

Local Market Update through January 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 4.9%

Year-Over-Year Change in
New Listings

+ 13.2%

Year-Over-Year Change in
Closed Sales

+ 0.8%

One-Year Change in
Median Sales Price*

Last 3 Months

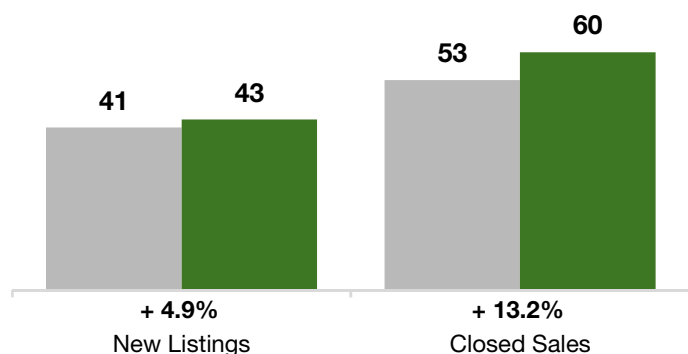
Year to Date

	Thru 1-2017	Thru 1-2018	+ / -	Thru 1-2017	Thru 1-2018	+ / -
New Listings	41	43	+ 4.9%	13	20	+ 53.8%
Pending Sales	45	41	- 8.9%	13	9	- 30.8%
Closed Sales	53	60	+ 13.2%	16	26	+ 62.5%
Lowest Sale Price*	\$290,000	\$239,000	- 17.6%	\$322,000	\$349,000	+ 8.4%
Median Sales Price*	\$740,000	\$746,000	+ 0.8%	\$807,500	\$772,500	- 4.3%
Highest Sale Price*	\$2,750,000	\$2,100,000	- 23.6%	\$1,230,000	\$1,630,000	+ 32.5%
Percent of Original List Price Received*	94.0%	92.4%	- 1.6%	93.0%	93.1%	+ 0.1%
Inventory of Homes for Sale	103	80	- 22.0%	--	--	--
Months Supply of Inventory	6.6	5.4	- 19.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

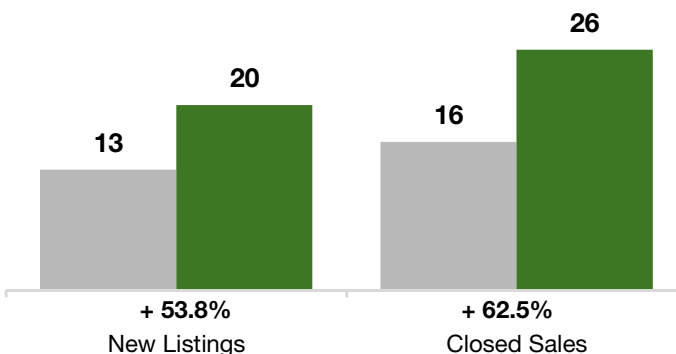
Last 3 Months

■ Thru 1-2017
■ Thru 1-2018



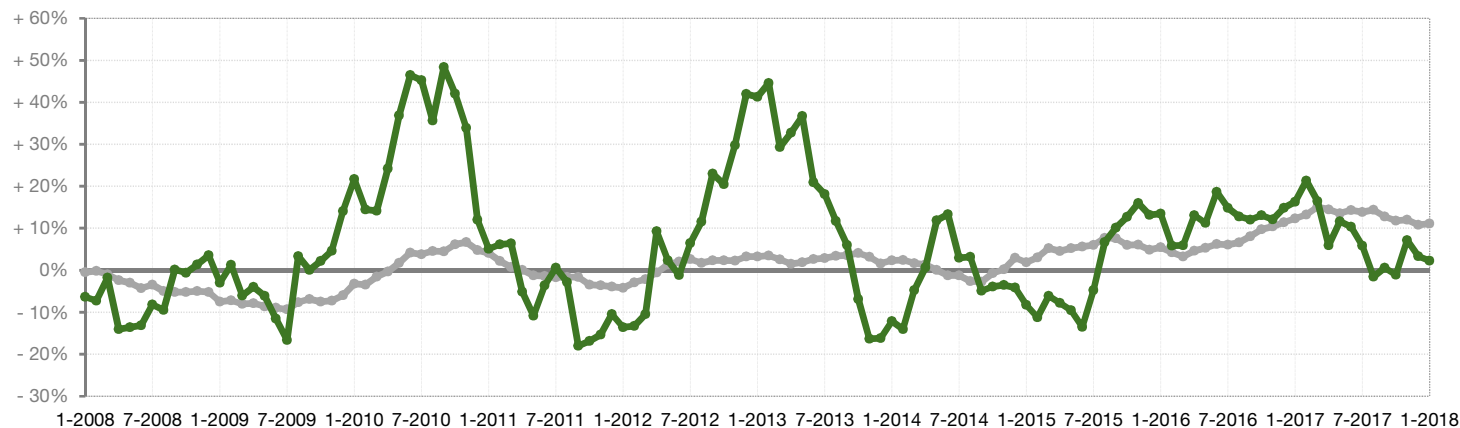
Year to Date

■ Thru 1-2017
■ Thru 1-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.