

Local Market Update through March 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

+ 5.6%

- 35.5%

+ 16.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

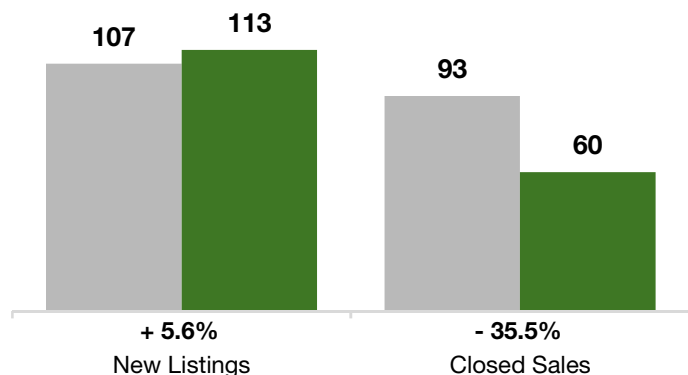
Year to Date

	Thru 3-2017	Thru 3-2018	+ / -	Thru 3-2017	Thru 3-2018	+ / -
New Listings	107	113	+ 5.6%	107	113	+ 5.6%
Pending Sales	81	58	- 28.4%	81	58	- 28.4%
Closed Sales	93	60	- 35.5%	93	60	- 35.5%
Lowest Sale Price*	\$165,000	\$169,000	+ 2.4%	\$165,000	\$169,000	+ 2.4%
Median Sales Price*	\$500,000	\$583,500	+ 16.7%	\$500,000	\$583,500	+ 16.7%
Highest Sale Price*	\$1,188,000	\$1,200,000	+ 1.0%	\$1,188,000	\$1,200,000	+ 1.0%
Percent of Original List Price Received*	96.0%	94.9%	- 1.2%	96.0%	94.9%	- 1.2%
Inventory of Homes for Sale	82	98	+ 20.4%	--	--	--
Months Supply of Inventory	2.6	3.4	+ 30.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

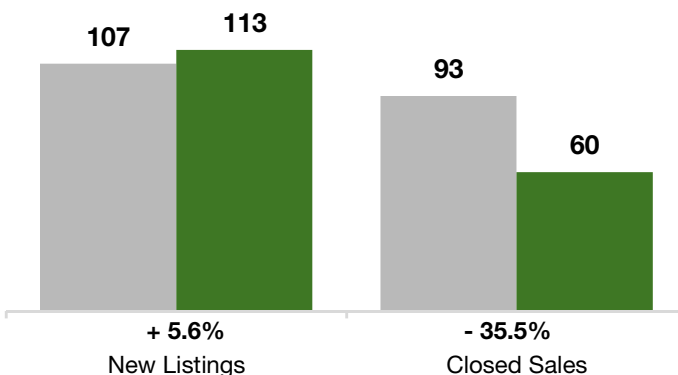
Last 3 Months

■ Thru 3-2017
■ Thru 3-2018

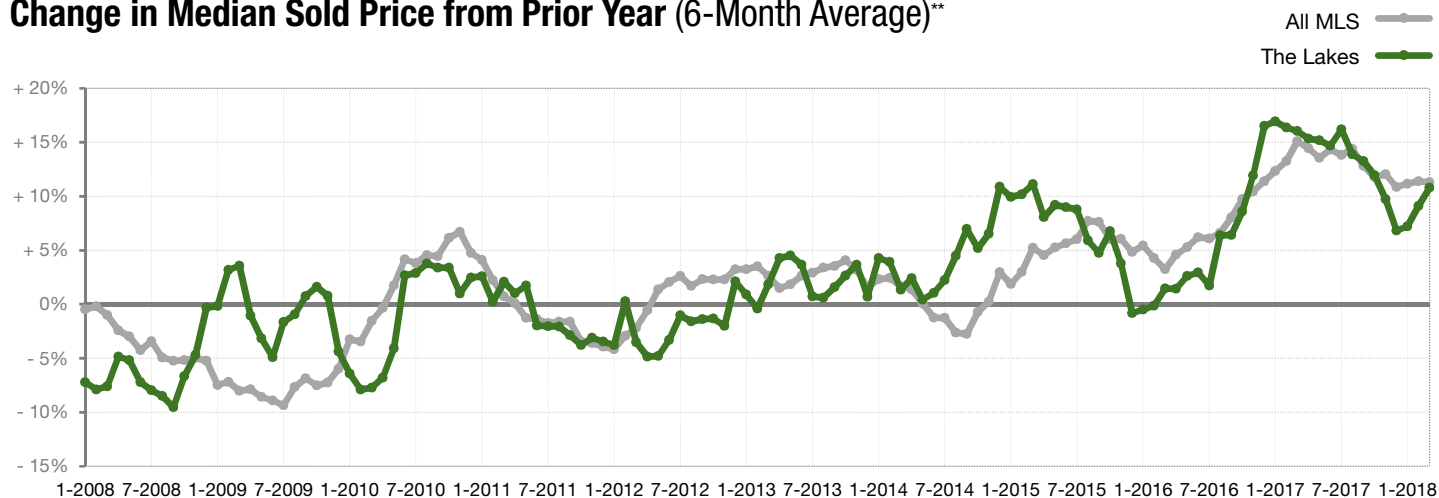


Year to Date

■ Thru 3-2017
■ Thru 3-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.