

Local Market Update through February 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 11.2%

Year-Over-Year Change in New Listings

+ 18.8%

Year-Over-Year Change in Closed Sales

+ 11.4%

One-Year Change in Median Sales Price*

Last 3 Months

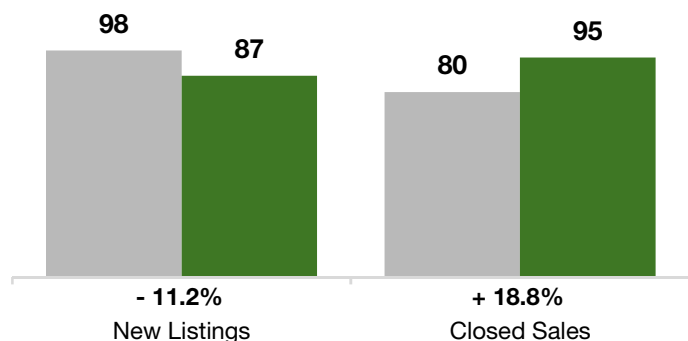
Year to Date

	Thru 2-2017	Thru 2-2018	+ / -	Thru 2-2017	Thru 2-2018	+ / -
New Listings	98	87	- 11.2%	76	65	- 14.5%
Pending Sales	69	64	- 7.2%	46	33	- 28.3%
Closed Sales	80	95	+ 18.8%	51	65	+ 27.5%
Lowest Sale Price*	\$150,000	\$159,000	+ 6.0%	\$161,000	\$159,000	- 1.2%
Median Sales Price*	\$502,000	\$559,000	+ 11.4%	\$489,000	\$565,000	+ 15.5%
Highest Sale Price*	\$994,000	\$970,000	- 2.4%	\$985,000	\$970,000	- 1.5%
Percent of Original List Price Received*	96.6%	97.0%	+ 0.4%	98.7%	96.5%	- 2.2%
Inventory of Homes for Sale	102	100	- 2.3%	--	--	--
Months Supply of Inventory	3.5	3.3	- 4.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

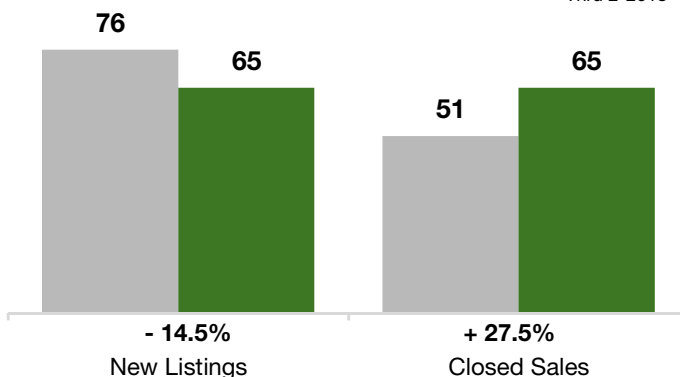
Last 3 Months

■ Thru 2-2017
■ Thru 2-2018



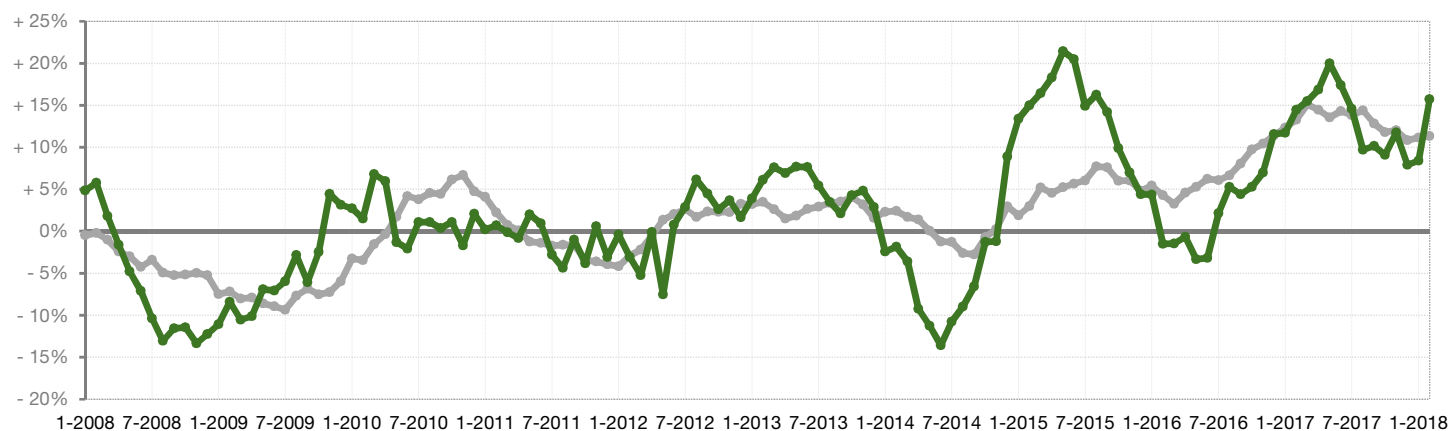
Year to Date

■ Thru 2-2017
■ Thru 2-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.