

Local Market Update through June 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 9.6%

Year-Over-Year Change in New Listings

+ 11.1%

Year-Over-Year Change in Closed Sales

+ 13.8%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

| | Thru 6-2017 | Thru 6-2018 | + / - | Thru 6-2017 | Thru 6-2018 | + / - |
|--|-------------|-------------|---------|-------------|-------------|---------|
| New Listings | 239 | 262 | + 9.6% | 428 | 468 | + 9.3% |
| Pending Sales | 150 | 169 | + 12.7% | 295 | 306 | + 3.7% |
| Closed Sales | 144 | 160 | + 11.1% | 286 | 264 | - 7.7% |
| Lowest Sale Price* | \$90,000 | \$95,000 | + 5.6% | \$90,000 | \$95,000 | + 5.6% |
| Median Sales Price* | \$377,575 | \$429,500 | + 13.8% | \$373,000 | \$410,500 | + 10.1% |
| Highest Sale Price* | \$772,000 | \$1,217,000 | + 57.6% | \$775,000 | \$1,217,000 | + 57.0% |
| Percent of Original List Price Received* | 97.3% | 96.3% | - 1.0% | 97.3% | 95.0% | - 2.3% |
| Inventory of Homes for Sale | 263 | 248 | - 5.7% | -- | -- | -- |
| Months Supply of Inventory | 5.6 | 5.2 | - 7.2% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2017
■ Thru 6-2018

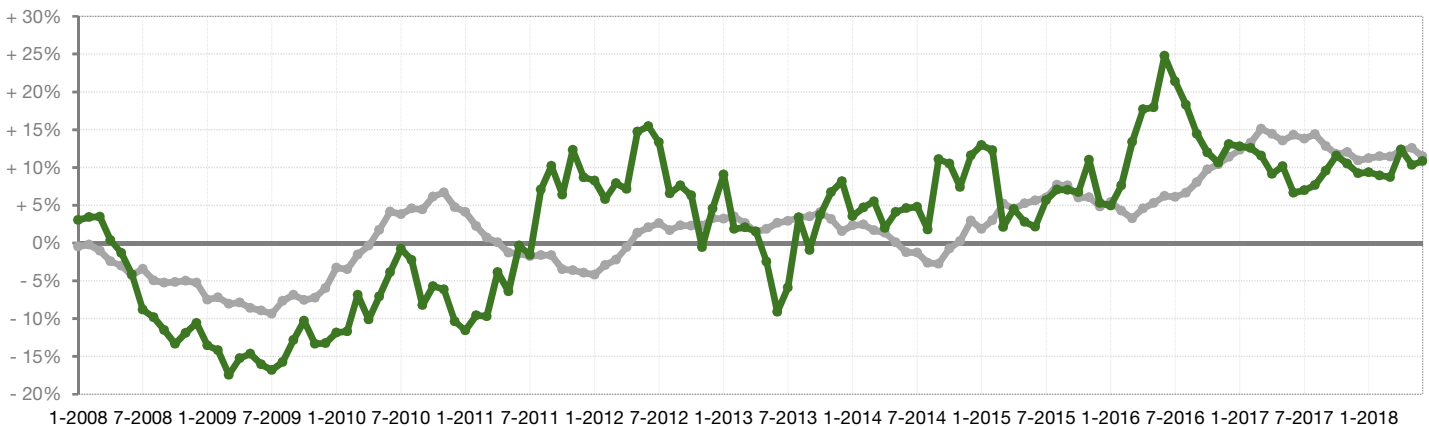
Year to Date

■ Thru 6-2017
■ Thru 6-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.