

Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 1.3%

- 11.8%

+ 1.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

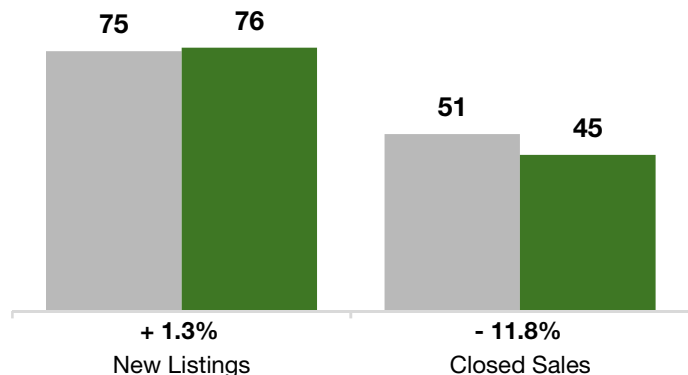
Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	75	76	+ 1.3%	229	248	+ 8.3%
Pending Sales	52	46	- 11.5%	127	122	- 3.9%
Closed Sales	51	45	- 11.8%	125	127	+ 1.6%
Lowest Sale Price*	\$340,000	\$318,000	- 6.5%	\$322,000	\$318,000	- 1.2%
Median Sales Price*	\$728,000	\$740,000	+ 1.6%	\$741,500	\$745,000	+ 0.5%
Highest Sale Price*	\$1,500,000	\$1,800,000	+ 20.0%	\$1,750,000	\$2,200,000	+ 25.7%
Percent of Original List Price Received*	93.7%	92.4%	- 1.3%	92.8%	93.2%	+ 0.5%
Inventory of Homes for Sale	134	132	- 1.7%	--	--	--
Months Supply of Inventory	8.9	8.8	- 0.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

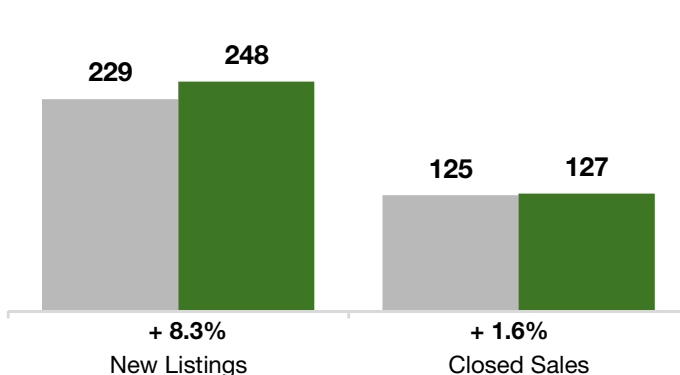
Last 3 Months

■ Thru 9-2017
■ Thru 9-2018



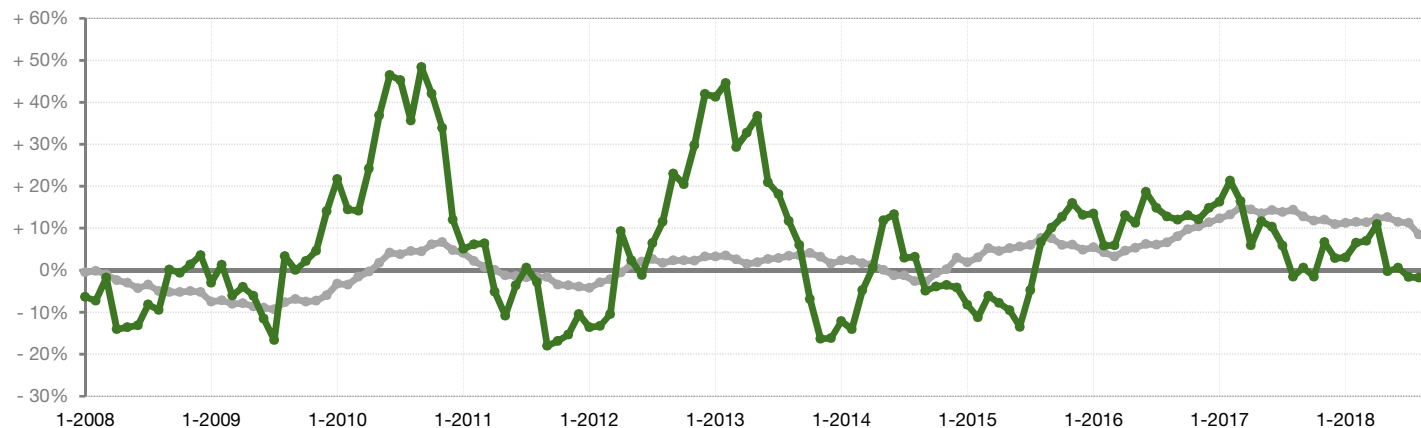
Year to Date

■ Thru 9-2017
■ Thru 9-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.