

Local Market Update through October 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 14.6%

- 6.5%

+ 1.1%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

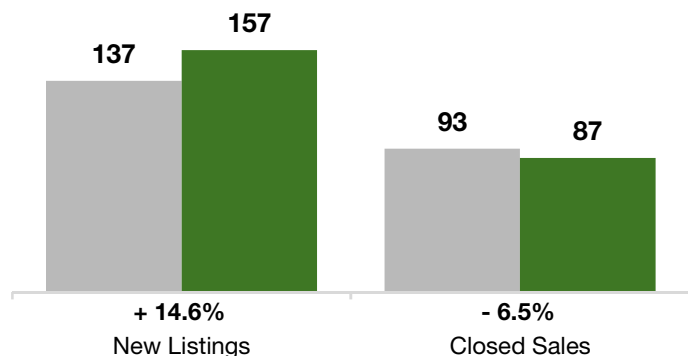
Year to Date

	Thru 10-2017	Thru 10-2018	+ / -	Thru 10-2017	Thru 10-2018	+ / -
New Listings	137	157	+ 14.6%	450	564	+ 25.3%
Pending Sales	97	88	- 9.3%	271	300	+ 10.7%
Closed Sales	93	87	- 6.5%	266	310	+ 16.5%
Lowest Sale Price*	\$128,000	\$177,000	+ 38.3%	\$125,000	\$119,000	- 4.8%
Median Sales Price*	\$475,000	\$480,000	+ 1.1%	\$430,150	\$462,500	+ 7.5%
Highest Sale Price*	\$1,100,000	\$950,000	- 13.6%	\$1,155,000	\$1,350,000	+ 16.9%
Percent of Original List Price Received*	95.8%	95.4%	- 0.5%	96.0%	95.0%	- 1.0%
Inventory of Homes for Sale	180	228	+ 26.6%	--	--	--
Months Supply of Inventory	6.4	7.5	+ 16.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

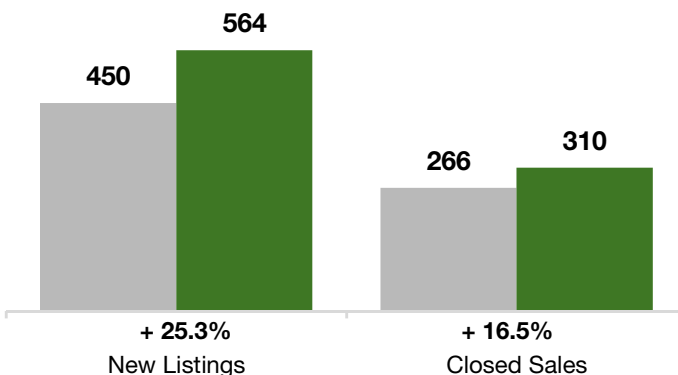
Last 3 Months

■ Thru 10-2017
■ Thru 10-2018



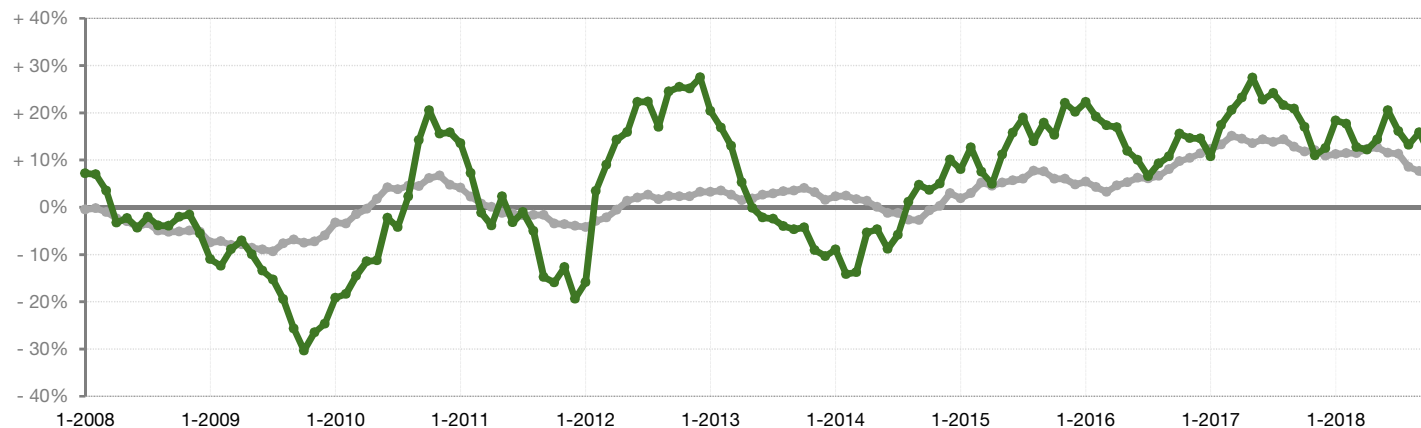
Year to Date

■ Thru 10-2017
■ Thru 10-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.