

Local Market Update through March 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 17.6%

Year-Over-Year Change in New Listings

+ 5.4%

Year-Over-Year Change in Closed Sales

+ 16.5%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2017	Thru 3-2018	+ / -	Thru 3-2017	Thru 3-2018	+ / -
New Listings	279	328	+ 17.6%	279	328	+ 17.6%
Pending Sales	176	203	+ 15.3%	176	203	+ 15.3%
Closed Sales	167	176	+ 5.4%	167	176	+ 5.4%
Lowest Sale Price*	\$203,000	\$306,000	+ 50.7%	\$203,000	\$306,000	+ 50.7%
Median Sales Price*	\$515,000	\$600,000	+ 16.5%	\$515,000	\$600,000	+ 16.5%
Highest Sale Price*	\$1,299,999	\$2,400,000	+ 84.6%	\$1,299,999	\$2,400,000	+ 84.6%
Percent of Original List Price Received*	96.7%	95.9%	- 0.8%	96.7%	95.9%	- 0.8%
Inventory of Homes for Sale	293	313	+ 6.9%	--	--	--
Months Supply of Inventory	4.1	4.2	+ 2.7%	--	--	--

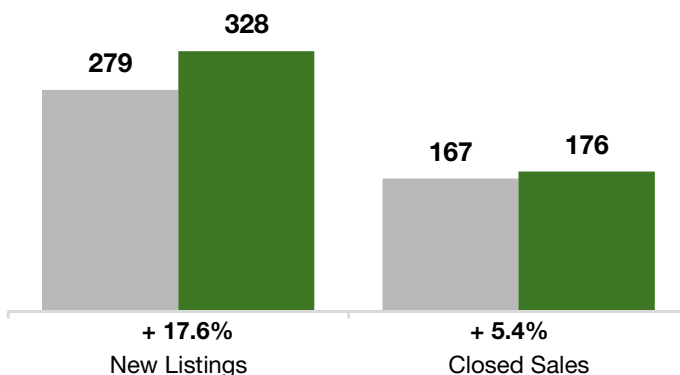
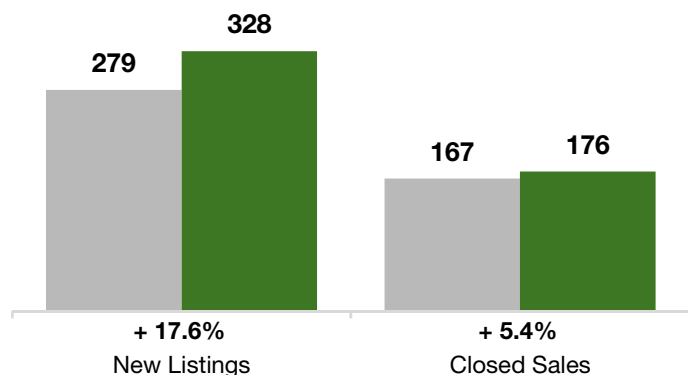
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

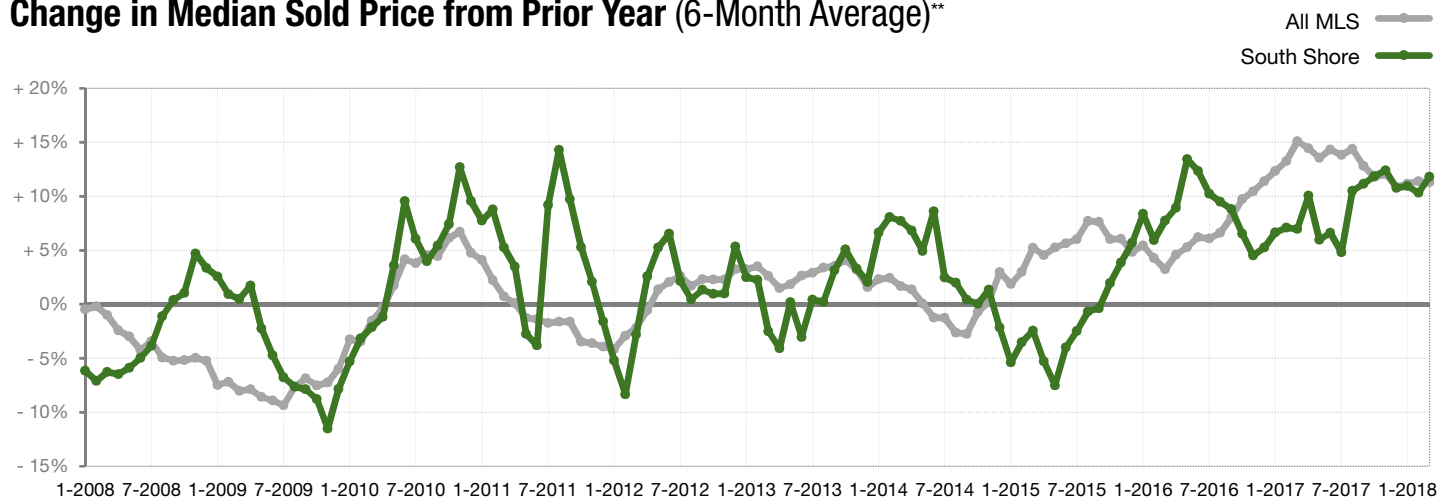
■ Thru 3-2017
■ Thru 3-2018

Year to Date

■ Thru 3-2017
■ Thru 3-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.