

Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 5.2%

- 11.3%

+ 12.1%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	212	223	+ 5.2%	268	293	+ 9.3%
Pending Sales	133	144	+ 8.3%	183	194	+ 6.0%
Closed Sales	141	125	- 11.3%	188	152	- 19.1%
Lowest Sale Price*	\$114,960	\$109,000	- 5.2%	\$114,960	\$109,000	- 5.2%
Median Sales Price*	\$360,000	\$403,500	+ 12.1%	\$361,500	\$404,250	+ 11.8%
Highest Sale Price*	\$775,000	\$950,000	+ 22.6%	\$775,000	\$950,000	+ 22.6%
Percent of Original List Price Received*	96.7%	93.6%	- 3.1%	97.2%	94.1%	- 3.2%
Inventory of Homes for Sale	237	209	- 11.8%	--	--	--
Months Supply of Inventory	4.9	4.4	- 10.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

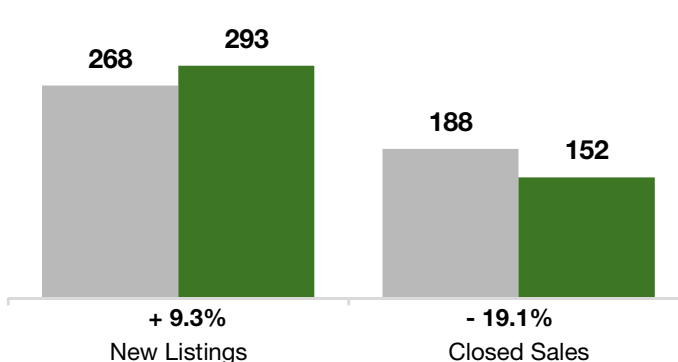
Last 3 Months

■ Thru 4-2017
■ Thru 4-2018



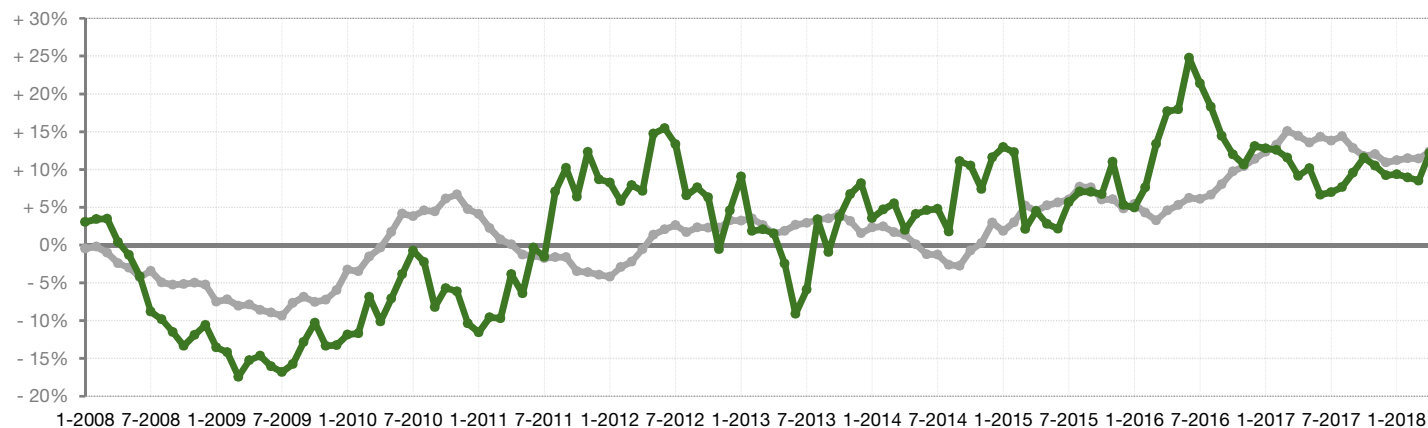
Year to Date

■ Thru 4-2017
■ Thru 4-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017 1-2018

**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.