

Local Market Update through April 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 21.6%

Year-Over-Year Change in New Listings

+ 1.1%

Year-Over-Year Change in Closed Sales

+ 16.6%

One-Year Change in Median Sales Price*

Last 3 Months

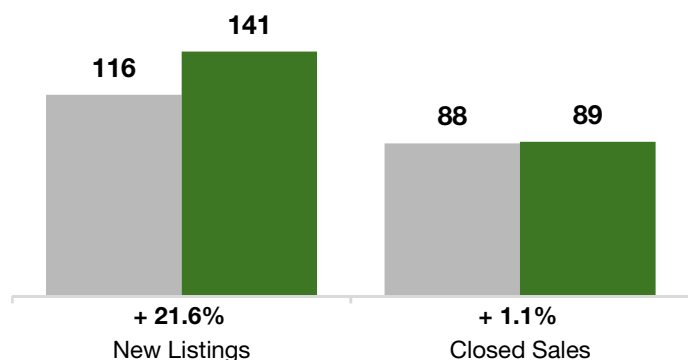
Year to Date

	Thru 4-2017	Thru 4-2018	+ / -	Thru 4-2017	Thru 4-2018	+ / -
New Listings	116	141	+ 21.6%	156	174	+ 11.5%
Pending Sales	81	71	- 12.3%	100	87	- 13.0%
Closed Sales	88	89	+ 1.1%	113	123	+ 8.8%
Lowest Sale Price*	\$161,000	\$159,000	- 1.2%	\$161,000	\$159,000	- 1.2%
Median Sales Price*	\$484,500	\$565,000	+ 16.6%	\$494,000	\$560,000	+ 13.4%
Highest Sale Price*	\$985,000	\$950,000	- 3.6%	\$985,000	\$970,000	- 1.5%
Percent of Original List Price Received*	98.3%	96.6%	- 1.7%	98.1%	96.4%	- 1.7%
Inventory of Homes for Sale	114	127	+ 11.4%	--	--	--
Months Supply of Inventory	4.0	4.4	+ 11.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

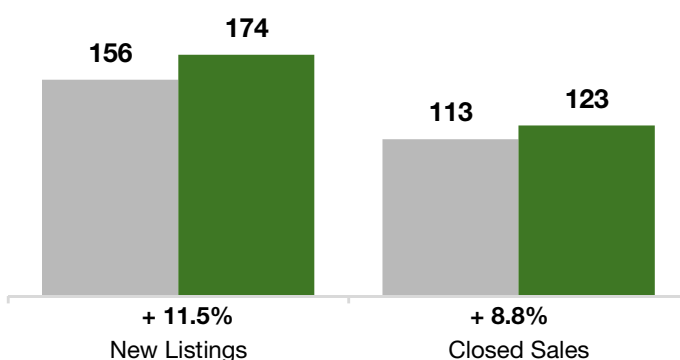
Last 3 Months

■ Thru 4-2017
■ Thru 4-2018



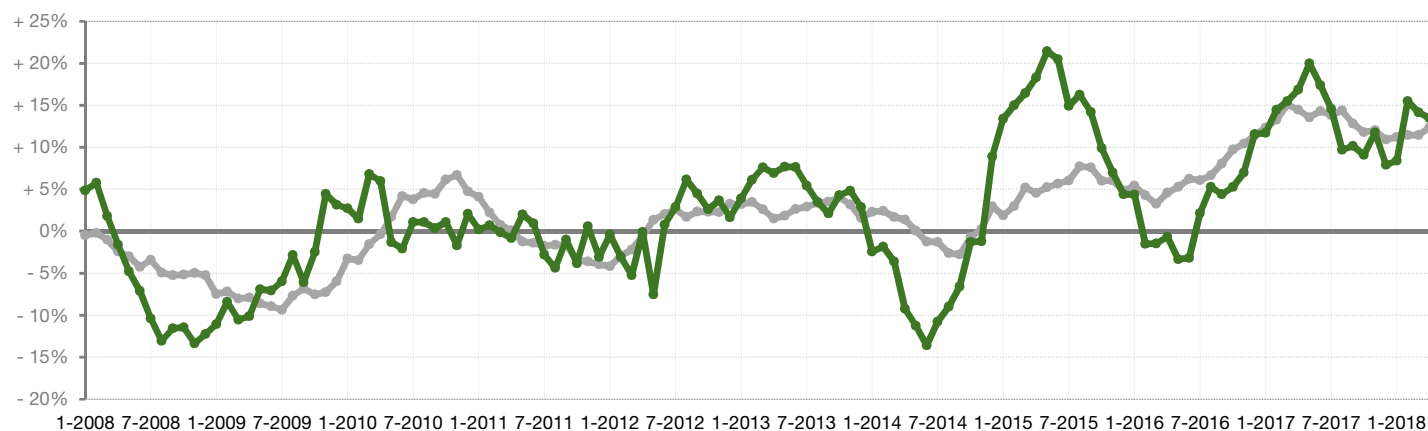
Year to Date

■ Thru 4-2017
■ Thru 4-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.