

Local Market Update through March 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 23.7%

Year-Over-Year Change in
New Listings

+ 41.7%

Year-Over-Year Change in
Closed Sales

+ 14.7%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2017	Thru 3-2018	+ / -	Thru 3-2017	Thru 3-2018	+ / -
New Listings	114	141	+ 23.7%	114	141	+ 23.7%
Pending Sales	67	79	+ 17.9%	67	79	+ 17.9%
Closed Sales	72	102	+ 41.7%	72	102	+ 41.7%
Lowest Sale Price*	\$155,000	\$119,000	- 23.2%	\$155,000	\$119,000	- 23.2%
Median Sales Price*	\$394,500	\$452,500	+ 14.7%	\$394,500	\$452,500	+ 14.7%
Highest Sale Price*	\$1,135,000	\$1,130,000	- 0.4%	\$1,135,000	\$1,130,000	- 0.4%
Percent of Original List Price Received*	96.6%	94.8%	- 1.8%	96.6%	94.8%	- 1.8%
Inventory of Homes for Sale	140	151	+ 8.1%	--	--	--
Months Supply of Inventory	4.7	5.3	+ 14.2%	--	--	--

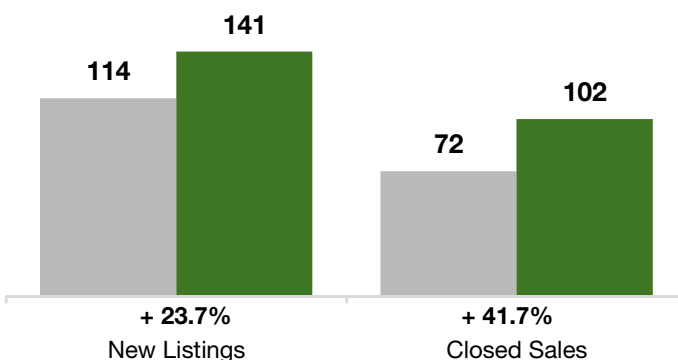
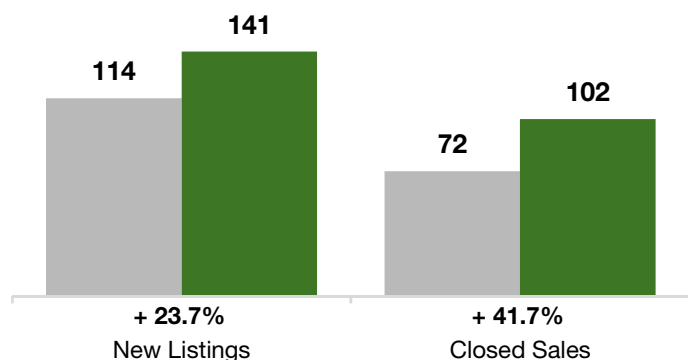
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

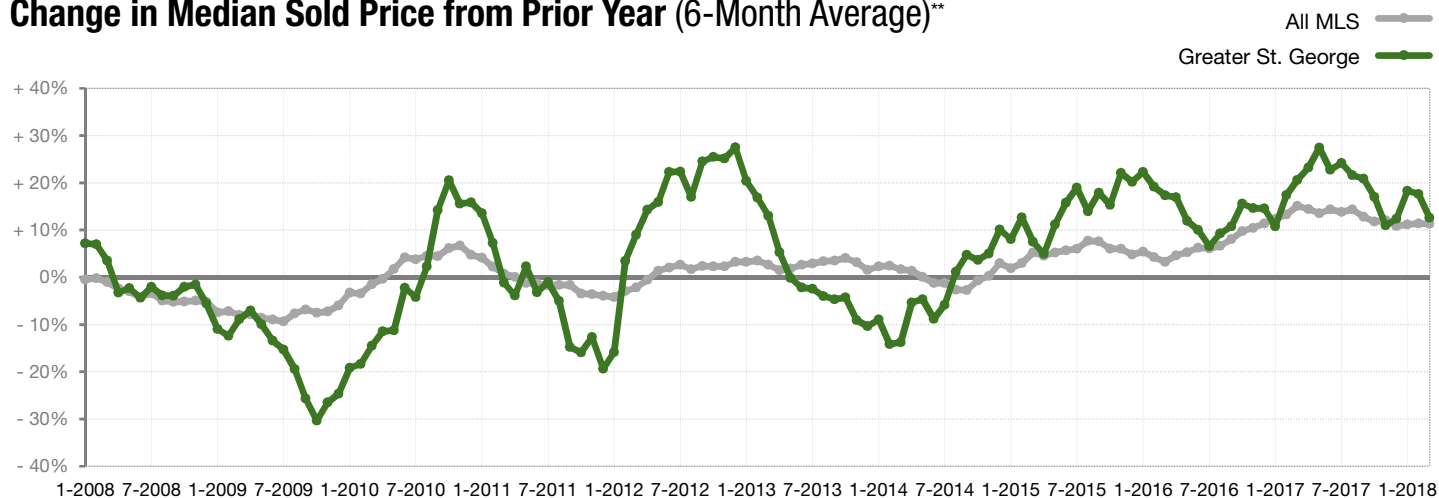
■ Thru 3-2017
■ Thru 3-2018

Year to Date

■ Thru 3-2017
■ Thru 3-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.