

# Local Market Update through October 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**+ 17.5%**

Year-Over-Year Change in New Listings

**+ 8.7%**

Year-Over-Year Change in Closed Sales

**+ 6.3%**

One-Year Change in Median Sales Price\*

### Last 3 Months

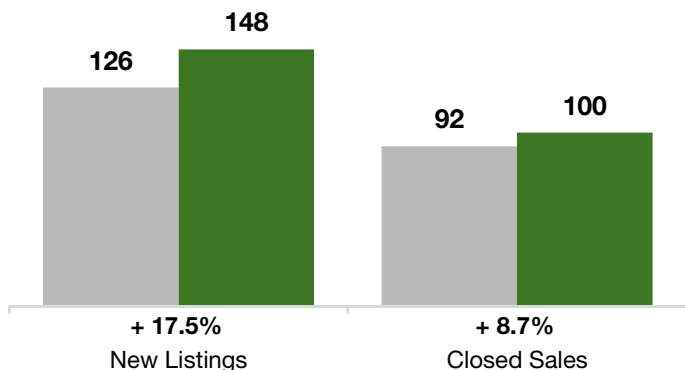
### Year to Date

	Last 3 Months			Year to Date		
	Thru 10-2017	Thru 10-2018	+ / -	Thru 10-2017	Thru 10-2018	+ / -
New Listings	126	<b>148</b>	+ 17.5%	435	<b>494</b>	+ 13.6%
Pending Sales	100	<b>92</b>	- 8.0%	296	<b>281</b>	- 5.1%
Closed Sales	92	<b>100</b>	+ 8.7%	285	<b>301</b>	+ 5.6%
Lowest Sale Price*	\$2,500	<b>\$110,000</b>	+ 4300.0%	\$2,500	<b>\$110,000</b>	+ 4300.0%
Median Sales Price*	\$520,000	<b>\$552,500</b>	+ 6.3%	\$510,000	<b>\$560,000</b>	+ 9.8%
Highest Sale Price*	\$1,150,000	<b>\$1,350,000</b>	+ 17.4%	\$1,450,000	<b>\$1,475,000</b>	+ 1.7%
Percent of Original List Price Received*	97.1%	<b>95.3%</b>	- 1.8%	97.8%	<b>96.0%</b>	- 1.9%
Inventory of Homes for Sale	146	<b>172</b>	+ 17.8%	--	--	--
Months Supply of Inventory	5.2	<b>6.0</b>	+ 15.0%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

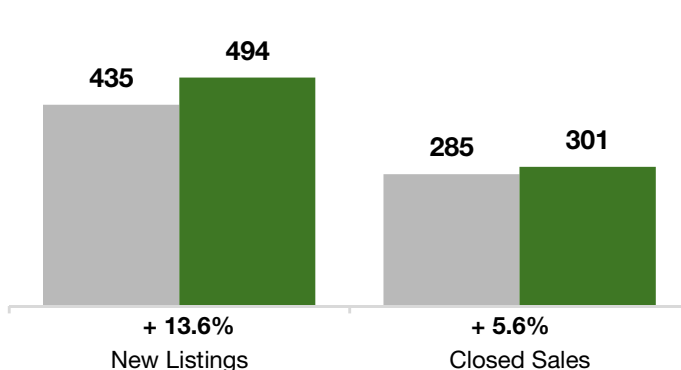
### Last 3 Months

■ Thru 10-2017  
■ Thru 10-2018



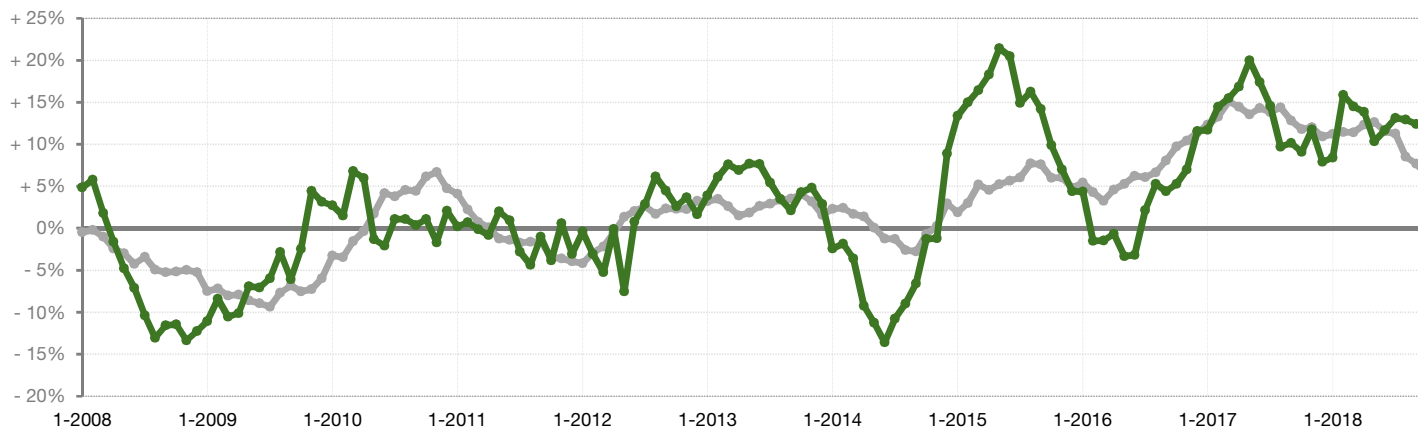
### Year to Date

■ Thru 10-2017  
■ Thru 10-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
East Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.