

Local Market Update through November 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 6.2%

Year-Over-Year Change in
New Listings

- 16.0%

Year-Over-Year Change in
Closed Sales

- 3.0%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

| | Thru 11-2017 | Thru 11-2018 | + / - | Thru 11-2017 | Thru 11-2018 | + / - |
|--|--------------|------------------|---------|--------------|--------------------|---------|
| New Listings | 129 | 137 | + 6.2% | 483 | 607 | + 25.7% |
| Pending Sales | 98 | 90 | - 8.2% | 307 | 335 | + 9.1% |
| Closed Sales | 94 | 79 | - 16.0% | 296 | 335 | + 13.2% |
| Lowest Sale Price* | \$128,000 | \$144,500 | + 12.9% | \$125,000 | \$119,000 | - 4.8% |
| Median Sales Price* | \$474,000 | \$460,000 | - 3.0% | \$429,950 | \$465,000 | + 8.2% |
| Highest Sale Price* | \$1,100,000 | \$725,000 | - 34.1% | \$1,155,000 | \$1,350,000 | + 16.9% |
| Percent of Original List Price Received* | 96.5% | 95.2% | - 1.4% | 96.0% | 95.1% | - 1.0% |
| Inventory of Homes for Sale | 179 | 219 | + 22.3% | -- | -- | -- |
| Months Supply of Inventory | 6.4 | 7.3 | + 13.0% | -- | -- | -- |

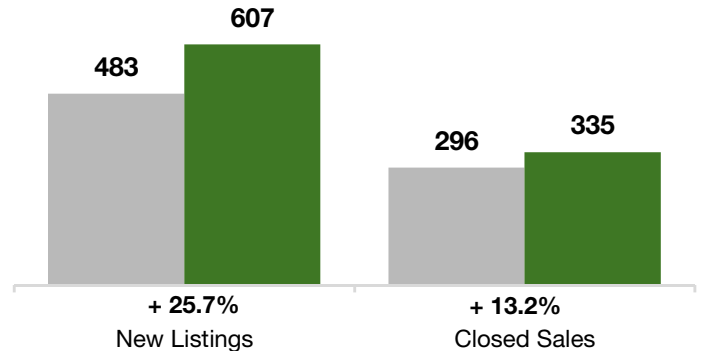
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 11-2017
■ Thru 11-2018

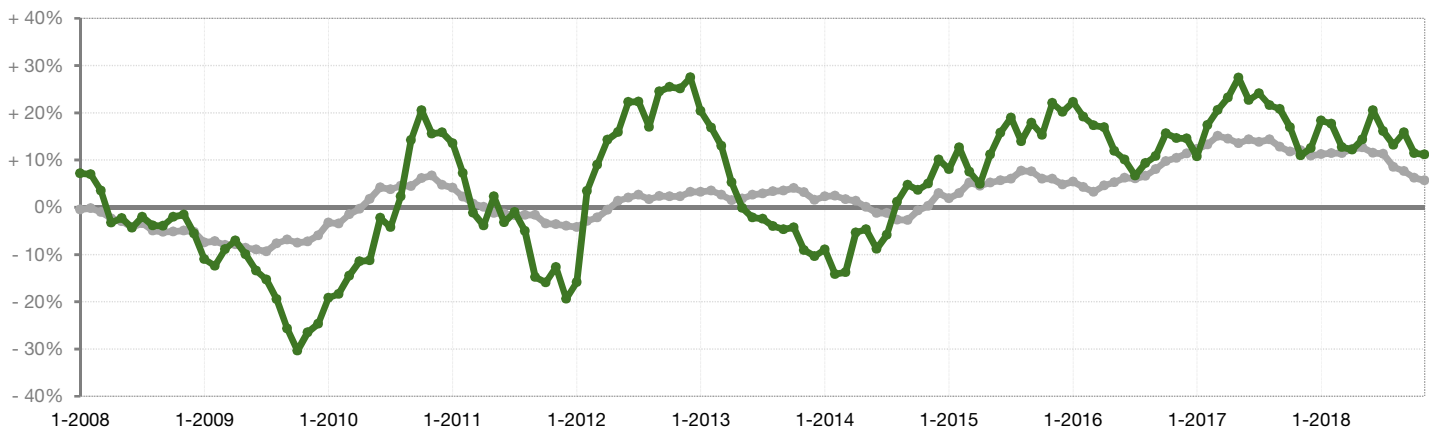
Year to Date

■ Thru 11-2017
■ Thru 11-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.