

Local Market Update through June 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 31.1%

Year-Over-Year Change in New Listings

- 8.3%

Year-Over-Year Change in Closed Sales

+ 8.4%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2017	Thru 6-2018	+ / -	Thru 6-2017	Thru 6-2018	+ / -
New Listings	135	177	+ 31.1%	254	290	+ 14.2%
Pending Sales	95	109	+ 14.7%	170	162	- 4.7%
Closed Sales	72	66	- 8.3%	160	173	+ 8.1%
Lowest Sale Price*	\$100,000	\$202,000	+ 102.0%	\$100,000	\$159,000	+ 59.0%
Median Sales Price*	\$516,944	\$560,500	+ 8.4%	\$509,444	\$568,000	+ 11.5%
Highest Sale Price*	\$1,430,000	\$1,475,000	+ 3.1%	\$1,430,000	\$1,475,000	+ 3.1%
Percent of Original List Price Received*	97.4%	97.0%	- 0.5%	98.1%	96.8%	- 1.3%
Inventory of Homes for Sale	123	150	+ 22.6%	--	--	--
Months Supply of Inventory	4.4	5.2	+ 17.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

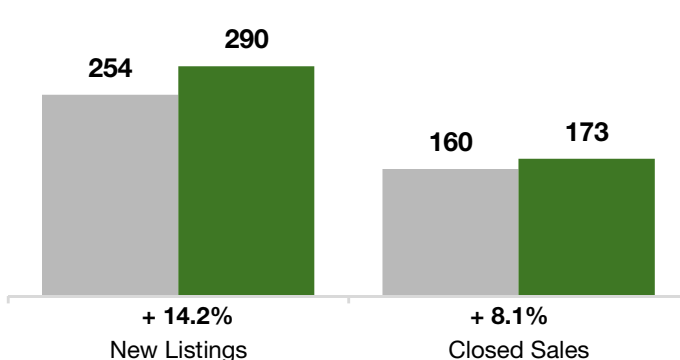
Last 3 Months

■ Thru 6-2017
■ Thru 6-2018



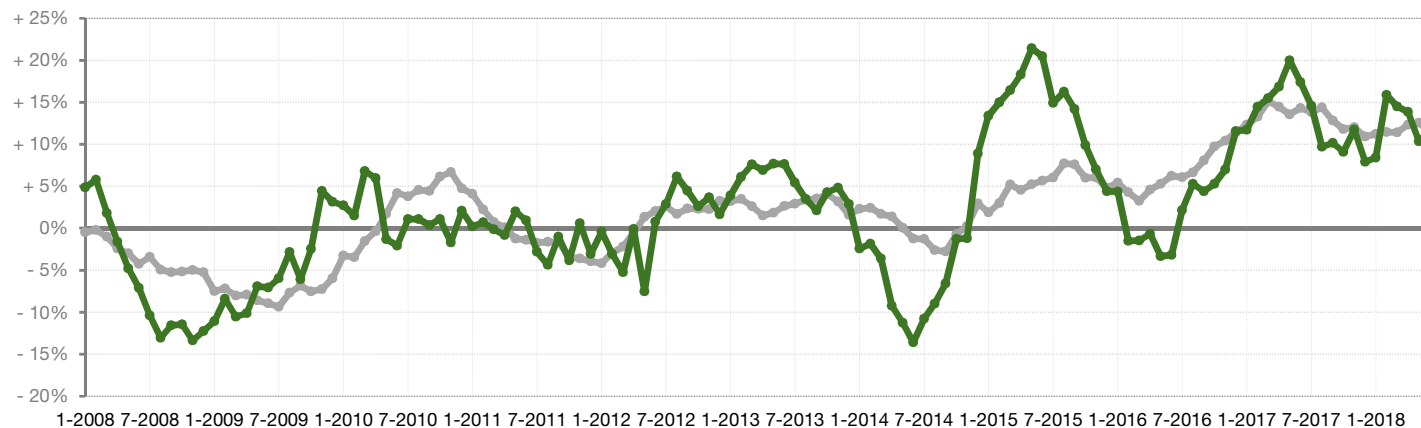
Year to Date

■ Thru 6-2017
■ Thru 6-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.