

# Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**+ 25.6%**

Year-Over-Year Change in  
New Listings

**+ 17.3%**

Year-Over-Year Change in  
Closed Sales

**+ 3.2%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

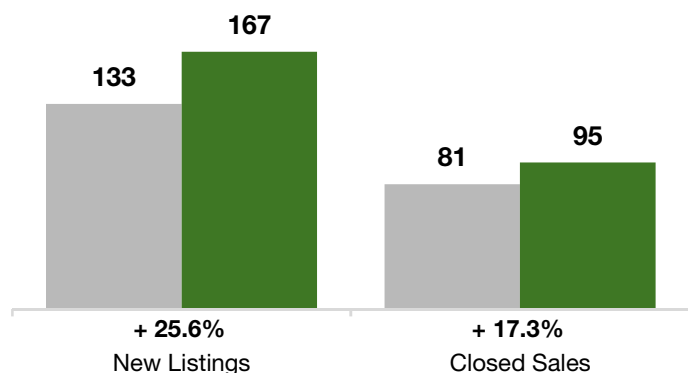
### Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	133	<b>167</b>	+ 25.6%	406	<b>516</b>	+ 27.1%
Pending Sales	92	<b>92</b>	0.0%	241	<b>277</b>	+ 14.9%
Closed Sales	81	<b>95</b>	+ 17.3%	233	<b>278</b>	+ 19.3%
Lowest Sale Price*	\$198,000	<b>\$160,000</b>	- 19.2%	\$125,000	<b>\$119,000</b>	- 4.8%
Median Sales Price*	\$470,000	<b>\$485,000</b>	+ 3.2%	\$429,000	<b>\$468,500</b>	+ 9.2%
Highest Sale Price*	\$915,000	<b>\$999,999</b>	+ 9.3%	\$1,155,000	<b>\$1,350,000</b>	+ 16.9%
Percent of Original List Price Received*	95.7%	<b>95.7%</b>	+ 0.0%	95.8%	<b>95.2%</b>	- 0.6%
Inventory of Homes for Sale	179	<b>229</b>	+ 27.7%	--	--	--
Months Supply of Inventory	6.3	<b>7.4</b>	+ 18.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

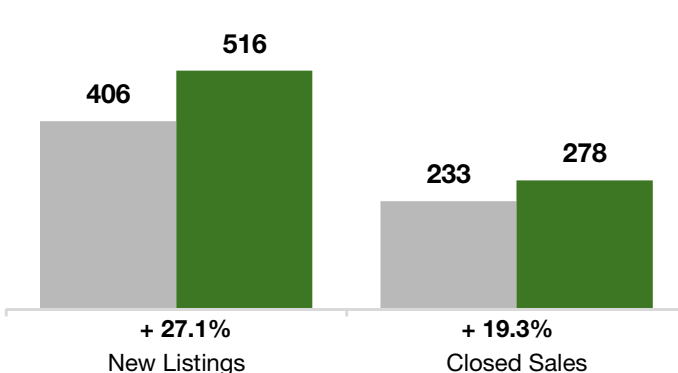
### Last 3 Months

■ Thru 9-2017  
■ Thru 9-2018

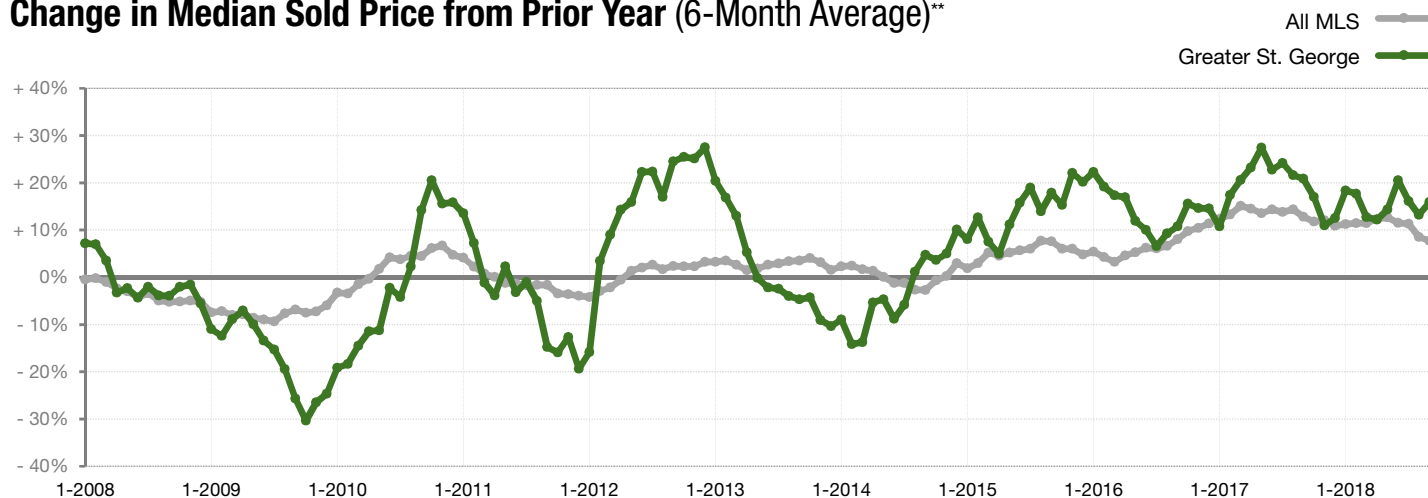


### Year to Date

■ Thru 9-2017  
■ Thru 9-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.