

# Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

**+ 15.3%**

Year-Over-Year Change in  
New Listings

**- 39.6%**

Year-Over-Year Change in  
Closed Sales

**+ 13.5%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	118	<b>136</b>	+ 15.3%	148	<b>162</b>	+ 9.5%
Pending Sales	87	<b>74</b>	- 14.9%	108	<b>88</b>	- 18.5%
Closed Sales	91	<b>55</b>	- 39.6%	125	<b>83</b>	- 33.6%
Lowest Sale Price*	\$100,000	<b>\$169,000</b>	+ 69.0%	\$100,000	<b>\$169,000</b>	+ 69.0%
Median Sales Price*	\$510,000	<b>\$579,000</b>	+ 13.5%	\$505,000	<b>\$579,000</b>	+ 14.7%
Highest Sale Price*	\$1,188,000	<b>\$998,000</b>	- 16.0%	\$1,188,000	<b>\$1,200,000</b>	+ 1.0%
Percent of Original List Price Received*	95.7%	<b>94.4%</b>	- 1.4%	95.9%	<b>95.1%</b>	- 0.9%
Inventory of Homes for Sale	85	<b>116</b>	+ 35.9%	--	--	--
Months Supply of Inventory	2.7	<b>4.1</b>	+ 50.1%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

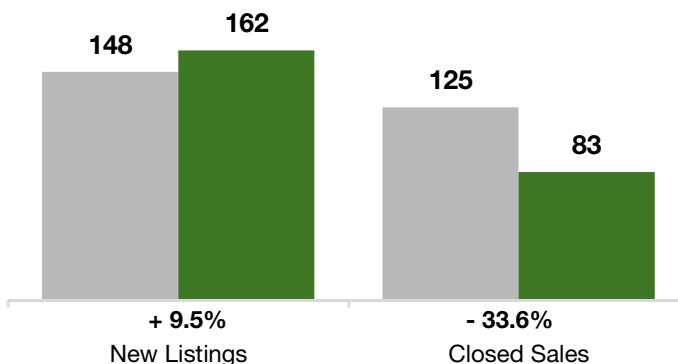
### Last 3 Months

■ Thru 4-2017  
■ Thru 4-2018



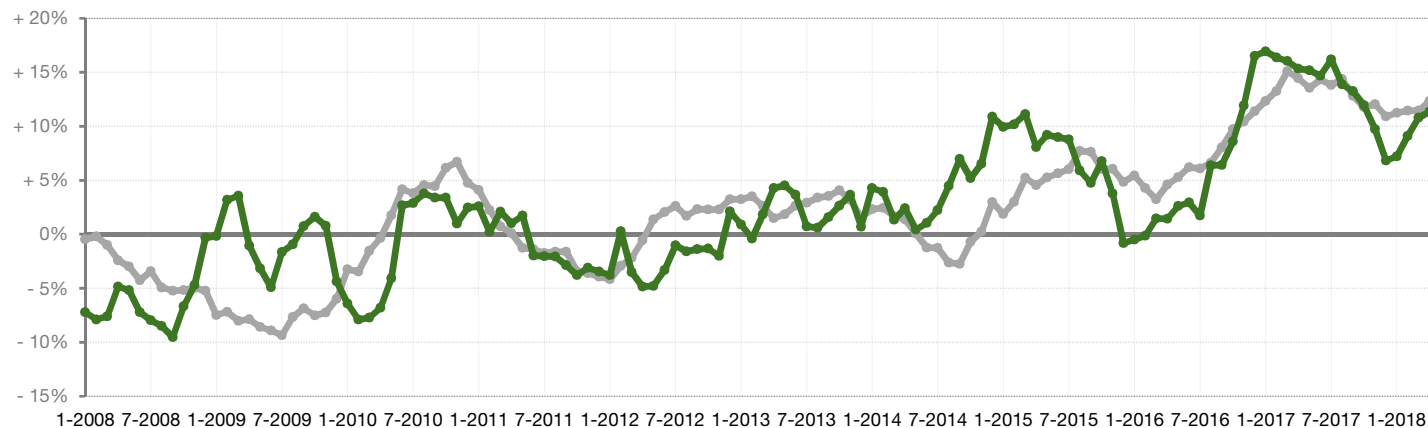
### Year to Date

■ Thru 4-2017  
■ Thru 4-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Lakes —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.