

Local Market Update through July 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 9.8%

- 3.8%

+ 8.6%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

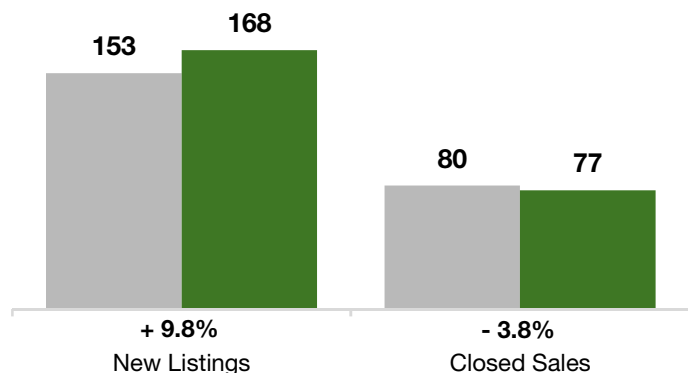
Year to Date

	Thru 7-2017	Thru 7-2018	+ / -	Thru 7-2017	Thru 7-2018	+ / -
New Listings	153	168	+ 9.8%	309	344	+ 11.3%
Pending Sales	96	102	+ 6.3%	196	188	- 4.1%
Closed Sales	80	77	- 3.8%	193	201	+ 4.1%
Lowest Sale Price*	\$62,000	\$160,000	+ 158.1%	\$62,000	\$159,000	+ 156.5%
Median Sales Price*	\$525,000	\$570,000	+ 8.6%	\$496,400	\$568,000	+ 14.4%
Highest Sale Price*	\$1,450,000	\$1,475,000	+ 1.7%	\$1,450,000	\$1,475,000	+ 1.7%
Percent of Original List Price Received*	98.4%	96.2%	- 2.2%	98.2%	96.3%	- 1.9%
Inventory of Homes for Sale	134	159	+ 18.4%	--	--	--
Months Supply of Inventory	4.9	5.5	+ 12.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

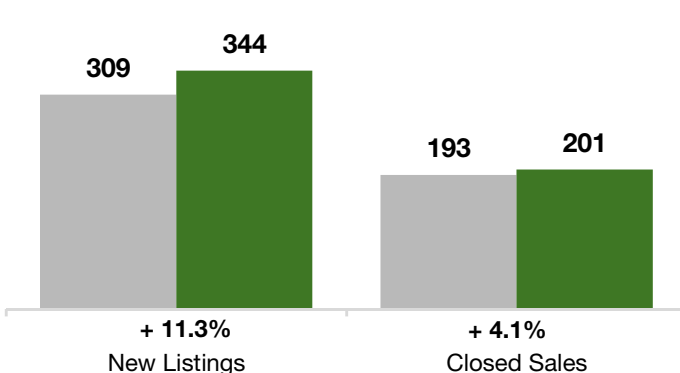
Last 3 Months

■ Thru 7-2017
■ Thru 7-2018



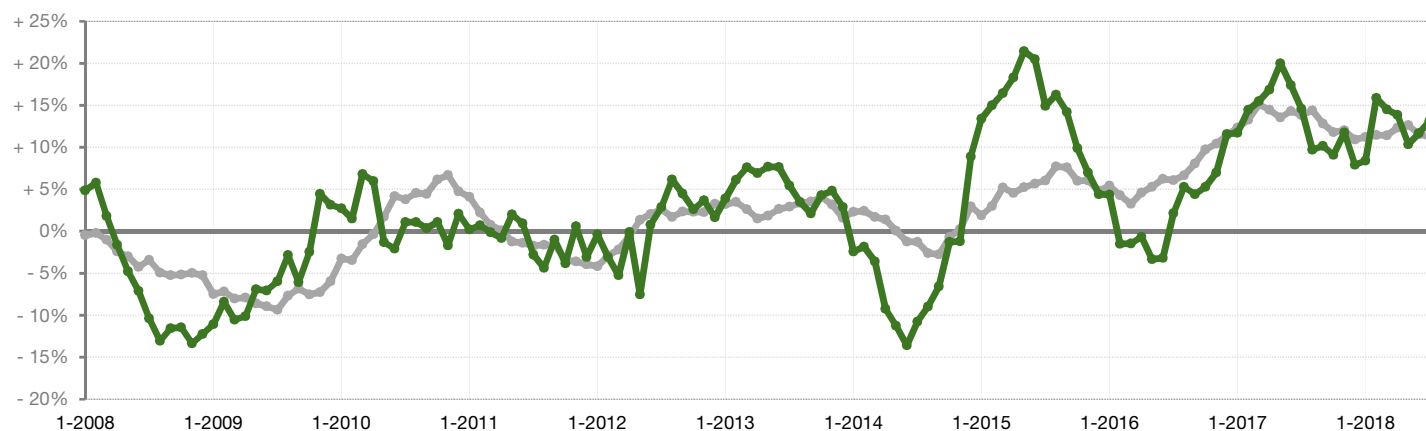
Year to Date

■ Thru 7-2017
■ Thru 7-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.