

Local Market Update through August 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 31.0%

Year-Over-Year Change in
New Listings

+ 31.6%

Year-Over-Year Change in
Closed Sales

+ 4.3%

One-Year Change in
Median Sales Price*

Last 3 Months

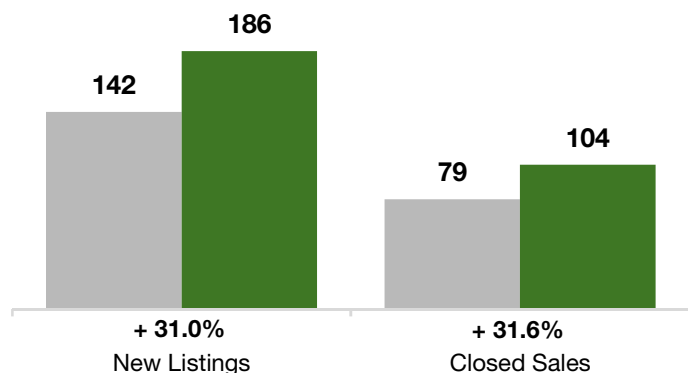
Year to Date

	Thru 8-2017	Thru 8-2018	+ / -	Thru 8-2017	Thru 8-2018	+ / -
New Listings	142	186	+ 31.0%	354	469	+ 32.5%
Pending Sales	94	110	+ 17.0%	209	251	+ 20.1%
Closed Sales	79	104	+ 31.6%	202	255	+ 26.2%
Lowest Sale Price*	\$145,000	\$155,000	+ 6.9%	\$125,000	\$119,000	- 4.8%
Median Sales Price*	\$431,000	\$449,500	+ 4.3%	\$419,700	\$465,000	+ 10.8%
Highest Sale Price*	\$995,000	\$1,300,000	+ 30.7%	\$1,155,000	\$1,350,000	+ 16.9%
Percent of Original List Price Received*	95.7%	95.2%	- 0.5%	95.8%	95.0%	- 0.8%
Inventory of Homes for Sale	173	214	+ 23.5%	--	--	--
Months Supply of Inventory	6.0	6.9	+ 14.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

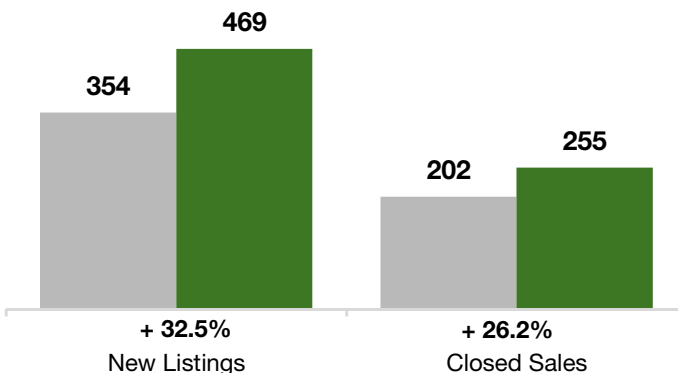
Last 3 Months

■ Thru 8-2017
■ Thru 8-2018



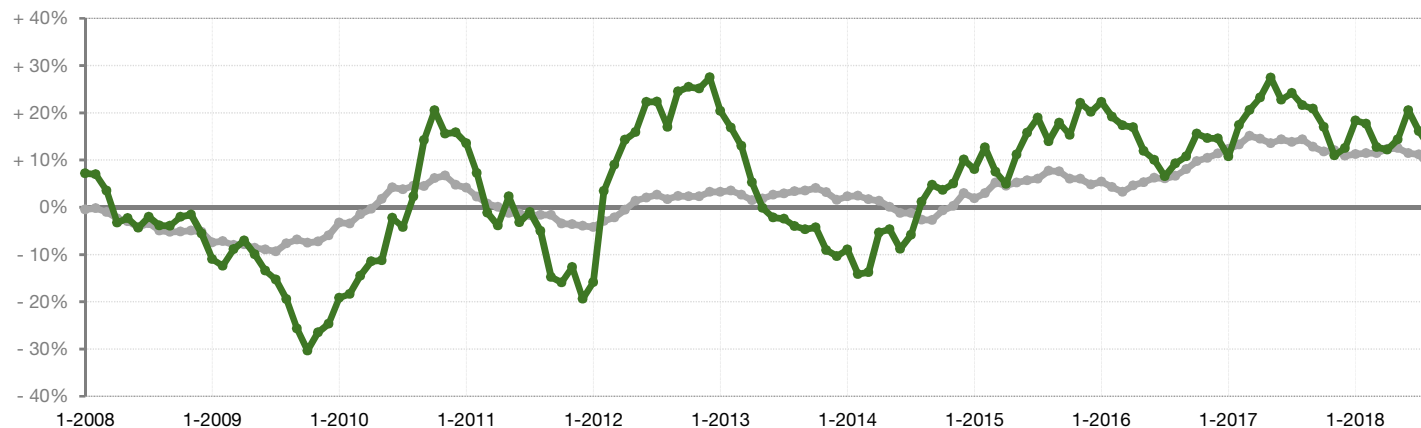
Year to Date

■ Thru 8-2017
■ Thru 8-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.