

Local Market Update through July 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

0.0%

- 30.3%

+ 8.2%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

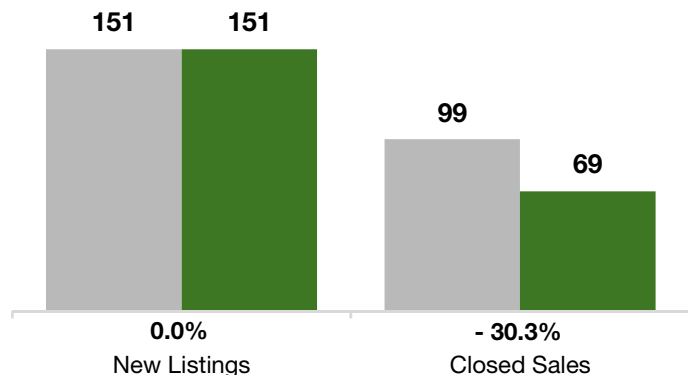
Year to Date

	Thru 7-2017	Thru 7-2018	+ / -	Thru 7-2017	Thru 7-2018	+ / -
New Listings	151	151	0.0%	299	314	+ 5.0%
Pending Sales	108	94	- 13.0%	215	180	- 16.3%
Closed Sales	99	69	- 30.3%	224	154	- 31.3%
Lowest Sale Price*	\$80,000	\$160,000	+ 100.0%	\$80,000	\$160,000	+ 100.0%
Median Sales Price*	\$550,000	\$595,000	+ 8.2%	\$530,225	\$583,500	+ 10.0%
Highest Sale Price*	\$999,990	\$975,000	- 2.5%	\$1,188,000	\$1,200,000	+ 1.0%
Percent of Original List Price Received*	97.2%	95.6%	- 1.7%	96.5%	95.4%	- 1.1%
Inventory of Homes for Sale	123	154	+ 25.1%	--	--	--
Months Supply of Inventory	4.0	5.6	+ 41.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

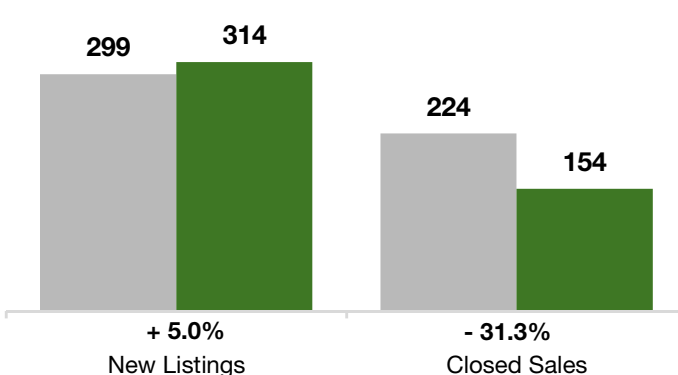
Last 3 Months

■ Thru 7-2017
■ Thru 7-2018



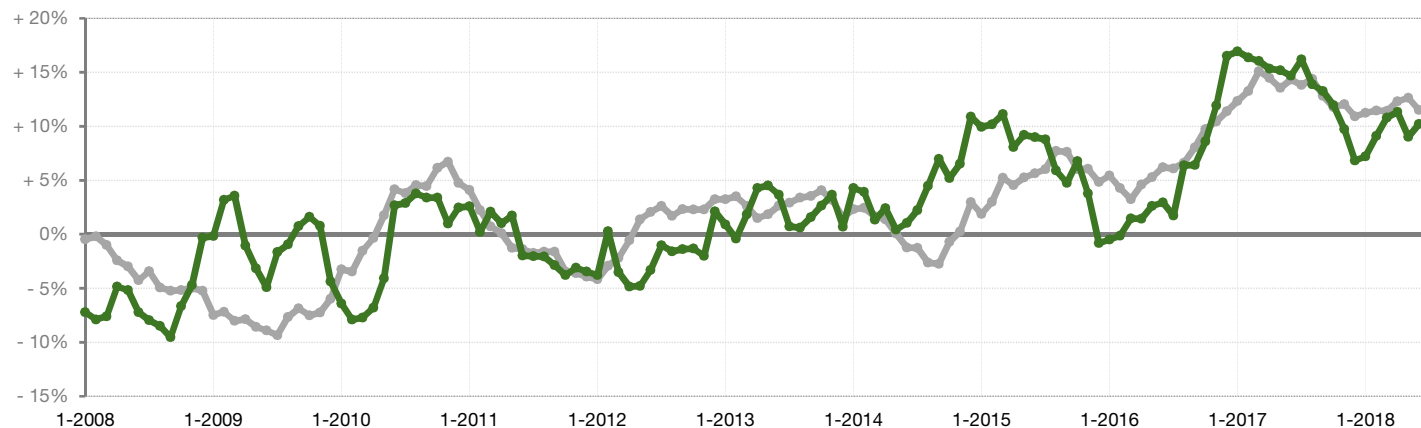
Year to Date

■ Thru 7-2017
■ Thru 7-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Lakes —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.