

Local Market Update through June 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 12.0%

Year-Over-Year Change in
New Listings

+ 9.3%

Year-Over-Year Change in
Closed Sales

+ 10.7%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

| | Thru 6-2017 | Thru 6-2018 | + / - | Thru 6-2017 | Thru 6-2018 | + / - |
|--|-------------|--------------------|---------|-------------|--------------------|---------|
| New Listings | 391 | 438 | + 12.0% | 671 | 774 | + 15.4% |
| Pending Sales | 245 | 275 | + 12.2% | 421 | 481 | + 14.3% |
| Closed Sales | 215 | 235 | + 9.3% | 382 | 411 | + 7.6% |
| Lowest Sale Price* | \$163,000 | \$225,000 | + 38.0% | \$163,000 | \$225,000 | + 38.0% |
| Median Sales Price* | \$542,000 | \$600,000 | + 10.7% | \$534,450 | \$600,000 | + 12.3% |
| Highest Sale Price* | \$1,450,000 | \$2,035,000 | + 40.3% | \$1,450,000 | \$2,400,000 | + 65.5% |
| Percent of Original List Price Received* | 97.2% | 95.6% | - 1.6% | 97.0% | 95.7% | - 1.3% |
| Inventory of Homes for Sale | 360 | 387 | + 7.6% | -- | -- | -- |
| Months Supply of Inventory | 5.1 | 5.0 | - 1.8% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2017
■ Thru 6-2018

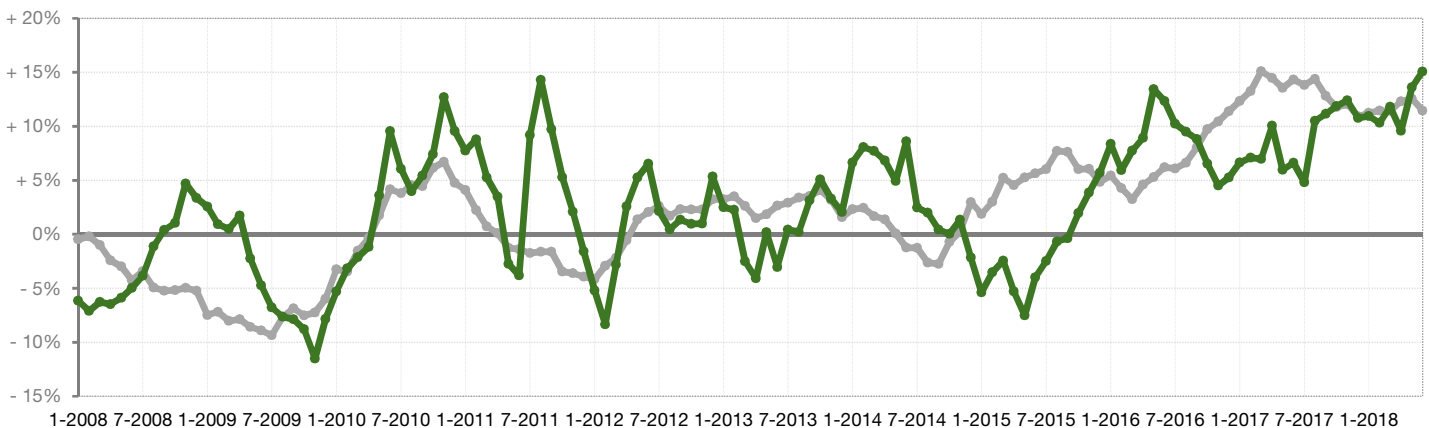
Year to Date

■ Thru 6-2017
■ Thru 6-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.