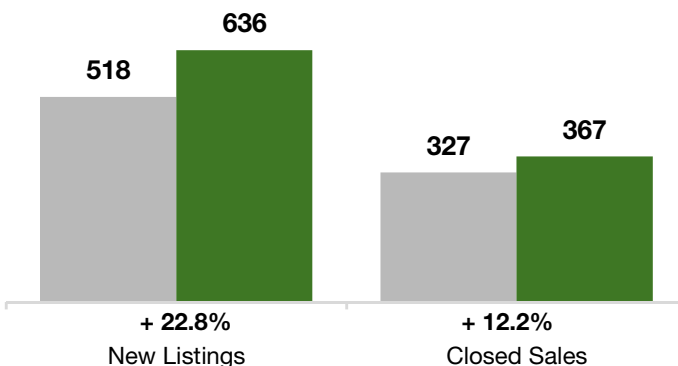
Last 3 Months

■ Thru 12-2017
■ Thru 12-2018



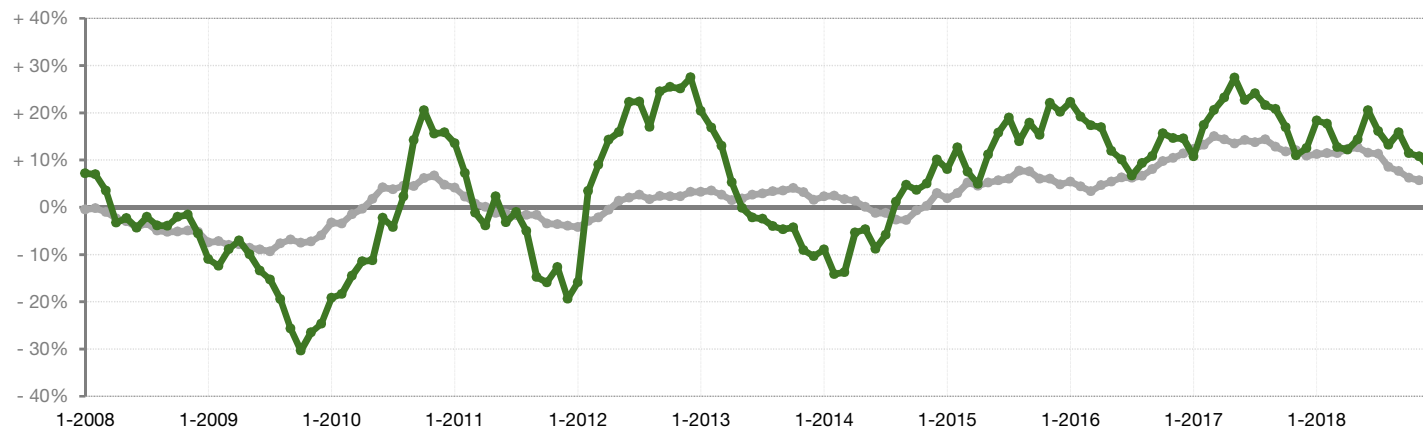
Year to Date

■ Thru 12-2017
■ Thru 12-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 5, 2019. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.