

Local Market Update through May 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

0.0%

Year-Over-Year Change in New Listings

+ 2.8%

Year-Over-Year Change in Closed Sales

+ 3.0%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 5-2017	Thru 5-2018	+ / -	Thru 5-2017	Thru 5-2018	+ / -
New Listings	99	99	0.0%	126	141	+ 11.9%
Pending Sales	31	33	+ 6.5%	52	56	+ 7.7%
Closed Sales	36	37	+ 2.8%	62	73	+ 17.7%
Lowest Sale Price*	\$329,500	\$375,000	+ 13.8%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$752,500	\$775,000	+ 3.0%	\$766,000	\$795,000	+ 3.8%
Highest Sale Price*	\$1,735,000	\$2,200,000	+ 26.8%	\$1,735,000	\$2,200,000	+ 26.8%
Percent of Original List Price Received*	90.4%	93.8%	+ 3.8%	92.3%	93.2%	+ 0.9%
Inventory of Homes for Sale	122	108	- 11.5%	--	--	--
Months Supply of Inventory	8.1	7.0	- 14.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 5-2017
■ Thru 5-2018



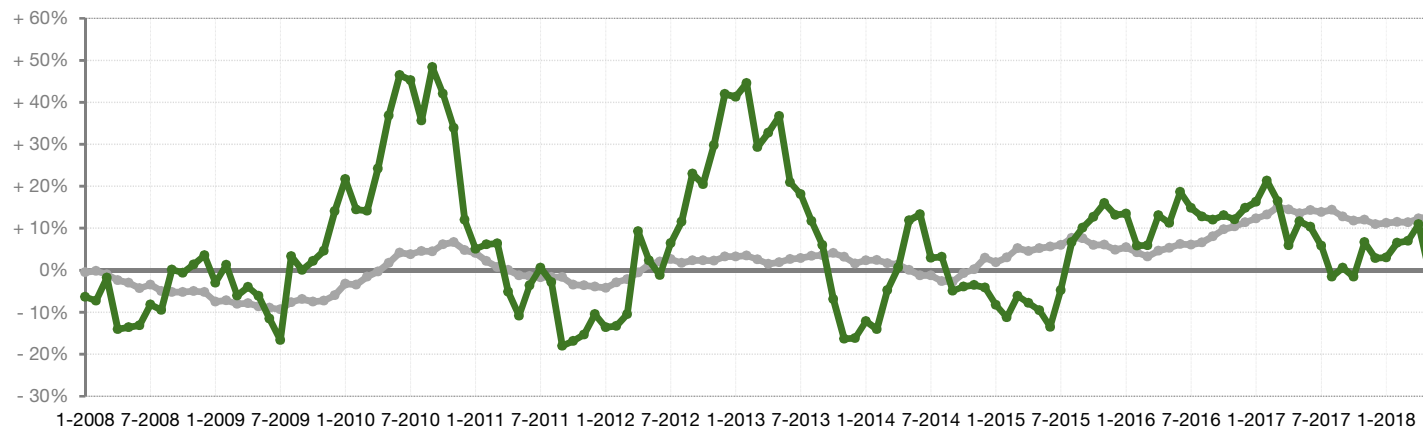
Year to Date

■ Thru 5-2017
■ Thru 5-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.