

Local Market Update through November 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

+ 10.0%

Year-Over-Year Change in New Listings

+ 2.2%

Year-Over-Year Change in Closed Sales

+ 2.5%

One-Year Change in Median Sales Price*

Last 3 Months

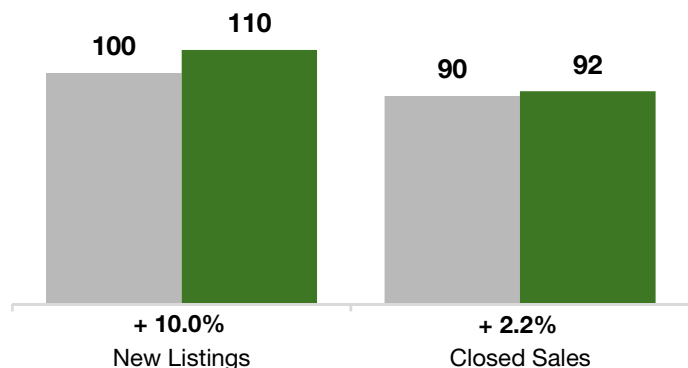
Year to Date

	Thru 11-2017	Thru 11-2018	+ / -	Thru 11-2017	Thru 11-2018	+ / -
New Listings	100	110	+ 10.0%	453	478	+ 5.5%
Pending Sales	100	91	- 9.0%	344	295	- 14.2%
Closed Sales	90	92	+ 2.2%	345	273	- 20.9%
Lowest Sale Price*	\$173,000	\$115,000	- 33.5%	\$80,000	\$115,000	+ 43.8%
Median Sales Price*	\$568,500	\$582,500	+ 2.5%	\$540,000	\$583,500	+ 8.1%
Highest Sale Price*	\$990,000	\$1,469,750	+ 48.5%	\$1,188,000	\$1,469,750	+ 23.7%
Percent of Original List Price Received*	98.2%	93.0%	- 5.3%	97.0%	94.5%	- 2.5%
Inventory of Homes for Sale	127	154	+ 21.5%	--	--	--
Months Supply of Inventory	4.0	5.8	+ 44.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

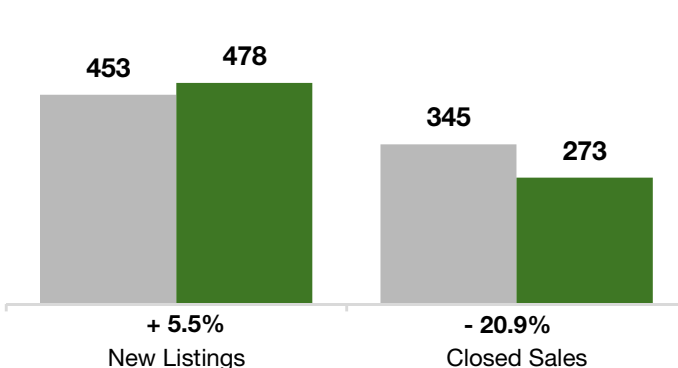
Last 3 Months

■ Thru 11-2017
■ Thru 11-2018



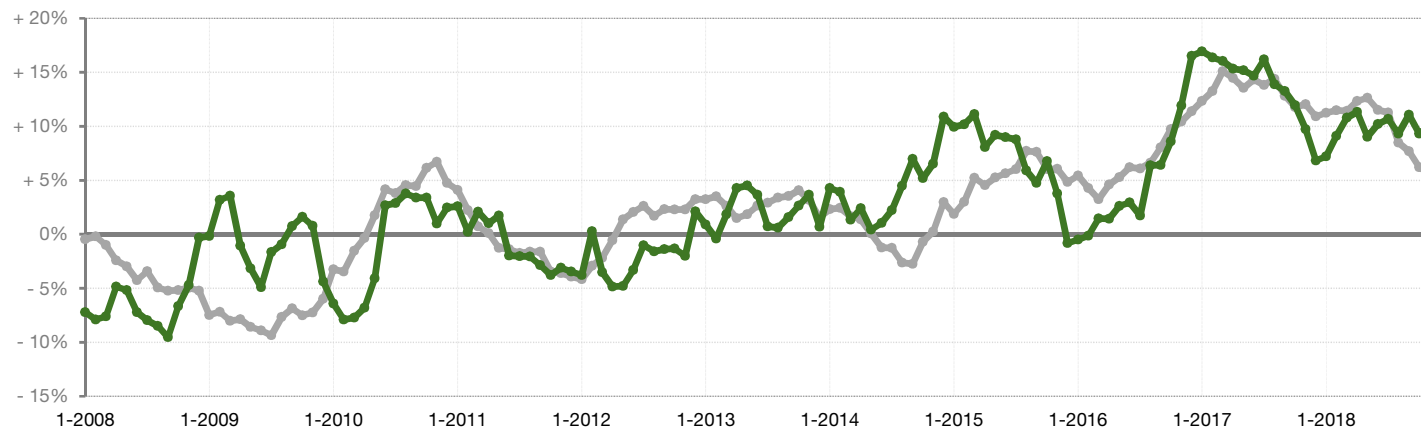
Year to Date

■ Thru 11-2017
■ Thru 11-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— The Lakes



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.