

Local Market Update through March 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

+ 5.8%

- 28.2%

+ 10.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

Last 3 Months

Year to Date

	Thru 3-2017	Thru 3-2018	+ / -	Thru 3-2017	Thru 3-2018	+ / -
New Listings	189	200	+ 5.8%	189	200	+ 5.8%
Pending Sales	146	138	- 5.5%	146	138	- 5.5%
Closed Sales	142	102	- 28.2%	142	102	- 28.2%
Lowest Sale Price*	\$114,960	\$109,000	- 5.2%	\$114,960	\$109,000	- 5.2%
Median Sales Price*	\$362,000	\$400,000	+ 10.5%	\$362,000	\$400,000	+ 10.5%
Highest Sale Price*	\$775,000	\$712,500	- 8.1%	\$775,000	\$712,500	- 8.1%
Percent of Original List Price Received*	97.3%	93.1%	- 4.4%	97.3%	93.1%	- 4.4%
Inventory of Homes for Sale	228	197	- 13.5%	--	--	--
Months Supply of Inventory	4.7	4.1	- 12.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

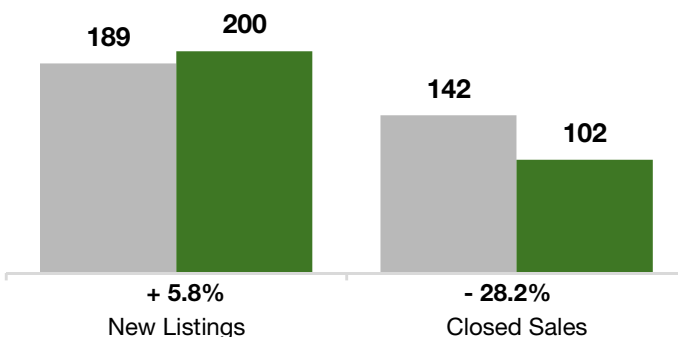
Last 3 Months

■ Thru 3-2017
■ Thru 3-2018

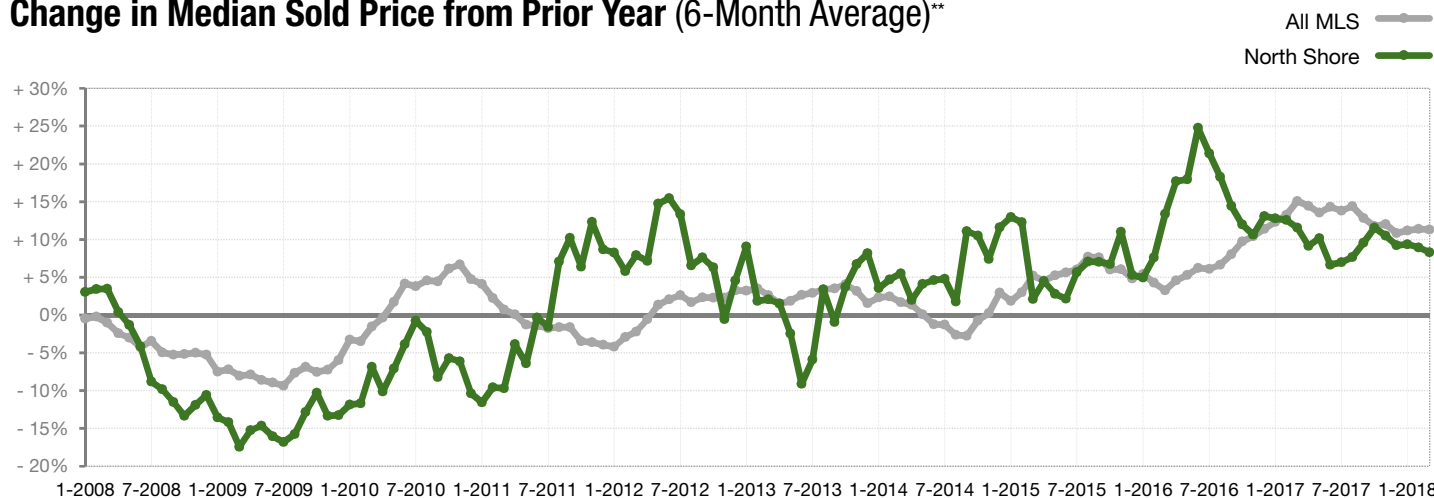


Year to Date

■ Thru 3-2017
■ Thru 3-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.