

Local Market Update through October 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 10.8%

Year-Over-Year Change in New Listings

- 6.0%

Year-Over-Year Change in Closed Sales

- 0.3%

One-Year Change in Median Sales Price*

Last 3 Months

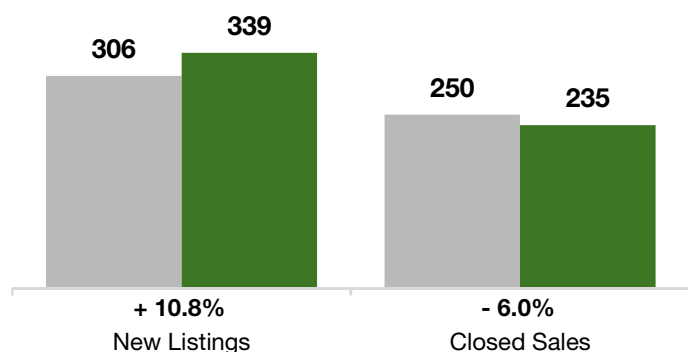
Year to Date

	Thru 10-2017	Thru 10-2018	+ / -	Thru 10-2017	Thru 10-2018	+ / -
New Listings	306	339	+ 10.8%	1,077	1,256	+ 16.6%
Pending Sales	248	226	- 8.9%	739	785	+ 6.2%
Closed Sales	250	235	- 6.0%	703	747	+ 6.3%
Lowest Sale Price*	\$227,250	\$208,000	- 8.5%	\$162,500	\$208,000	+ 28.0%
Median Sales Price*	\$572,500	\$570,500	- 0.3%	\$540,000	\$600,000	+ 11.1%
Highest Sale Price*	\$1,500,000	\$2,150,000	+ 43.3%	\$1,500,000	\$2,400,000	+ 60.0%
Percent of Original List Price Received*	95.8%	96.0%	+ 0.2%	96.6%	96.0%	- 0.6%
Inventory of Homes for Sale	371	426	+ 14.7%	--	--	--
Months Supply of Inventory	5.3	5.6	+ 4.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

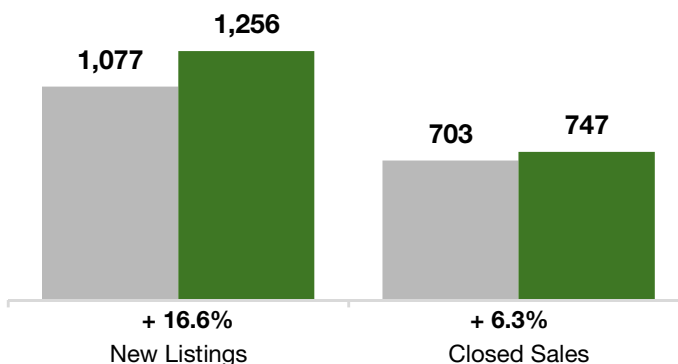
Last 3 Months

■ Thru 10-2017
■ Thru 10-2018



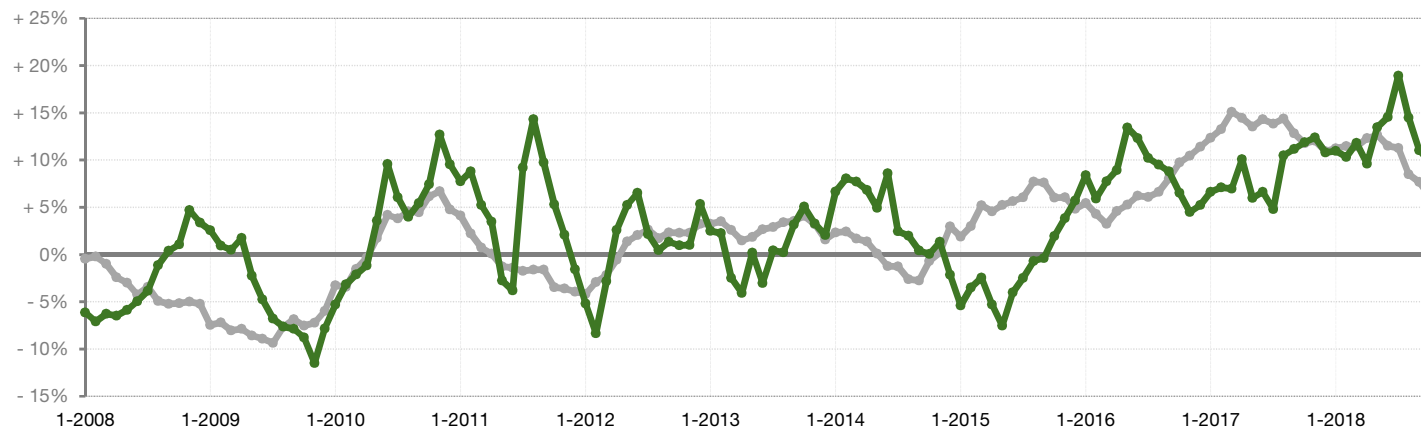
Year to Date

■ Thru 10-2017
■ Thru 10-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.