

Local Market Update through May 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 34.4%

Year-Over-Year Change in
New Listings

+ 43.9%

Year-Over-Year Change in
Closed Sales

+ 7.1%

One-Year Change in
Median Sales Price*

Last 3 Months

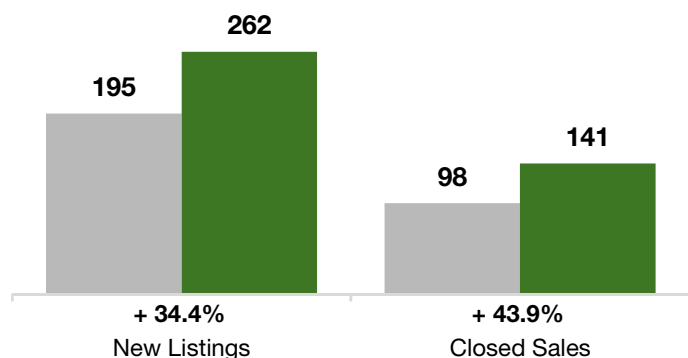
Year to Date

	Thru 5-2017	Thru 5-2018	+ / -	Thru 5-2017	Thru 5-2018	+ / -
New Listings	195	262	+ 34.4%	292	393	+ 34.6%
Pending Sales	143	164	+ 14.7%	199	236	+ 18.6%
Closed Sales	98	141	+ 43.9%	180	221	+ 22.8%
Lowest Sale Price*	\$210,000	\$170,000	- 19.0%	\$120,000	\$170,000	+ 41.7%
Median Sales Price*	\$457,500	\$490,000	+ 7.1%	\$467,500	\$500,000	+ 7.0%
Highest Sale Price*	\$850,000	\$975,000	+ 14.7%	\$865,000	\$975,000	+ 12.7%
Percent of Original List Price Received*	98.6%	96.3%	- 2.3%	98.5%	96.7%	- 1.8%
Inventory of Homes for Sale	142	189	+ 32.9%	--	--	--
Months Supply of Inventory	3.2	4.0	+ 25.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 5-2017
■ Thru 5-2018

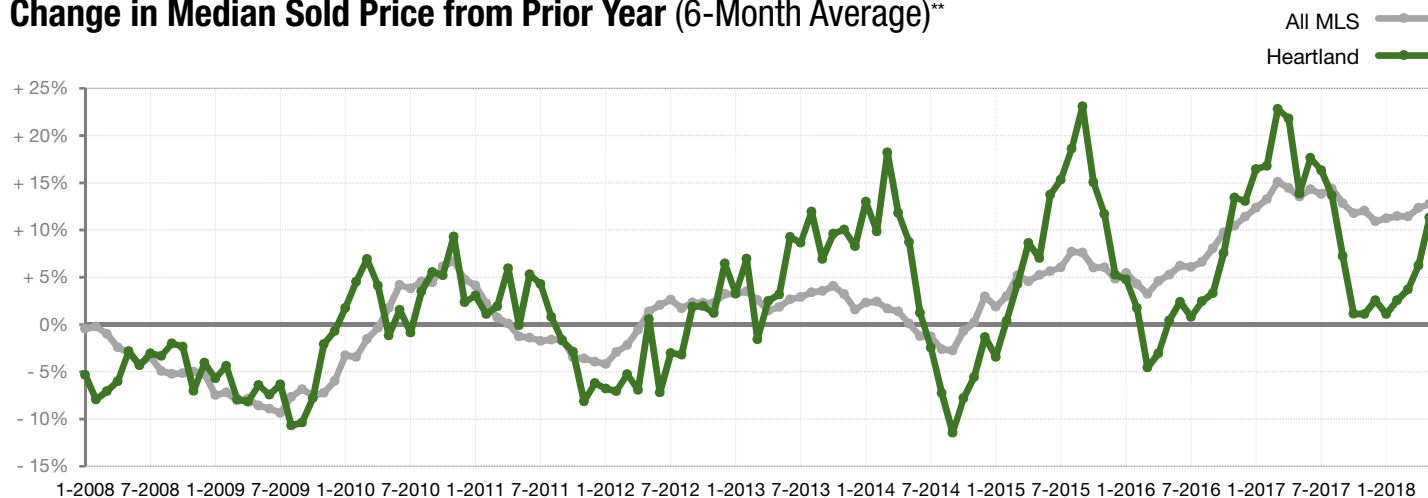


Year to Date

■ Thru 5-2017
■ Thru 5-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.