

Local Market Update through March 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 34.0%

+ 15.0%

- 1.5%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

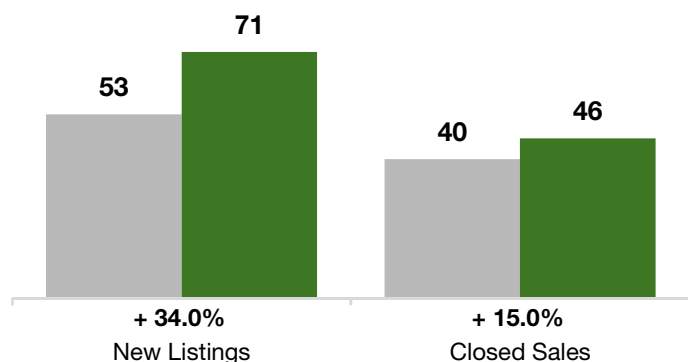
Year to Date

	Thru 3-2017	Thru 3-2018	+ / -	Thru 3-2017	Thru 3-2018	+ / -
New Listings	53	71	+ 34.0%	53	71	+ 34.0%
Pending Sales	27	34	+ 25.9%	27	34	+ 25.9%
Closed Sales	40	46	+ 15.0%	40	46	+ 15.0%
Lowest Sale Price*	\$322,000	\$349,000	+ 8.4%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$738,500	\$727,500	- 1.5%	\$738,500	\$727,500	- 1.5%
Highest Sale Price*	\$1,700,000	\$1,875,000	+ 10.3%	\$1,700,000	\$1,875,000	+ 10.3%
Percent of Original List Price Received*	92.9%	93.1%	+ 0.2%	92.9%	93.1%	+ 0.2%
Inventory of Homes for Sale	97	81	- 16.5%	--	--	--
Months Supply of Inventory	6.1	5.4	- 12.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

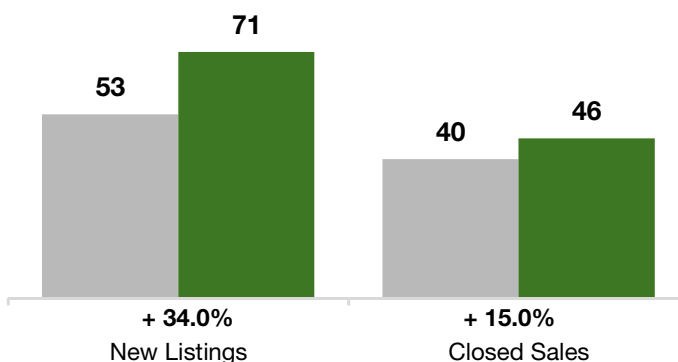
Last 3 Months

■ Thru 3-2017
■ Thru 3-2018



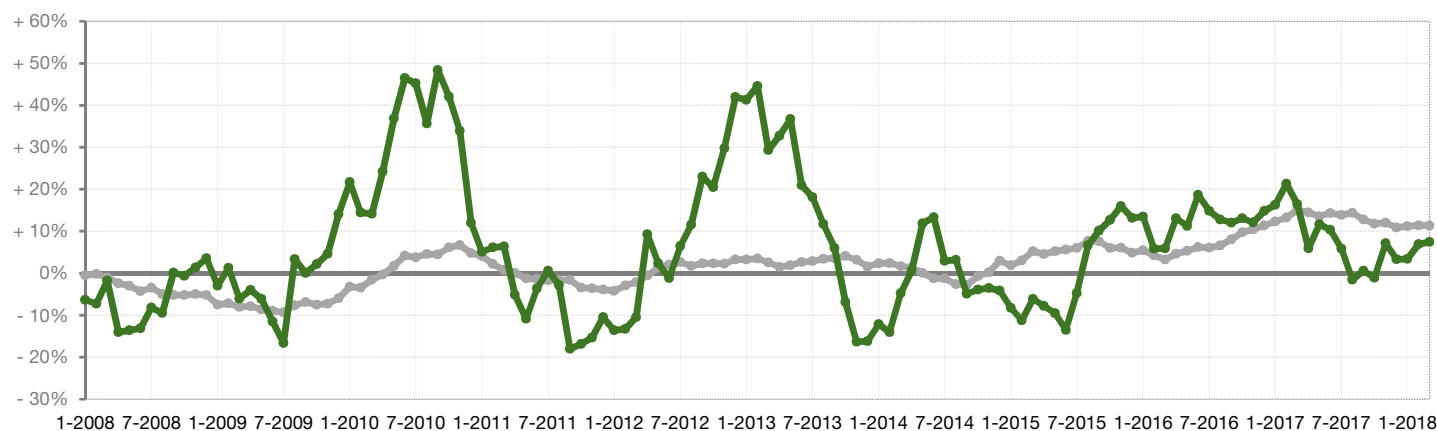
Year to Date

■ Thru 3-2017
■ Thru 3-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.