

Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 10.3%

Year-Over-Year Change in New Listings

+ 25.3%

Year-Over-Year Change in Closed Sales

+ 16.7%

One-Year Change in Median Sales Price*

Last 3 Months

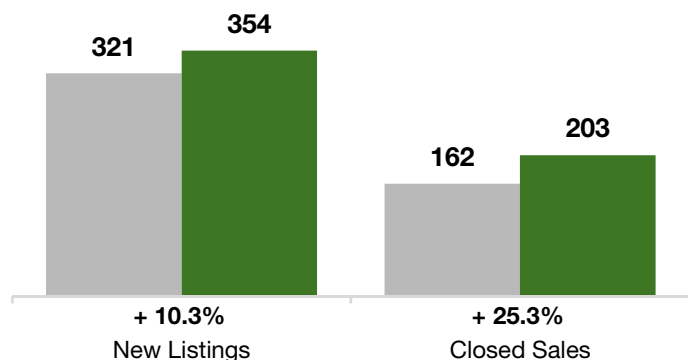
Year to Date

	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	321	354	+ 10.3%	394	472	+ 19.8%
Pending Sales	199	223	+ 12.1%	249	280	+ 12.4%
Closed Sales	162	203	+ 25.3%	221	257	+ 16.3%
Lowest Sale Price*	\$203,000	\$225,000	+ 10.8%	\$203,000	\$225,000	+ 10.8%
Median Sales Price*	\$522,500	\$610,000	+ 16.7%	\$530,000	\$599,999	+ 13.2%
Highest Sale Price*	\$1,299,999	\$2,400,000	+ 84.6%	\$1,299,999	\$2,400,000	+ 84.6%
Percent of Original List Price Received*	97.2%	96.3%	- 0.9%	96.7%	96.1%	- 0.7%
Inventory of Homes for Sale	310	340	+ 9.7%	--	--	--
Months Supply of Inventory	4.4	4.5	+ 4.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

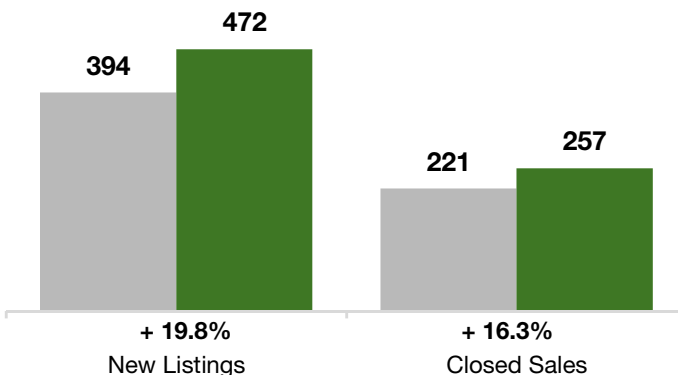
Last 3 Months

■ Thru 4-2017
■ Thru 4-2018



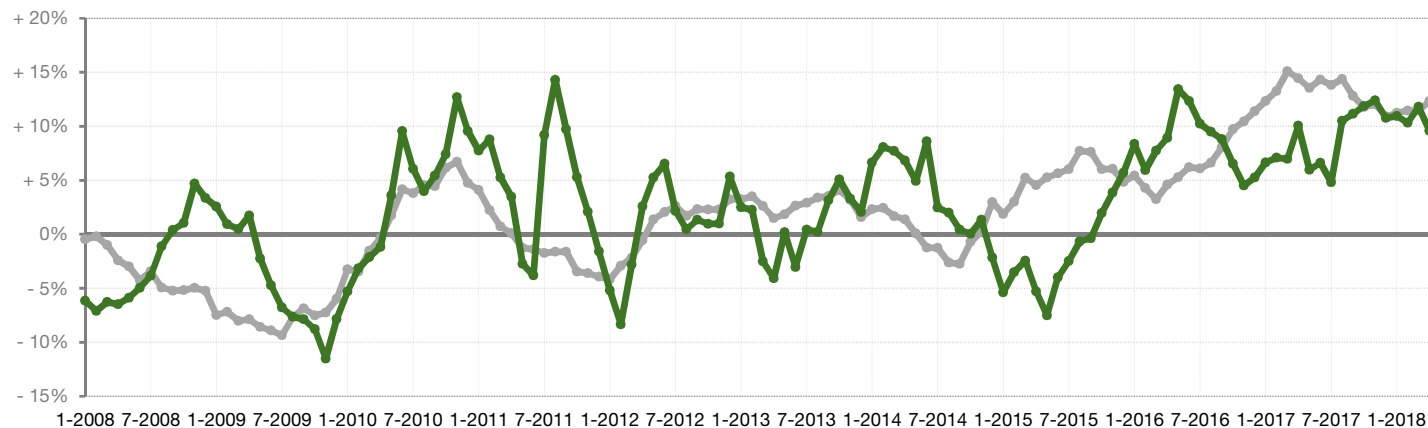
Year to Date

■ Thru 4-2017
■ Thru 4-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.