

# Local Market Update through August 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**- 5.2%**

**+ 11.7%**

**+ 14.7%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 8-2017	Thru 8-2018	+ / -	Thru 8-2017	Thru 8-2018	+ / -
New Listings	154	146	- 5.2%	354	391	+ 10.5%
Pending Sales	97	91	- 6.2%	230	220	- 4.3%
Closed Sales	94	105	+ 11.7%	225	252	+ 12.0%
Lowest Sale Price*	\$2,500	\$110,000	+ 4300.0%	\$2,500	\$110,000	+ 4300.0%
Median Sales Price*	\$495,000	\$568,000	+ 14.7%	\$494,500	\$563,000	+ 13.9%
Highest Sale Price*	\$1,450,000	\$1,350,000	- 6.9%	\$1,450,000	\$1,475,000	+ 1.7%
Percent of Original List Price Received*	98.9%	95.6%	- 3.3%	98.4%	96.1%	- 2.2%
Inventory of Homes for Sale	145	170	+ 17.7%	--	--	--
Months Supply of Inventory	5.3	5.9	+ 11.2%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

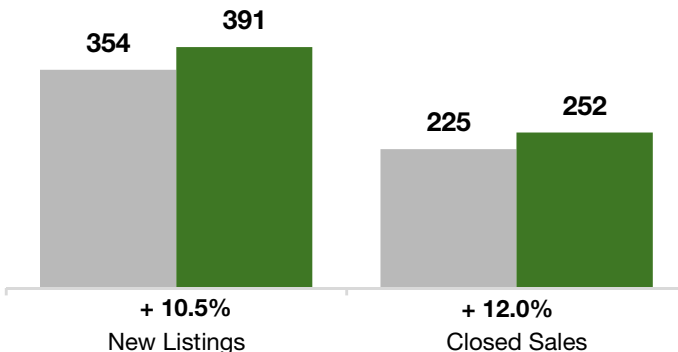
### Last 3 Months

■ Thru 8-2017  
■ Thru 8-2018



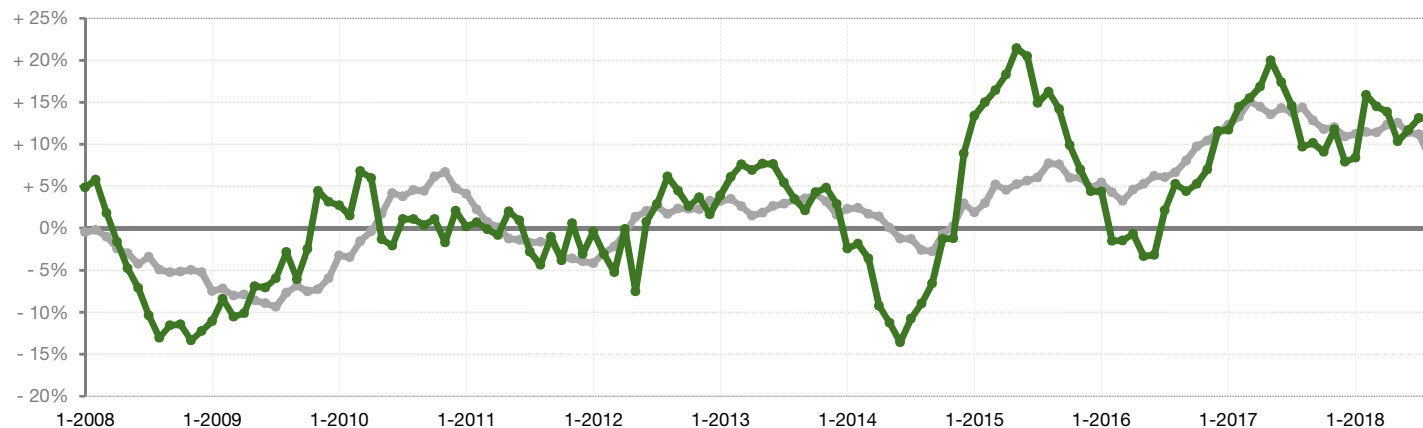
### Year to Date

■ Thru 8-2017  
■ Thru 8-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
East Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.