

# Local Market Update through February 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**+ 24.4%**

Year-Over-Year Change in New Listings

**+ 5.7%**

Year-Over-Year Change in Closed Sales

**+ 11.8%**

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 2-2017	Thru 2-2018	+ / -	Thru 2-2017	Thru 2-2018	+ / -
New Listings	213	<b>265</b>	+ 24.4%	158	<b>216</b>	+ 36.7%
Pending Sales	160	<b>185</b>	+ 15.6%	105	<b>118</b>	+ 12.4%
Closed Sales	193	<b>204</b>	+ 5.7%	113	<b>115</b>	+ 1.8%
Lowest Sale Price*	\$203,000	<b>\$245,000</b>	+ 20.7%	\$203,000	<b>\$313,000</b>	+ 54.2%
Median Sales Price*	\$510,000	<b>\$570,000</b>	+ 11.8%	\$515,000	<b>\$590,000</b>	+ 14.6%
Highest Sale Price*	\$1,450,000	<b>\$1,700,000</b>	+ 17.2%	\$1,185,000	<b>\$1,362,500</b>	+ 15.0%
Percent of Original List Price Received*	95.9%	<b>95.9%</b>	+ 0.0%	96.2%	<b>96.2%</b>	+ 0.0%
Inventory of Homes for Sale	280	<b>295</b>	+ 5.2%	--	--	--
Months Supply of Inventory	3.9	<b>4.0</b>	+ 1.9%	--	--	--

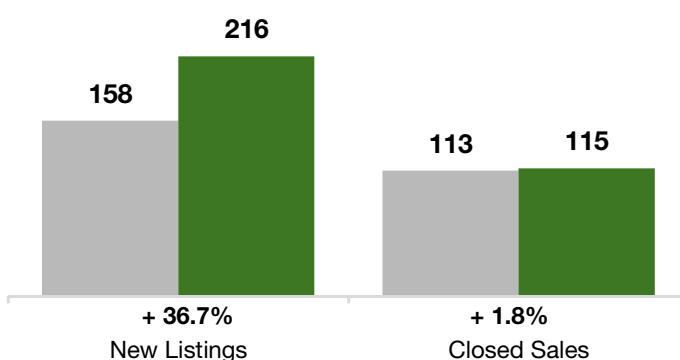
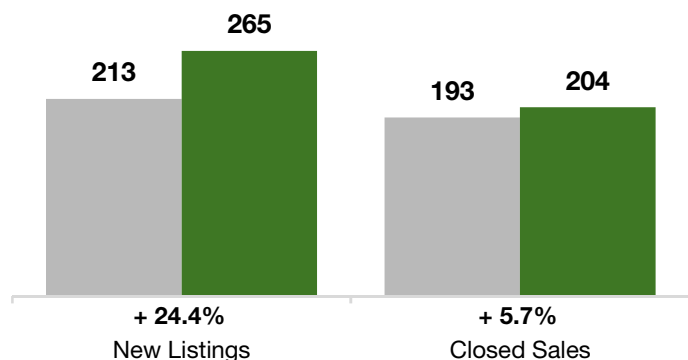
\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

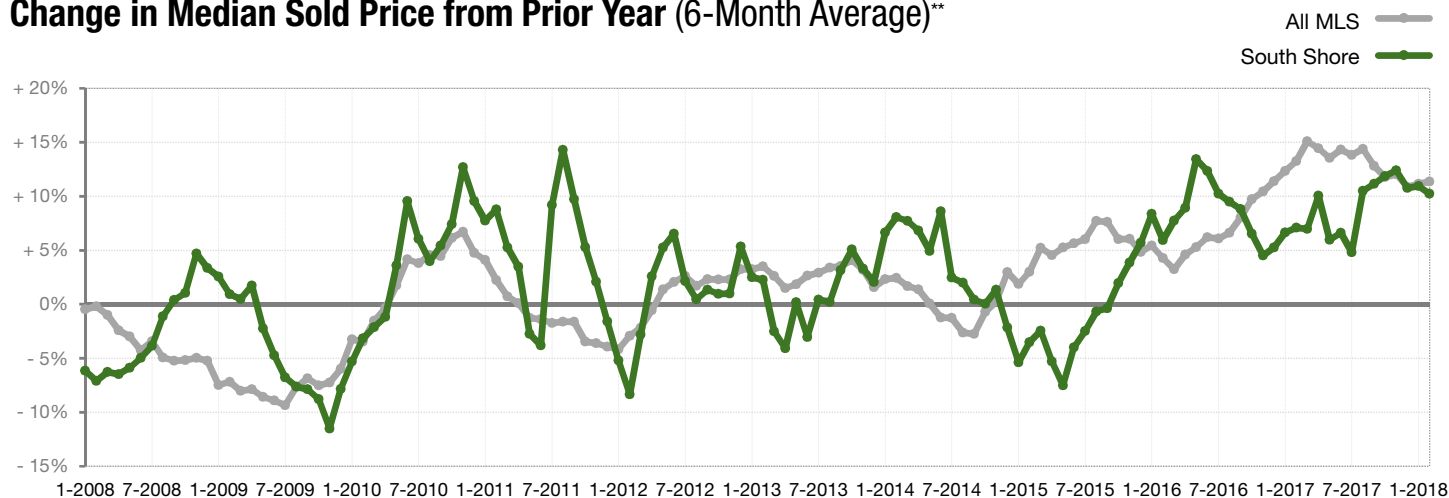
■ Thru 2-2017  
■ Thru 2-2018

### Year to Date

■ Thru 2-2017  
■ Thru 2-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.