

Local Market Update through August 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 4.8%

- 2.4%

- 3.1%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

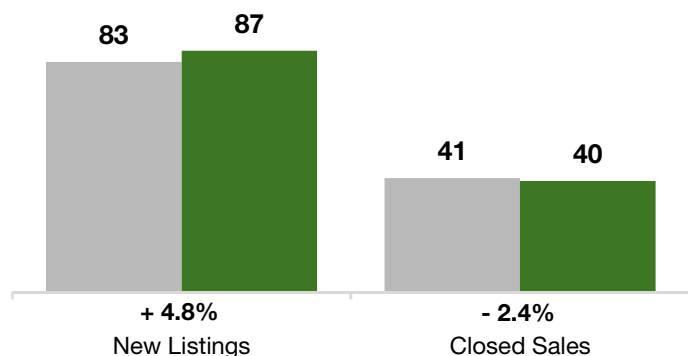
Year to Date

	Thru 8-2017	Thru 8-2018	+ / -	Thru 8-2017	Thru 8-2018	+ / -
New Listings	83	87	+ 4.8%	209	230	+ 10.0%
Pending Sales	60	54	- 10.0%	112	111	- 0.9%
Closed Sales	41	40	- 2.4%	103	114	+ 10.7%
Lowest Sale Price*	\$329,000	\$355,000	+ 7.9%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$730,000	\$707,500	- 3.1%	\$741,500	\$747,500	+ 0.8%
Highest Sale Price*	\$1,750,000	\$1,800,000	+ 2.9%	\$1,750,000	\$2,200,000	+ 25.7%
Percent of Original List Price Received*	92.3%	93.1%	+ 0.8%	92.3%	93.2%	+ 1.0%
Inventory of Homes for Sale	136	131	- 3.9%	--	--	--
Months Supply of Inventory	9.1	8.7	- 4.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

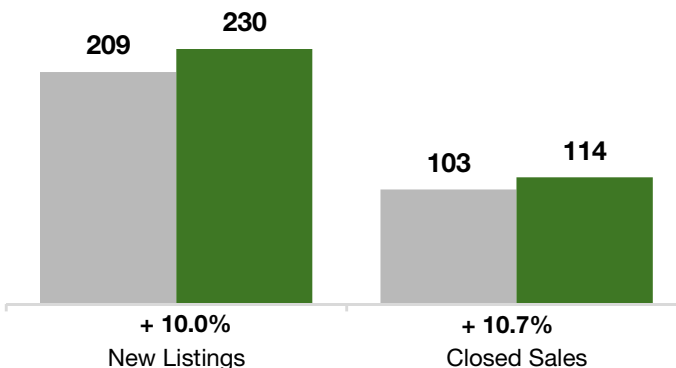
Last 3 Months

■ Thru 8-2017
■ Thru 8-2018



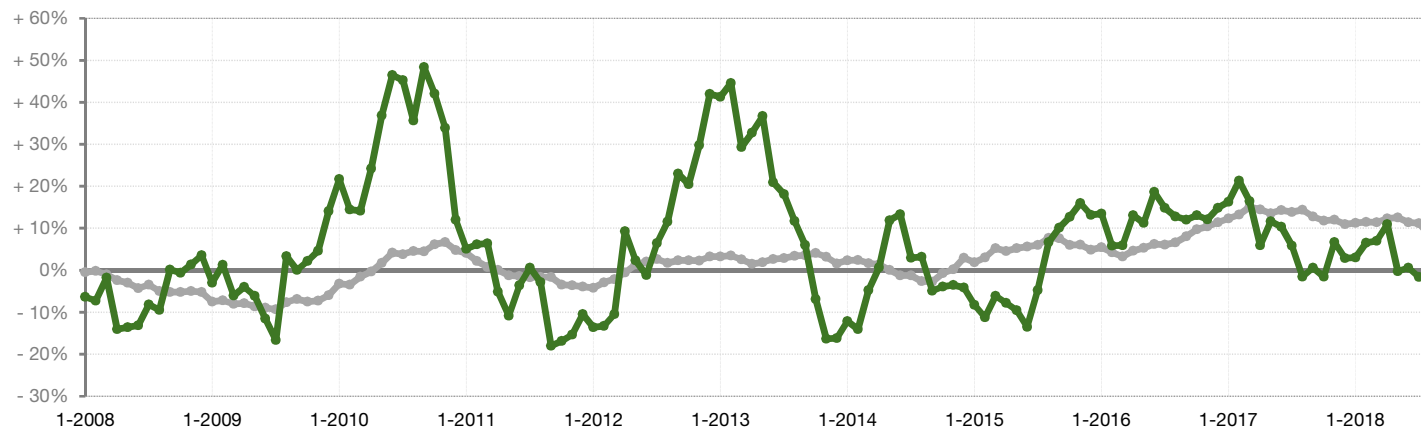
Year to Date

■ Thru 8-2017
■ Thru 8-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.