

Local Market Update through June 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 1.0%

+ 5.9%

+ 2.3%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

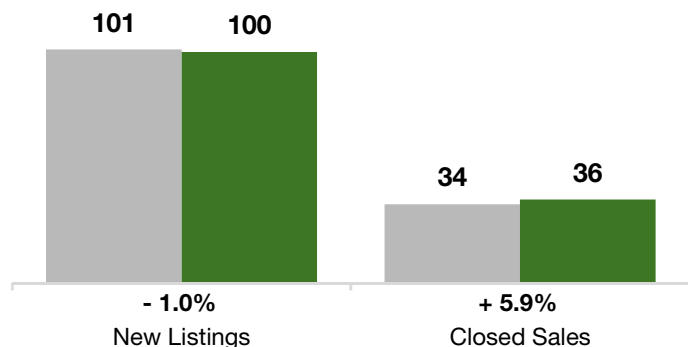
Year to Date

	Thru 6-2017	Thru 6-2018	+ / -	Thru 6-2017	Thru 6-2018	+ / -
New Listings	101	100	- 1.0%	154	173	+ 12.3%
Pending Sales	48	42	- 12.5%	75	77	+ 2.7%
Closed Sales	34	36	+ 5.9%	74	82	+ 10.8%
Lowest Sale Price*	\$329,000	\$375,000	+ 14.0%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$767,500	\$785,000	+ 2.3%	\$748,500	\$762,500	+ 1.9%
Highest Sale Price*	\$1,750,000	\$2,200,000	+ 25.7%	\$1,750,000	\$2,200,000	+ 25.7%
Percent of Original List Price Received*	91.2%	94.3%	+ 3.3%	92.1%	93.6%	+ 1.6%
Inventory of Homes for Sale	131	121	- 7.1%	--	--	--
Months Supply of Inventory	8.8	7.9	- 10.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

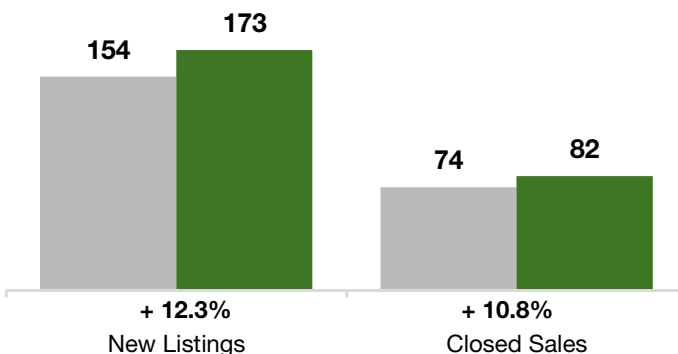
Last 3 Months

■ Thru 6-2017
■ Thru 6-2018



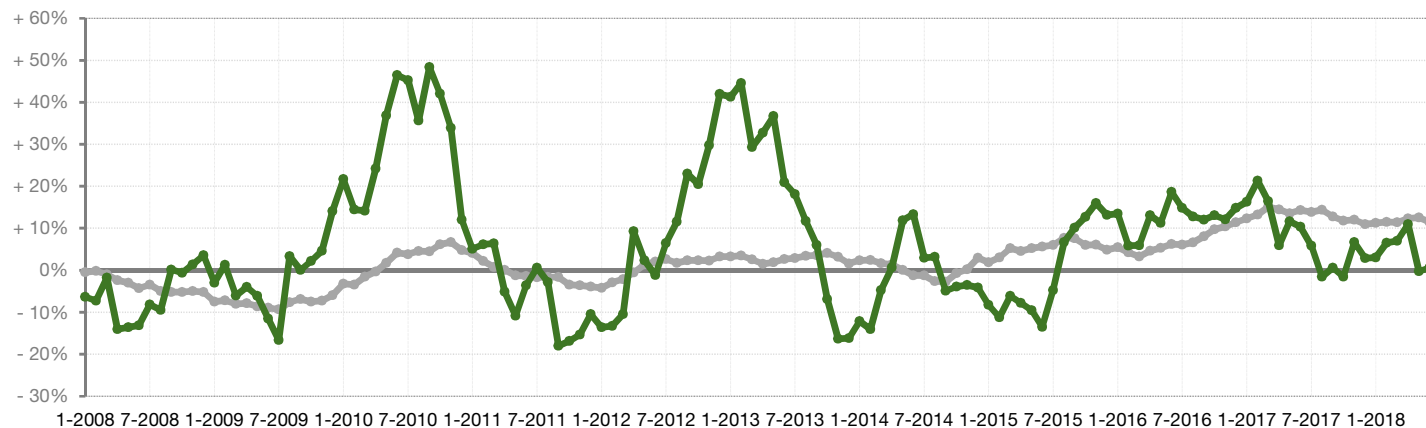
Year to Date

■ Thru 6-2017
■ Thru 6-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.