

Local Market Update through July 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 29.0%

Year-Over-Year Change in
New Listings

+ 31.5%

Year-Over-Year Change in
Closed Sales

+ 16.0%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Last 3 Months			Year to Date		
	Thru 7-2017	Thru 7-2018	+ / -	Thru 7-2017	Thru 7-2018	+ / -
New Listings	155	200	+ 29.0%	313	406	+ 29.7%
Pending Sales	88	112	+ 27.3%	174	223	+ 28.2%
Closed Sales	73	96	+ 31.5%	173	223	+ 28.9%
Lowest Sale Price*	\$135,000	\$155,000	+ 14.8%	\$125,000	\$119,000	- 4.8%
Median Sales Price*	\$390,000	\$452,500	+ 16.0%	\$399,000	\$455,000	+ 14.0%
Highest Sale Price*	\$995,000	\$1,350,000	+ 35.7%	\$1,155,000	\$1,350,000	+ 16.9%
Percent of Original List Price Received*	96.2%	95.0%	- 1.3%	96.1%	94.9%	- 1.2%
Inventory of Homes for Sale	168	206	+ 22.4%	--	--	--
Months Supply of Inventory	5.8	6.6	+ 14.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

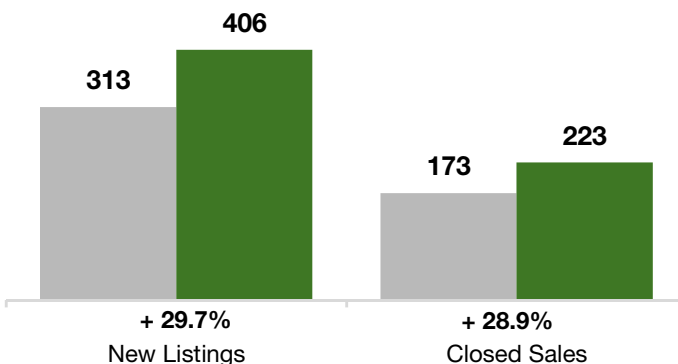
Last 3 Months

■ Thru 7-2017
■ Thru 7-2018



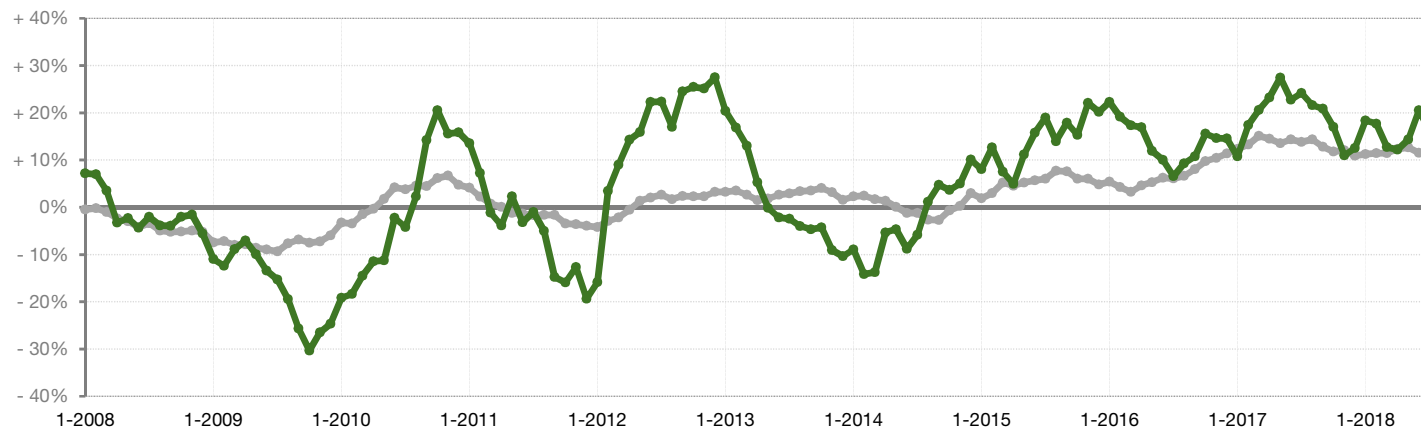
Year to Date

■ Thru 7-2017
■ Thru 7-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.