

# Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**+ 25.6%**

Year-Over-Year Change in  
New Listings

**+ 28.4%**

Year-Over-Year Change in  
Closed Sales

**+ 10.8%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Last 3 Months			Year to Date		
	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	125	<b>157</b>	+ 25.6%	158	<b>202</b>	+ 27.8%
Pending Sales	69	<b>93</b>	+ 34.8%	87	<b>118</b>	+ 35.6%
Closed Sales	74	<b>95</b>	+ 28.4%	100	<b>127</b>	+ 27.0%
Lowest Sale Price*	\$125,000	<b>\$119,000</b>	- 4.8%	\$125,000	<b>\$119,000</b>	- 4.8%
Median Sales Price*	\$419,700	<b>\$465,000</b>	+ 10.8%	\$399,500	<b>\$465,000</b>	+ 16.4%
Highest Sale Price*	\$1,155,000	<b>\$1,100,000</b>	- 4.8%	\$1,155,000	<b>\$1,130,000</b>	- 2.2%
Percent of Original List Price Received*	95.8%	<b>94.6%</b>	- 1.2%	96.0%	<b>94.8%</b>	- 1.2%
Inventory of Homes for Sale	145	<b>156</b>	+ 7.6%	--	--	--
Months Supply of Inventory	4.9	<b>5.4</b>	+ 10.1%	--	--	--

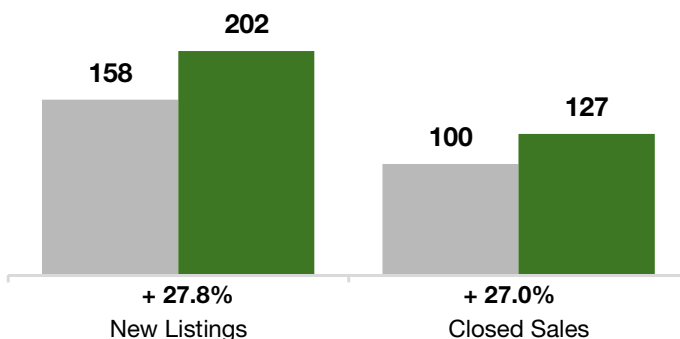
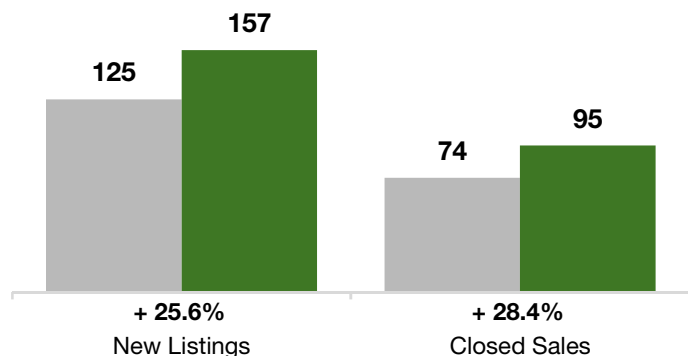
\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 4-2017  
■ Thru 4-2018

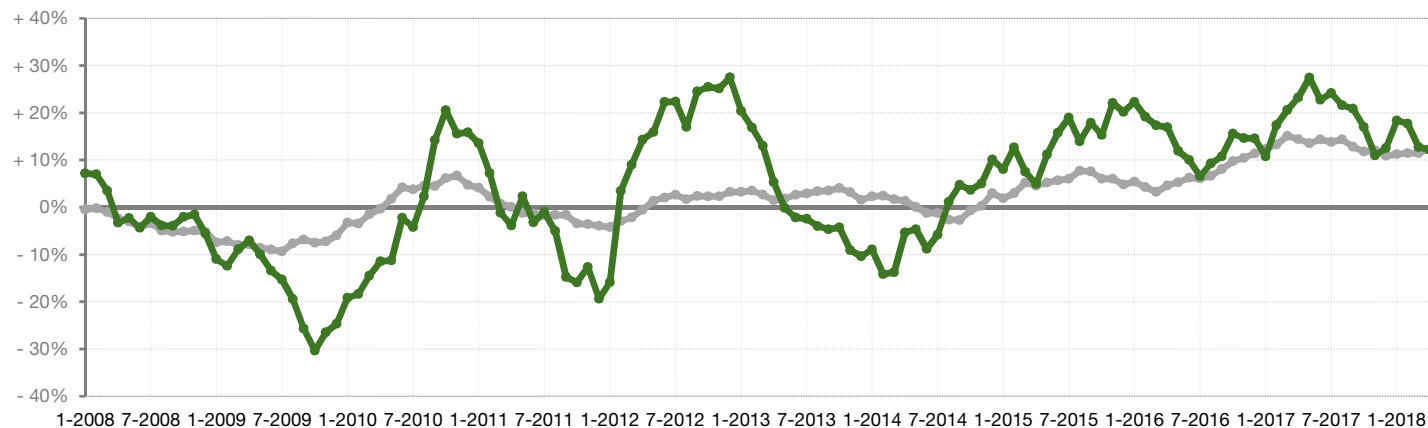
### Year to Date

■ Thru 4-2017  
■ Thru 4-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.