

# Local Market Update through July 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**0.0%**

**+ 14.3%**

**- 2.6%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

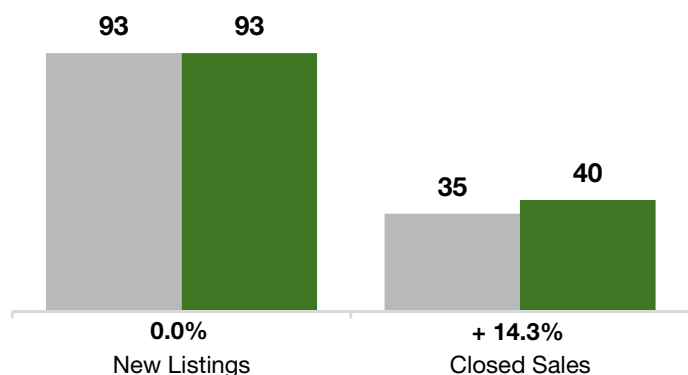
### Year to Date

	Thru 7-2017	Thru 7-2018	+ / -	Thru 7-2017	Thru 7-2018	+ / -
New Listings	93	93	0.0%	182	202	+ 11.0%
Pending Sales	53	50	- 5.7%	92	97	+ 5.4%
Closed Sales	35	40	+ 14.3%	86	98	+ 14.0%
Lowest Sale Price*	\$329,000	\$355,000	+ 7.9%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$741,500	\$722,500	- 2.6%	\$744,250	\$727,500	- 2.3%
Highest Sale Price*	\$1,750,000	\$1,950,000	+ 11.4%	\$1,750,000	\$2,200,000	+ 25.7%
Percent of Original List Price Received*	93.7%	92.5%	- 1.3%	92.8%	93.2%	+ 0.4%
Inventory of Homes for Sale	137	129	- 5.4%	--	--	--
Months Supply of Inventory	9.2	8.5	- 7.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 7-2017  
■ Thru 7-2018



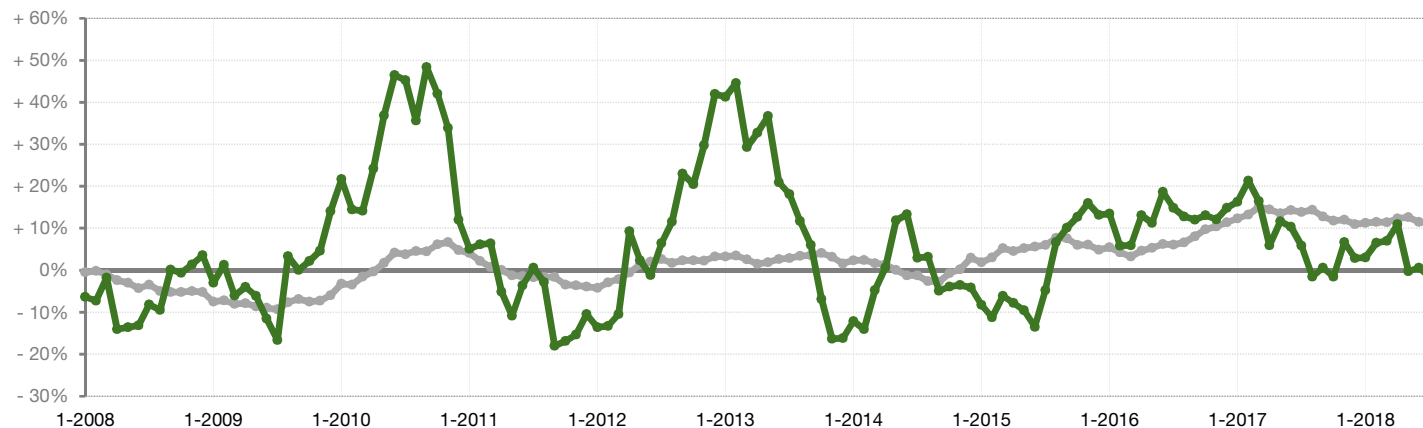
### Year to Date

■ Thru 7-2017  
■ Thru 7-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.