

Local Market Update through October 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 4.3%

- 17.5%

+ 21.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

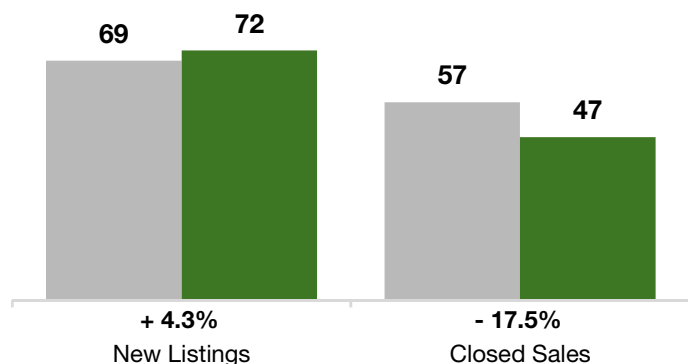
Year to Date

	Thru 10-2017	Thru 10-2018	+ / -	Thru 10-2017	Thru 10-2018	+ / -
New Listings	69	72	+ 4.3%	251	278	+ 10.8%
Pending Sales	55	44	- 20.0%	147	142	- 3.4%
Closed Sales	57	47	- 17.5%	143	145	+ 1.4%
Lowest Sale Price*	\$185,000	\$290,000	+ 56.8%	\$185,000	\$290,000	+ 56.8%
Median Sales Price*	\$649,000	\$785,000	+ 21.0%	\$705,000	\$755,000	+ 7.1%
Highest Sale Price*	\$1,975,000	\$2,060,000	+ 4.3%	\$1,975,000	\$2,200,000	+ 11.4%
Percent of Original List Price Received*	92.7%	91.5%	- 1.3%	92.8%	92.6%	- 0.1%
Inventory of Homes for Sale	127	124	- 2.4%	--	--	--
Months Supply of Inventory	8.5	8.4	- 0.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

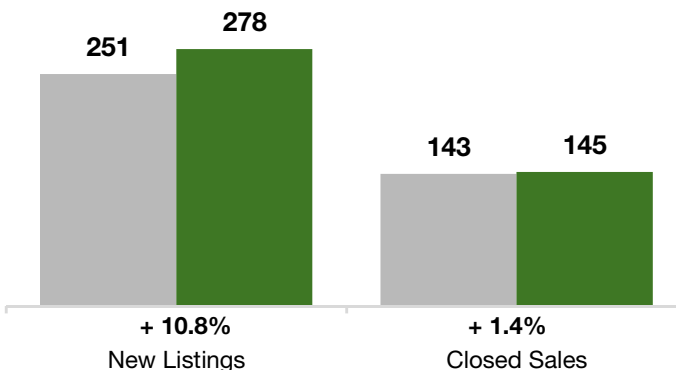
Last 3 Months

■ Thru 10-2017
■ Thru 10-2018



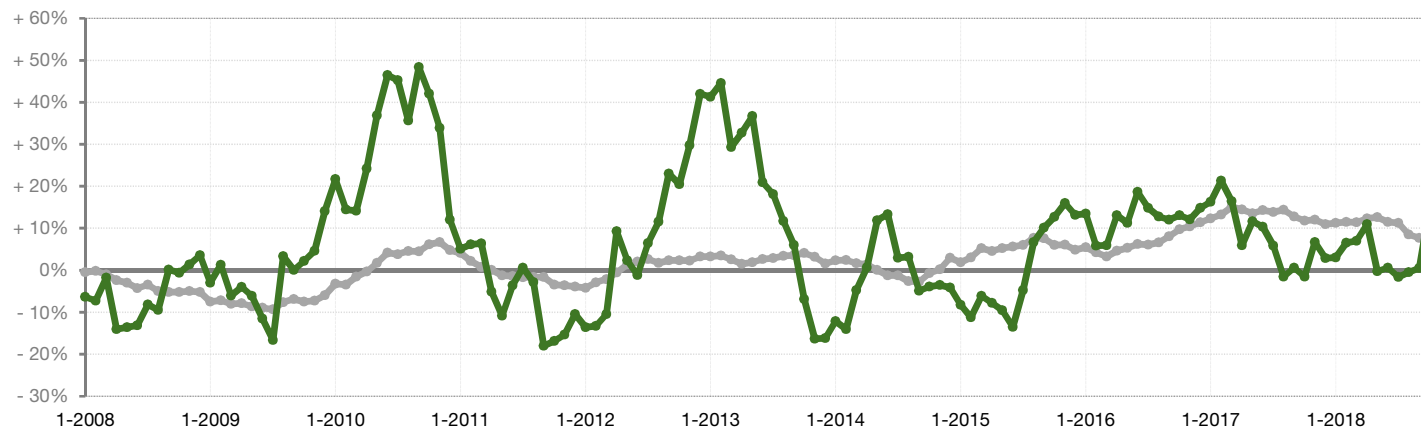
Year to Date

■ Thru 10-2017
■ Thru 10-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.