

Local Market Update through July 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 14.9%

Year-Over-Year Change in New Listings

+ 9.5%

Year-Over-Year Change in Closed Sales

+ 20.3%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 7-2017	Thru 7-2018	+ / -	Thru 7-2017	Thru 7-2018	+ / -
New Listings	376	432	+ 14.9%	770	912	+ 18.4%
Pending Sales	243	291	+ 19.8%	491	572	+ 16.5%
Closed Sales	232	254	+ 9.5%	453	511	+ 12.8%
Lowest Sale Price*	\$162,500	\$239,000	+ 47.1%	\$162,500	\$225,000	+ 38.5%
Median Sales Price*	\$520,000	\$625,500	+ 20.3%	\$525,000	\$610,000	+ 16.2%
Highest Sale Price*	\$1,450,000	\$2,035,000	+ 40.3%	\$1,450,000	\$2,400,000	+ 65.5%
Percent of Original List Price Received*	97.2%	96.0%	- 1.2%	97.0%	96.0%	- 1.0%
Inventory of Homes for Sale	375	405	+ 7.8%	--	--	--
Months Supply of Inventory	5.4	5.2	- 4.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

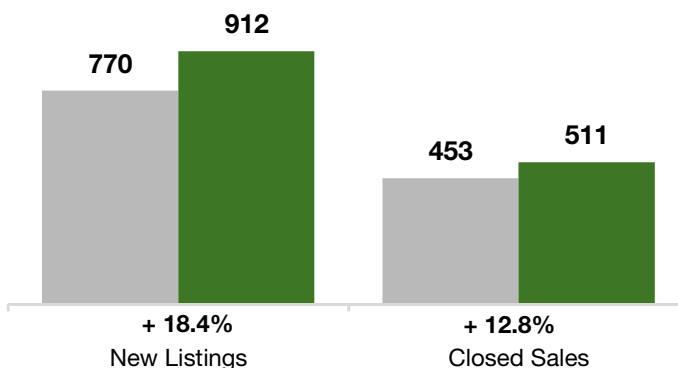
Last 3 Months

■ Thru 7-2017
■ Thru 7-2018

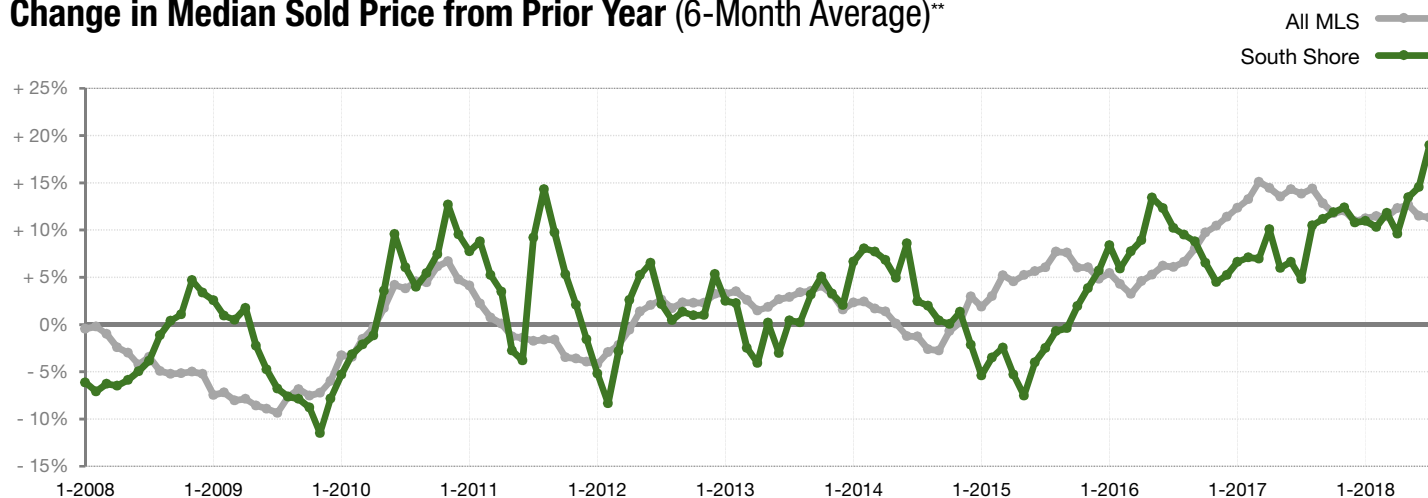


Year to Date

■ Thru 7-2017
■ Thru 7-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.