

Local Market Update through May 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 37.1%

Year-Over-Year Change in New Listings

- 1.3%

Year-Over-Year Change in Closed Sales

+ 11.3%

One-Year Change in Median Sales Price*

Last 3 Months

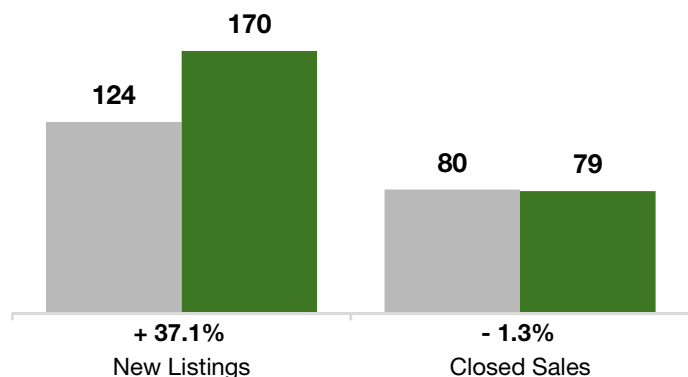
Year to Date

	Thru 5-2017	Thru 5-2018	+ / -	Thru 5-2017	Thru 5-2018	+ / -
New Listings	124	170	+ 37.1%	200	240	+ 20.0%
Pending Sales	87	94	+ 8.0%	133	129	- 3.0%
Closed Sales	80	79	- 1.3%	131	146	+ 11.5%
Lowest Sale Price*	\$120,000	\$202,000	+ 68.3%	\$120,000	\$159,000	+ 32.5%
Median Sales Price*	\$503,344	\$560,000	+ 11.3%	\$494,000	\$560,500	+ 13.5%
Highest Sale Price*	\$900,000	\$1,475,000	+ 63.9%	\$985,000	\$1,475,000	+ 49.7%
Percent of Original List Price Received*	97.5%	96.7%	- 0.8%	98.0%	96.5%	- 1.5%
Inventory of Homes for Sale	118	138	+ 17.6%	--	--	--
Months Supply of Inventory	4.2	4.8	+ 16.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

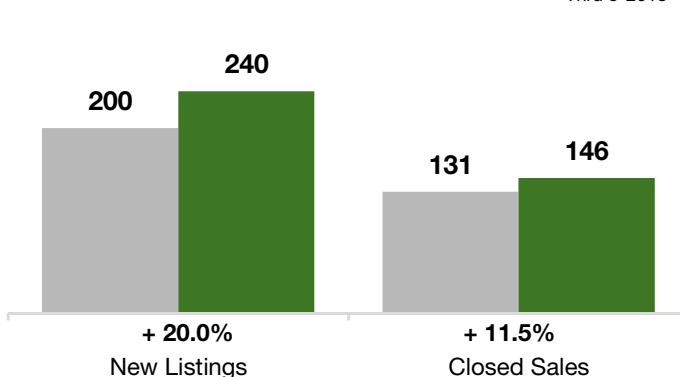
Last 3 Months

■ Thru 5-2017
■ Thru 5-2018



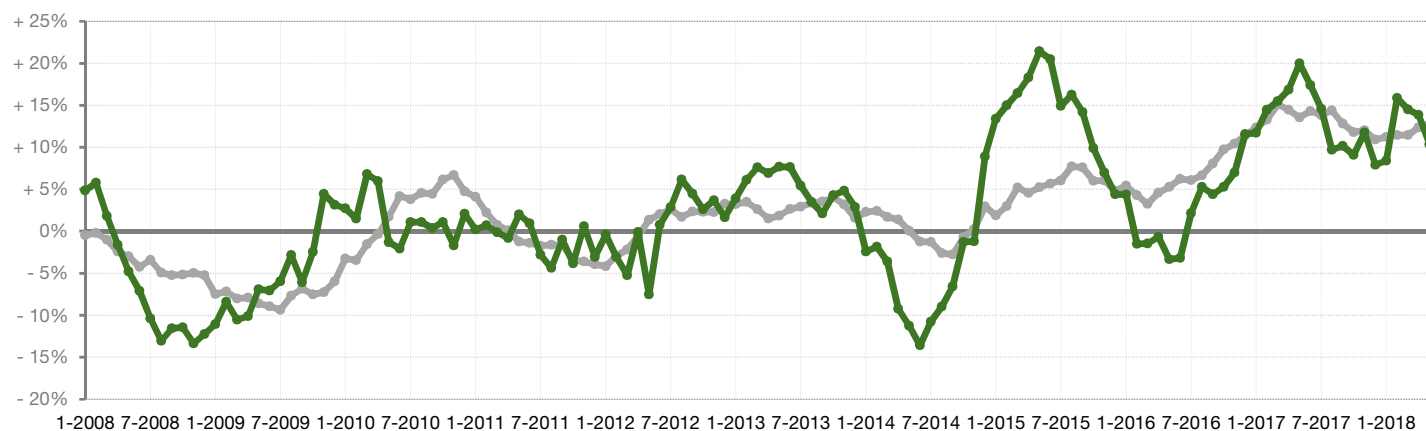
Year to Date

■ Thru 5-2017
■ Thru 5-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.