

Local Market Update through November 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 42.6%

- 26.7%

+ 11.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

| | Thru 11-2017 | Thru 11-2018 | + / - | Thru 11-2017 | Thru 11-2018 | + / - |
|--|--------------|--------------|---------|--------------|--------------|---------|
| New Listings | 54 | 77 | + 42.6% | 263 | 309 | + 17.5% |
| Pending Sales | 55 | 38 | - 30.9% | 167 | 150 | - 10.2% |
| Closed Sales | 60 | 44 | - 26.7% | 163 | 160 | - 1.8% |
| Lowest Sale Price* | \$185,000 | \$290,000 | + 56.8% | \$185,000 | \$290,000 | + 56.8% |
| Median Sales Price* | \$690,000 | \$770,000 | + 11.6% | \$730,000 | \$752,500 | + 3.1% |
| Highest Sale Price* | \$2,000,000 | \$2,060,000 | + 3.0% | \$2,000,000 | \$2,200,000 | + 10.0% |
| Percent of Original List Price Received* | 92.8% | 91.4% | - 1.5% | 92.5% | 92.6% | + 0.1% |
| Inventory of Homes for Sale | 115 | 121 | + 5.2% | -- | -- | -- |
| Months Supply of Inventory | 7.7 | 8.6 | + 11.9% | -- | -- | -- |

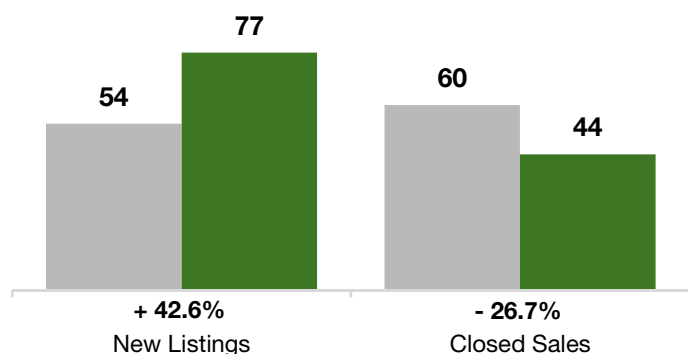
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 11-2017
■ Thru 11-2018

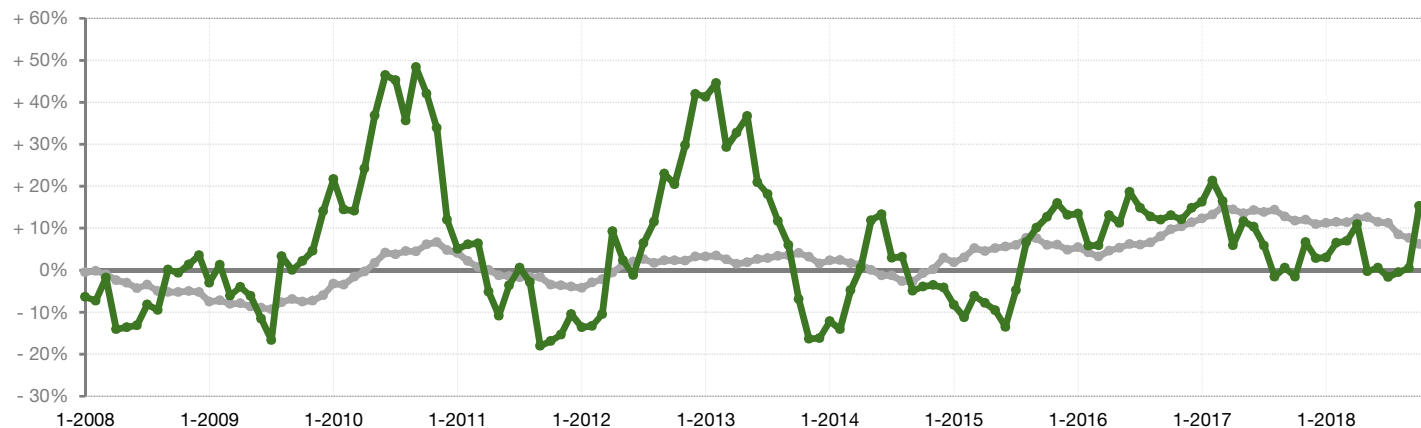
Year to Date

■ Thru 11-2017
■ Thru 11-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.