

# Local Market Update through June 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

**- 2.2%**

Year-Over-Year Change in New Listings

**- 13.1%**

Year-Over-Year Change in Closed Sales

**+ 10.6%**

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 6-2017	Thru 6-2018	+ / -	Thru 6-2017	Thru 6-2018	+ / -
New Listings	356	<b>348</b>	- 2.2%	616	<b>601</b>	- 2.4%
Pending Sales	244	<b>210</b>	- 13.9%	416	<b>369</b>	- 11.3%
Closed Sales	199	<b>173</b>	- 13.1%	396	<b>367</b>	- 7.3%
Lowest Sale Price*	\$95,000	<b>\$154,000</b>	+ 62.1%	\$60,000	<b>\$75,000</b>	+ 25.0%
Median Sales Price*	\$520,000	<b>\$575,000</b>	+ 10.6%	\$521,250	<b>\$558,940</b>	+ 7.2%
Highest Sale Price*	\$1,200,000	<b>\$981,000</b>	- 18.3%	\$1,200,000	<b>\$1,350,000</b>	+ 12.5%
Percent of Original List Price Received*	97.6%	<b>96.0%</b>	- 1.7%	97.0%	<b>95.6%</b>	- 1.4%
Inventory of Homes for Sale	269	<b>276</b>	+ 2.9%	--	--	--
Months Supply of Inventory	3.9	<b>3.9</b>	- 0.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

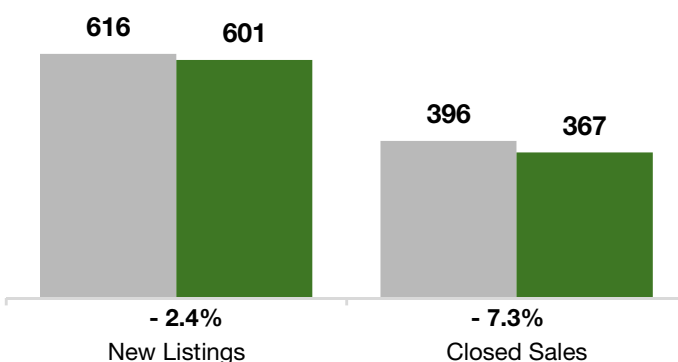
### Last 3 Months

■ Thru 6-2017  
■ Thru 6-2018



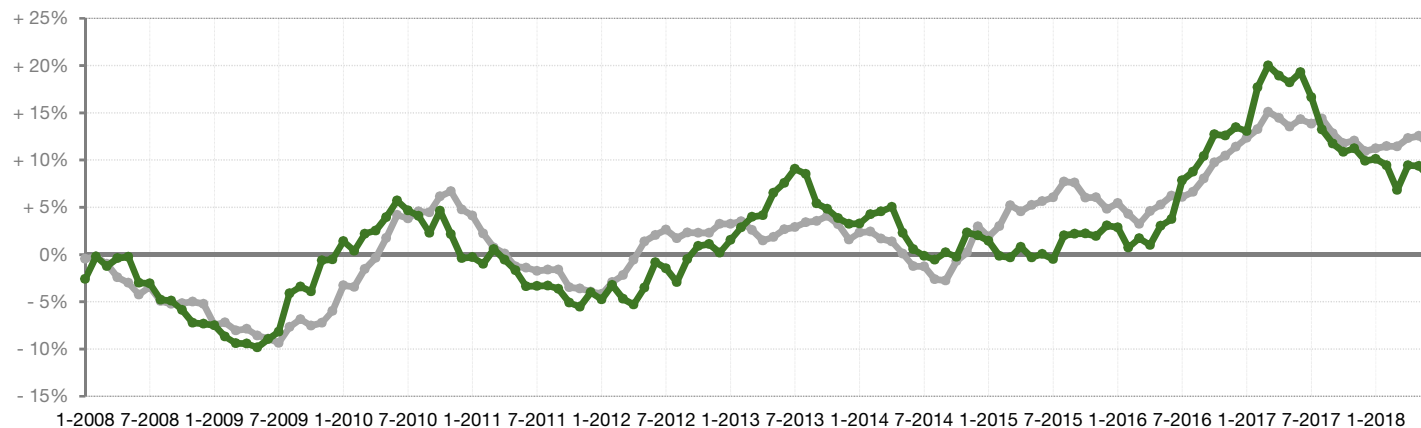
### Year to Date

■ Thru 6-2017  
■ Thru 6-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Gateway —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.