

Local Market Update through February 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 60.6%

- 3.8%

- 3.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

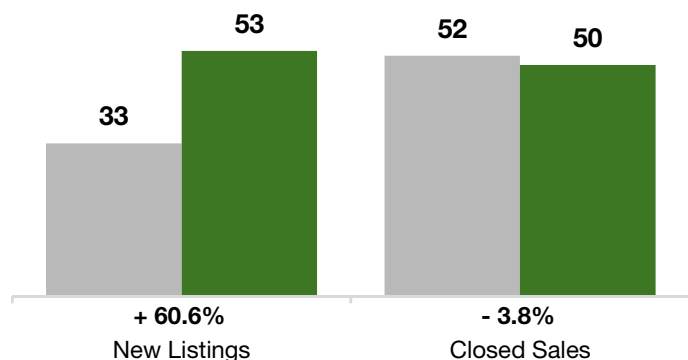
Year to Date

	Thru 2-2017	Thru 2-2018	+ / -	Thru 2-2017	Thru 2-2018	+ / -
New Listings	33	53	+ 60.6%	27	42	+ 55.6%
Pending Sales	36	34	- 5.6%	21	22	+ 4.8%
Closed Sales	52	50	- 3.8%	26	36	+ 38.5%
Lowest Sale Price*	\$290,000	\$239,000	- 17.6%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$755,250	\$727,500	- 3.7%	\$768,500	\$817,500	+ 6.4%
Highest Sale Price*	\$2,750,000	\$2,100,000	- 23.6%	\$1,230,000	\$1,875,000	+ 52.4%
Percent of Original List Price Received*	94.4%	92.9%	- 1.5%	95.1%	92.6%	- 2.6%
Inventory of Homes for Sale	93	74	- 21.1%	--	--	--
Months Supply of Inventory	5.8	5.0	- 15.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

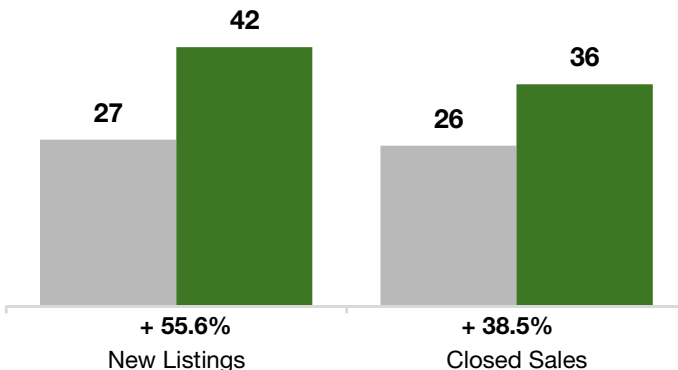
Last 3 Months

■ Thru 2-2017
■ Thru 2-2018



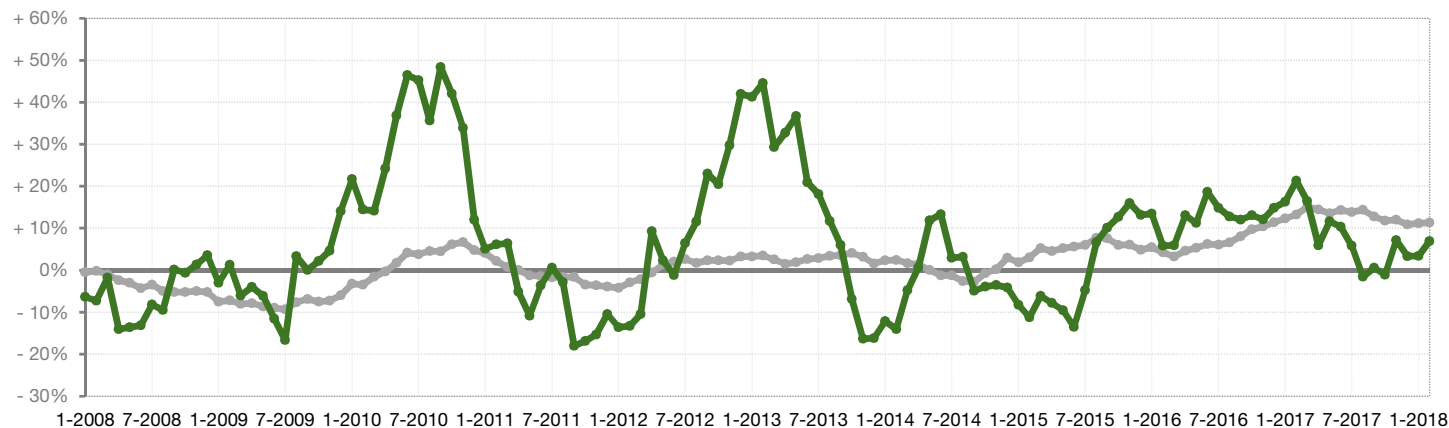
Year to Date

■ Thru 2-2017
■ Thru 2-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.