

Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 14.5%

- 11.4%

- 9.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

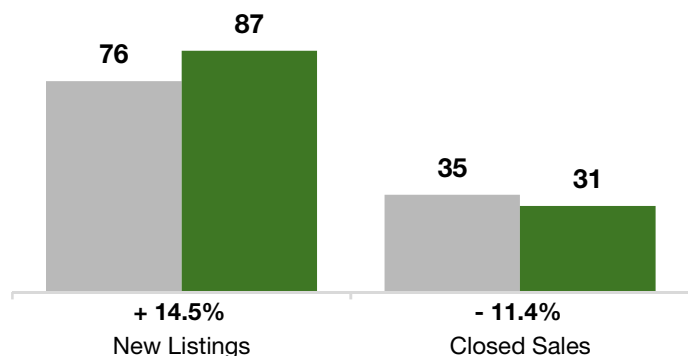
Year to Date

	Last 3 Months			Year to Date		
	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	76	87	+ 14.5%	89	107	+ 20.2%
Pending Sales	26	35	+ 34.6%	39	45	+ 15.4%
Closed Sales	35	31	- 11.4%	51	58	+ 13.7%
Lowest Sale Price*	\$335,000	\$375,000	+ 11.9%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$720,000	\$655,000	- 9.0%	\$747,000	\$727,500	- 2.6%
Highest Sale Price*	\$1,735,000	\$2,200,000	+ 26.8%	\$1,735,000	\$2,200,000	+ 26.8%
Percent of Original List Price Received*	91.9%	94.4%	+ 2.8%	92.2%	93.7%	+ 1.6%
Inventory of Homes for Sale	107	93	- 12.5%	--	--	--
Months Supply of Inventory	6.9	6.1	- 12.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

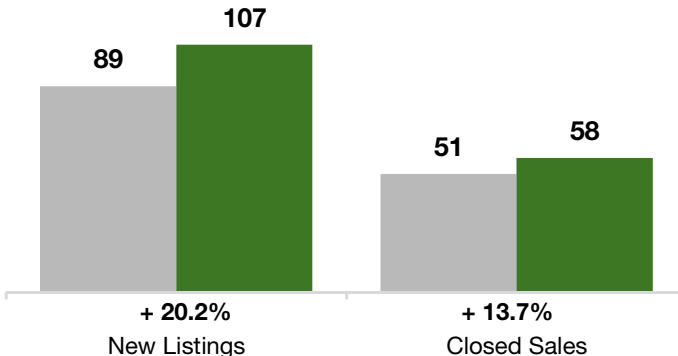
Last 3 Months

■ Thru 4-2017
■ Thru 4-2018



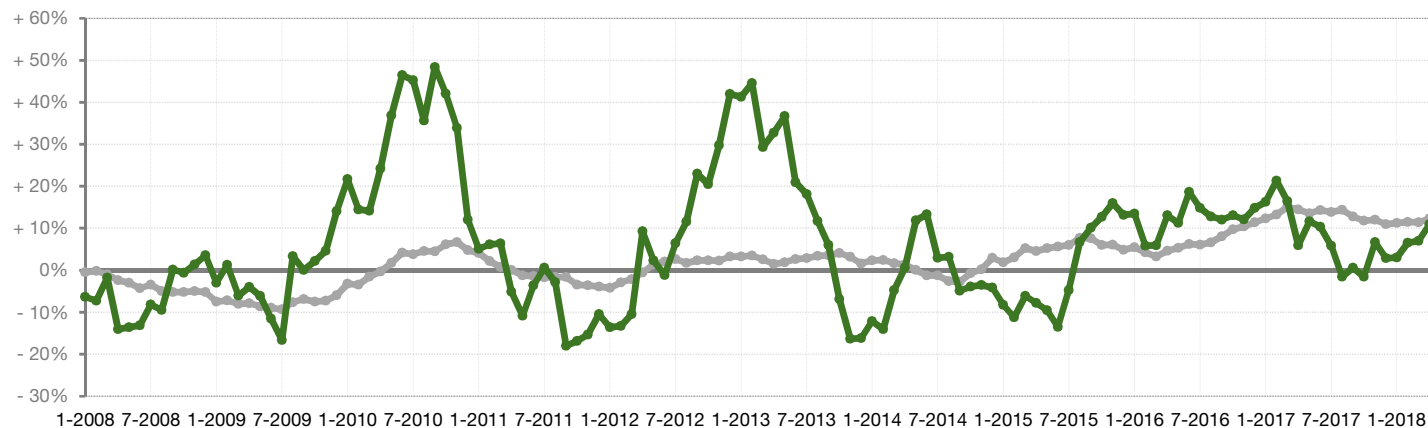
Year to Date

■ Thru 4-2017
■ Thru 4-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.